

## UP AND DOWN

Volatile cattle markets seem to be the new normal » PG 13



## LABEL CLEAR

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# Manitoba Co-OPERATOR

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### Dairy farmers watch NAFTA closely

Negotiations have featured 'exotic demands' from the U.S. and dairy doesn't feel singled out

BY SHANNON VANRAES  
Co-operator staff

Canadian dairy producers are watching NAFTA renegotiations like a hawk, but predicting what demands U.S. negotiators will make of Canada and Mexico remains somewhere between 'difficult' and 'impossible.'

"Through Dairy Farmers of Canada, we follow those trade talks very closely and we are on

See **DAIRY NAFTA** on page 6 »



Grain movement is already prompting some concerns this season, with a larger-than-average crop in the bin. PHOTO: LAURA RANCE

## Unexpectedly big crop moving slower than last year

That worries KAP president Dan Mazier, but the WGEA and grain monitor aren't overly concerned — yet

BY ALLAN DAWSON  
Co-operator staff

Western Canada's bigger-than-expected crop is moving to export slower than at last crop year's record pace, and while grain companies aren't panicking, Keystone Agricultural Producers' (KAP) president Dan Mazier says it's costing farmers.

"It may not be a crisis, but it's still taking money out of farmers' pocket," Mazier said in an interview Oct. 20.

Elevators Mazier delivers to on a CN line are plugged with grain so he and others can't deliver. Even if they could, prices have dropped because buyers widened the basis (difference between the elevator and port price) to discourage deliveries.

"I am asking farmers if they are seeing (grain) contracts delayed please phone the KAP office," Mazier said. "We've got to get on this."

What was expected to be among the smallest crops in the past five years turned out better than expected and

could be the third largest in five years.

Quorum Corporation, which the federal government has hired to monitor Western Canada's grain pipeline, estimates farmers harvested around 67 million tonnes, up from earlier estimates of 62 million.

"If I was a betting man I'd say it could go to 68.5 million tonnes or even 69 million," Quorum president Mark Hemmes said in an interview Oct. 20.

See **BIG CROP** on page 6 »

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## DID YOU KNOW?

**Night of the living mulch**

It's more fairy tale than horror story, according to researchers studying the technique

## STAFF

**L**iving mulch may be a way to benefit both soil and the bottom line.

The technique uses a perennial crop sown between the rows of an annual crop and University of Georgia researchers are studying how to make this old technique work even better.

They're studying the use of white clover between the rows of corn crops, supplying nitrogen while choking out less beneficial weeds that eat rather than furnish nitrogen.

The idea is that each planting season, farmers remove a portion of the clover and plant the row crop in that spot. While the corn grows, there is then clover between the rows serving as living mulch.

Ideally, after the corn is harvested, the clover takes over the whole field and the cycle starts again the next growing season, with the farmer removing portions of the clover to plant corn. However, this process isn't perfect and often the living



A thatch layer builds from the declining clover as the season progresses. The thatch decomposes and nitrogen becomes available for corn nutrition.

PHOTO: NICK HILL

mulch fails to fully re-establish, the scientists say.

"We chose white clover particularly to use as living mulch because it has the capability to regrow and re-establish itself when the conditions are right, and to perpetuate itself from year to year," says Nicholas Hill, lead researcher. "We wanted to start defining what the conditions were from the standpoint of agricultural practices that could help

the clover regrow year to year in a corn production system."

The scientists mainly looked at two different variables: how wide of a band of clover to spray with herbicide and then how wide to make the rows of corn. They found the ideal band to spray with herbicide was 20 cm (eight inches) wide and the ideal crop row width was 90 cm (36 inches).

## READER'S PHOTO



PHOTO: SANDI KNIGHT

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Canada

# Imperilled grasslands need more attention, speakers say

They are the most endangered ecosystem in the world, but there is still time to create conservation programs to protect them

**BY LORRAINE STEVENSON**  
Co-operator staff

Efforts to save the grasslands in Canada lag even as the urgency to save what remains of them intensifies.

That's the message Canadian senior biologist Dan Kraus had for an audience at the Canadian Museum of Human Rights (CMHR) earlier this month.

"We are witnessing in our lifetime the loss of an iconic Canadian landscape," said Kraus who works for the Nature Conservancy of Canada. The NCC is hosting a cross-country lecture series and held one titled "Why Grasslands Matter" Oct. 18.

More than 70 per cent of Canada's prairie grasslands have been converted to other uses, while much of what's left is vulnerable from human impacts, he said.

Worldwide, 50 per cent of the world's grasslands have been converted to crops and other uses, and there are few protected areas. The International Union for the Conservation of Nature identifies temperate grasslands as the world's most endangered ecosystem.

Yet, as threatened as this ecosystem is, the state of grassland gets little attention from an indifferent public.

When asked to name critical habitats in need of preservation, most will cite tropical rainforests or coral reefs, he said. Seldom will they mention temperate grasslands.

It may have something to do with how little kids learn about the Prairies as an ecosystem, he said.

"Or maybe it's our Canadian fixation with trees and forests. Whatever reason, the Prairies have taken a conservation back seat to other ecosystems in Canada."

Globally, grasslands have disappeared into the world's original breadbaskets. What remains is now at risk due to other threats such as desertification, fragmentation and invasive species.

Here at home, more than

**"Maybe it's our Canadian fixation with trees and forests. Whatever reason the Prairies have taken a conservation back seat to other ecosystems in Canada."**

**DAN KRAUS**  
senior biologist Nature Conservancy of Canada

60 species at risk depend on Canada's remaining grasslands, including the plains bison, swift fox and burrowing owl. The World Wildlife Fund's recent report on the state of Canadian species has noted grassland birds are now declining more rapidly than all other bird species.

"Some species have lost over 70 per cent of their population in just 40 years," Kraus said. "The song of the Baird's sparrow and the chestnut-collared longspur and Sprague's pipit are slowly dimming on our grasslands. Our conservation response has not been proportionate to the conservation need."

Shrinking grasslands is a telling sign of the state of the beef industry, said Fawn Jackson, founding executive director of the Canadian Roundtable for Sustainable Beef, who also spoke at the CMHR.

The majority of wildlife habitat reported by Canadian farmers is natural land for pasture, with the beef industry contributing 68 per cent of the potential wildlife habitat on 33 per cent of total agricultural landscapes all due to the high proportion of grassland, native and tame pastures used to raise beef.

But even as much of the remaining grasslands in Canada continue to exist due to raising beef, the last Census of Agriculture showed a further 4.3 per cent loss of total pasture since 2006.

"We know that grassland numbers go with cow numbers," she said.

Jackson said farmers can be asked to produce biodiversity and other ecosystem services, but it's going to require a partnership and beef producers

need tools beyond easements, that also include forage insurance and insurance on cattle prices.

"There's more that we can ask them to do, but at the same time we absolutely have to ask the conservation community do the same thing," Jackson said.

Kraus said despite the deep losses Canada and Manitoba still have some of the largest and best tracts of grassland left in the world.

To date, the NCC has protected more than 80,000 hectares of grasslands across the country. Manitoba's own four types of grasslands include the tall-grass prairie, mixed-grass prairie, fescue prairie and sandhill prairie. Natural areas where sites have been protected include the Tall Grass Prairie in the southeast, and the St. Lazare Plain and East Parklands Natural Areas and the Souris River Valley Grasslands.

Kraus said despite historic losses, existing Prairie grasslands remain "places of hope" and it's important to remember that some of Canada's earliest conservation efforts focused on grasslands. These include the efforts in the late 19th century to save the last wild plains bison and creation of the Last Mountain Lake Bird Sanctuary in Saskatchewan in 1887.

These were the result of impassioned efforts and partnerships to save and restore Prairie heritage and we can learn from them, he said.

"Our work here matters," he said. "And there remain key and immediate opportunities to keep this iconic landscape intact."

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PHOTO: ISTOCK.COM

## Nominations open Nov. 1 for wheat and barley association directors

The election will be held at the MWBGA's annual meeting Feb. 15, 2018, but advance ballots are also available

**BY ALLAN DAWSON**  
Co-operator staff

Nominations to fill three positions on the Manitoba Wheat and Barley Growers Association's (MWBGA) board of directors open Nov. 1 and close Nov. 30 at 4:30 p.m.

Incumbent MWBGA chair Fred Greig of Reston intends to stand for election, he said in an email.

The other two incumbents are Dylan Wiebe of Altona and Justin Dutchyshen of Gilbert Plains. Wiebe said he hasn't decided if he will run. Dutchyshen wasn't immediately available to comment.

Directors' terms are four years.

Nominations must be submitted to the MWBGA's office, 38-4th Avenue, Box 2280 Carman, Man. R0G 0J0.

Nominees must be members in good standing of the MWBGA and have the support of at least five members, the association said in a news release.

Nomination forms are available by calling the MWBGA office at 204-745-6661.

An "in-person" election will be held during the MWBGA's annual meeting Feb. 15, 2018 as part of the CropConnect Conference at the Victoria Inn Hotel and Convention Centre in Winnipeg.

**"The MWBGA welcomes nominees with the desire and experience to strengthen our association."**

ROBERT MISKO

Advance ballots will also be available.

Details of the in-person election will be explained in the annual meeting notice that will be sent to all members in January 2018.

Voting instructions, procedures and timelines for the advance ballot and in-person voting will be available on the MWBGA website <http://www.mbwheatandbarley.ca/new-board-members-nomination-and-election/>.

"We have continued to focus our attention on research projects and market development opportunities that will make sure wheat and barley are profitable and internationally competitive crop choices for Manitoba farmers," MWBGA vice-chair Robert Misko, said in the release. "The MWBGA welcomes nominees with the desire and experience to strengthen our association."

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# Winter wheat planting lags

The big question is if it's weather related or a sign of shifting grower intentions

BY KAREN BRAUN  
Reuters

There's little doubt the planting of the 2018-19 U.S. winter wheat crop is off to what could be the slowest start in history.

But the most jarring fact is that the lag appears to be at its worst in the top-producing state, Kansas, which brings the intended acreage — and thus production potential — under scrutiny.

The lag in Kansas is so severe relative to history that it seems impossible for there not to be an additional explanation aside from the common planting headaches, which are usually related to weather.

Planting weather has been far from perfect, but the progress discrepancy could be rooted in the idea that farmers, particularly those in Kansas, intend to plant even less wheat than they did a year ago.

October is the primary planting month for winter wheat in the United States. Considering the last decade, about 44 per cent is planted by Oct. 1 and by Nov. 1 the progress is typically at 89 per cent. By Oct. 15, U.S. farmers had sown 60 per cent of the crop, but 71 per cent is normal for the date.

The progress data for Kansas is rather alarming. According to the U.S. Department of Agriculture, some 42 per cent of the state's winter wheat area was sown as of Oct. 15, a whopping 33 percentage points behind the five-year average. The next slowest pace for the date is about 69 per cent in records dating back to 1981.

Kansas is the leading U.S. state in wheat production, accounting for 16 per cent of the national total. The state's crop is the hard red winter variety, which is predominantly used for

**Kansas winter wheat acres would come in at 7.05 million, the lowest since 1910.**

bread making as opposed to soft red winter wheat that is used for pastries and snacks. Kansas produces 28 per cent of the U.S. HRW wheat crop.

Traders do not appear worried about the hard red winter wheat crop, though, as futures have slid along with Chicago wheat, which typically represents the SRW variety.

According to USDA's latest figures, the U.S. hard red winter wheat supply by mid-2018 will be down nearly 20 per cent from a year earlier. However, the projected volume of 487 million bushels is comfortably larger than it was in most other recent years.

But supply concerns could come into focus if the implied planting delays have deeper consequences than simply a later-developing crop.

When discussing USDA's planting progress numbers, one of the first questions is just how much acreage is in play. Since no official estimates exist yet for new-crop wheat plantings, USDA has to make assumptions, which are described at the end of each weekly crop progress report.

The report states, "National crop-planting progress, progress of development stages, and condition estimates are weighted using the program state's average planted acres over the previous three crop years."

Nationally, the three-year average amounts to 36.2 million acres of winter wheat and 8.4 million acres in Kansas. But both U.S. and Kansas winter wheat plantings fell by 18 per cent between autumn 2014 and autumn 2016. So

even if farmers kept area identical to last year, USDA is overpegging winter wheat acres by 3.5 million nationally and nearly one million in Kansas.

But the downtrend in winter wheat acres over the past four years is very pronounced, so it would not be surprising if farmers cut acres even further for the 2018 harvest. If this trend is simply extrapolated forward with no other adjustments, U.S. area would land around 29.6 million acres, the lowest since 1909. Kansas winter wheat acres would come in at 7.05 million, the lowest since 1910.

This highly simplified assumption could explain the planting delay at the national level, as the new area number would shift the Oct. 15 progress to 73 per cent — normal for the date — instead of 60 per cent.

However, the adjusted Kansas progress of 50 per cent would still be nearly 20 percentage points lower than the second-slowest year. This could mean that some other factor has slowed the field work in Kansas, or the state's acreage has taken a historic nose-dive.

This analysis does not necessarily confirm that U.S. winter wheat acres will be sharply lower this year in Kansas or elsewhere, but it does highlight how the acreage estimates could skew the progress picture.

The recent trend in Kansas plantings provides good evidence as to where farmers are finding the best profitability, and last year is a prime example.

For the 2017 harvest, Kansas farmers

reduced wheat acres by 900,000 acres (11 per cent) from the previous year. However, they increased corn plantings by 400,000 acres (eight per cent) and soybean plantings by 1.1 million acres (27 per cent).

Corn plus soybean acres outnumbered those of wheat for the first time in 2010 and then again in 2011 and 2016, but the difference was always less than one million acres. In 2017, corn and soybeans edged wheat by over three million acres.

In the case of Kansas, recent wet weather has not been helpful in the planting efforts.

Over the past six weeks, the state has had 4.4 suitable field work days on average, according to USDA's statistics service. This is approximately one fewer day than neighbouring Oklahoma, the No. 2 HRW wheat state, where planting progress is 19 points behind normal.

Kansas has dealt with locally heavy rainfall events this month, which may end up among the wettest on record. But preliminary monthly totals suggest that overall, there have been other years in which October was similarly as wet in the Plains state, and planting delays were nowhere near as extreme.

Emergence of the Kansas wheat is slow at just 25 per cent by Oct. 15, but the 21-point departure from normal does not lag as much as the planting pace, suggesting that emergence is not necessarily the issue.

Kansas and Oklahoma are the only two states with winter wheat planting delays in the double digits when compared with average levels, and there are a handful of states that are ahead of their normal paces.

*Karen Braun is a market analyst with Reuters news service. The views expressed here are her own.*

# NAFTA's potential end is Canada's greatly needed wake-up call

Now more than ever the nation must expand its portfolio of allies and partners and take a strategic approach to trade

BY SYLVAIN CHARLEBOIS  
Dalhousie University

Despite Canada's optimism, NAFTA talks seem to be heading nowhere.

Wanting to push back on Mexico's influence over the American economy, Washington now is indicating that the bilateral option with Canada is more appealing. In Trump's playbook, multilateral deals are highly complex and can only benefit smaller markets to a greater degree. Bilateral deals are perceived as being more predictable, as they make it easier to access potential long-term gains.

Whether we agree with this premise or not, what the U.S. believes to be true matters to everyone. But for our agri-food sector, many wonder how life will look like without NAFTA.

Should NAFTA end, there is no doubt that tariffs will rise and will affect cross-border supply chain efficiency. In fact, The Peterson Institute for International Economics suggests tariffs on agricultural commodities and other food products could go up by 3.5 per cent on average for the U.S., 4.2 per cent for Canada, and 7.5 per

cent for Mexico. This brings a lot of uncertainty for major agricultural sectors like cattle, hogs, and many grains.

In agri-food, Canada has a trade deficit with the U.S. market. We sell them about \$22 billion worth of goods while the Americans sell us \$24 billion worth of food products, ranging from produce, baked goods, and processed food items. But these numbers hide an inconvenient truth as to what our agri-food economy is about on a global stage. Most of what we sell are raw commodities which have been processed at a very basic level, only to buy them back, packaged or in a bottle, at 20 times the price.

This is perhaps the wake-up call Canada needed. For years, Canada has been a trade-reliant, agricultural economy and has never been compelled to become more strategic about trade. Our global position on agri-food trades has been weak at best.

With over 120 marketing boards across the country, our economy has been obsessed with countervailing oligopolistic powers upstream to protect our farmers. Farming needs support, but most of our agricultural policies have been at the expense of companies in processing and distribution.

**Since it is nearly impossible to deal with the U.S. at the moment, it is time for Canada to find new friends.**

Some companies have successfully hedged against Ottawa's decades-long nonchalant focus on trades. Saputo in Montreal and AGT in Saskatchewan are some brilliant examples. It is only recently, with attempts to join TPP and with CETA, that Ottawa has shown signs that it realizes it needs to up its game on trades.

With NAFTA, we can blame Washington all we want, but Canada has not demonstrated that it wants to liberalize its trading position either. Ottawa has perhaps signalled it wants to modernize the tri-country trade pact, but it seemed unwilling to make any major concessions. We seem content to play defence against Goliath. Some of the most vibrant agri-food economies in the world have been proactively engaged on the global stage in

order to give their agri-food sector a sense of purpose.

Meanwhile, as the rest of the world progresses, we continue to support cartel-esque agencies to support commodity groups like dairy, eggs, poultry, maple syrup and many other sectors. Furthermore, we are still trying to figure out what our agri-food strategy will look like.

To offset Trump's wrath, Ottawa did everything right to prepare itself accordingly for NAFTA talks — except that Canada has failed to consider itself as an agri-food powerhouse in the making. To get there, we need a shift, a paradigmatic change in our mindset. Washington is now inviting Canada to address a dilemma, which, to this day, we have never wanted to deliberately face. CETA was a miracle and it happened in spite of ourselves. Canada is not even close to having a trade deal with the second-largest economy in the world, China. If this was not a priority for Ottawa, it should be.

Now that NAFTA seems to be on life-support, Canada should start thinking about its supply management and how it could reform it so it makes sense to the rest of the world, not just us. It should also think of ways we

can capitalize on our new trading friends, the EU. A new deal with the U.S. could put Canada in a very enviable position.

We also need to think about increasing our processing capacity, and sell semi-processed or finished food goods to the rest of the world, and not just wheat, barley, or beef. Research suggests that exporting companies are always more innovative. For any agri-food economy, it is always challenging to build a competitive advantage with raw commodities. Belief in your own products is one thing, but the rest of the world has to approve to build a brand.

The cruel truth is that Canada's agri-food influence is completely irrelevant to the rest of the world. The Trans-Pacific Partnership was created, and killed, and Canada's opinion hardly mattered. U.S. media barely covered Trudeau's latest visit to Washington.

So instead of trying to please an ambivalent neighbour, it is time for Canada to seek more new friends on the world stage.

*Sylvain Charlebois is dean of Dalhousie University's faculty of management and a researcher in food distribution and policy. He writes regularly about food and agriculture.*

# FROM PAGE ONE

**BIG CROP** Continued from page 1

That compares to last crop year's 72.6 million tonnes, the second largest on record.

Mazier said he wants to avoid a repeat of the grain backlog of 2013-14 following a record 77-million-tonne harvest and the coldest winter in 100 years. As a result, University of Saskatchewan agricultural economist Richard Gray estimated western farmers lost \$5 billion to \$6.7 billion in reduced revenue in 2013-14 and 2014-15.

Mazier said he was going to raise grain transportation concerns while in Ottawa this week for meetings.

For most of the current crop year, which began Aug. 1, Mazier said CN Rail hasn't delivered as many cars as it did a year ago, based on data published by the Ag Transport Coalition (ATC). It reports weekly on the number of cars most grain companies order and the number the railways deliver.

In week 10 and the previous six weeks, CN's car fulfilment percentage never exceeded 87 per cent, remaining mainly in the low 80s, and in week six, the company hit just 66 per cent.

To fulfil an order a car must be delivered in the week it was ordered for.

Moreover, CN has cancelled 1,596 car orders — equivalent to about 3,800 super B loads of grain, Mazier said.

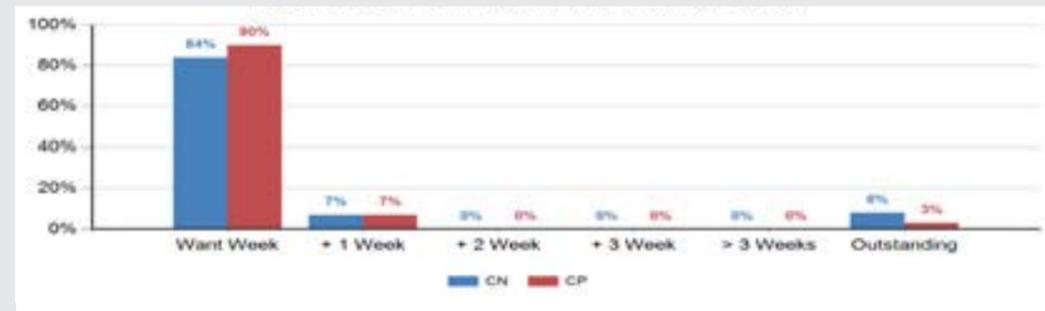
"That is just crap," he said. "Something is going on. Why is CN cancelling orders?"

Grain companies are monitoring grain movement closely, Wade Sobkowich, executive director of the Western Grain Elevators Association (WGEA), said in an interview.

"We're not at that point yet where companies are losing

## HOPPER ORDER FULFILMENT TIME

Grain year 2017-18



sales or there are huge backlogs, but the elevators are pretty full and we need to make sure we get the capacity... to keep the system fluid," he said.

Last year CN's car fulfilment percentage was seldom below 90 per cent, while CP Rail rarely hit 90. It's the reverse this crop year.

Sobkowich said he understands Mazier's concerns, but added it's not unusual for some elevators to be plugged in fall.

"I think, on average, elevators are at about 82 per cent operating capacity," Sobkowich said.

"So long as we don't go down into the 60s and 70s for an extended period of time and we return to the 90s at some point I think we'll be able to manage through it without major issues.

"We want, like Dan, to avoid a repeat of 2013-14, but we don't want to cry wolf."

Most car orders so far that didn't get filled in the week requested have been filled the following week, Sobkowich said.

As of week 10 CN and CP were in total eight and three per cent, respectively, behind in filling car orders, ATC data shows.

Although Sobkowich is optimistic, grain-moving conditions have been ideal, he said, adding he hopes the railways are prepared for cold weather, which slows trains.

"We won't be setting any (grain movement) record this (crop) year," Quorum's Hemmes said.

In 2016-17 Western Canada put a record 36.9 million tonnes through export terminals at Vancouver, Prince Rupert and Thunder Bay.

Movement is closer to the five-year average, Hemmes said.

"It's not a horrible year," he said. "There are some concerns out there. Is it working as well as last year? No, it isn't. Are we seeing the kind of performance we saw from CN last year? No, we're not.

"We're not having a bad year. Things are moving along.

"Are shippers ecstatic about the (railways') performance? No, they're not. But are we panicking, are we looking at a repeat of 2013-14? Not by any stretch."

As for the CN and CP trading places, Hemmes suspects it relates to last crop year. CN had moved most of the grain from

its area by June and started storing cars. However, CP was still working flat out when the new crop was coming off.

"They (CP) never slowed down, so they could really hammer it out," Hemmes said.

"There isn't an on/off switch with railways. When they slow it down it takes a few weeks to start it up again."

In September CP moved a record 28,122 carloads of western grain and grain products beating the previous record of 27,068 set in May 2014.

"We gained momentum," CP president and CEO Keith Creel told shareholders Oct. 17. "We established a rhythm, and in September on the Canadian side, we set an all-time grain record for grain loading for this company, an accomplishment that was entirely supply chain driven and related and we all should be proud of working in concert both with the ports, as well as our partners in business, the grain shippers."

Neither railway accepts the ATC's data, in part because the railways don't count every car order placed, Sobkowich said.

CN says it can only deliver a maximum of 5,500 cars a week, dropping to 4,000 in winter.



KAP president Dan Mazier is worried about a decline in grain movement so far this crop year compared to last, especially on CN Rail lines, but grain companies and the grain monitor aren't overly concerned yet. PHOTO: KAP

CN has delivered 88 to 97 per cent of "planned orders" in the last six weeks, CN spokeswoman Kate Fenske said in an email.

"And we have been able to address all unfulfilled orders in the following week," she wrote. "There was no backlog coming into the month of October.

"The overall Canadian economy is strong which is driving increases in traffic across many supply chains and a wide variety of commodities, especially in Western Canada. Having said that, CN recorded its second-best September of all time for moving Canadian grain."

The WGEA and farm groups such as KAP hope C-49, the Transportation Modernization Act currently before Parliament, will pass giving shippers more tools to hold the railways to account when they fail to provide contracted service.

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**DAIRY NAFTA** Continued from page 1

the ground at every round," David Wiens, chair of Dairy Farmers of Manitoba said at a recent DFM meeting in Steinbach. He also said the federal government has done its best to keep dairy farmers informed of developments, saying the group feels they've been kept in the loop as never before.

"The Canadian government has been very open with us... throughout the negotiations it is constantly updating us as to what is going on, so that seems to be a little bit different than it has been in some of the other trade discussions that have happened (in the) past."

The fourth round of North American Free Trade Agreement talks came to a close last week and a fifth round is scheduled to begin in Mexico on November 17. A previous deadline imposed by the U.S. had called for talks to conclude by the end of the year, however, American trade representative Robert Lighthizer has now signalled the U.S. will continue to participate in negotiations until March of next year.

Wiens, who also sits on Dairy Farmers of Canada's executive, told dairy producers gathered for the meeting that U.S. negotiators have gone from wanting to modernize the trade deal to pushing for radical change.



Dairy farmers say the federal government has kept them abreast of NAFTA renegotiations at every step of the process. FILE PHOTO

"The Americans are intent on completely changing it and of course our concern there is in terms of supply management," he told producers. "When it comes to agriculture, one of their key issues seems to be supply management."

Media has widely reported that U.S. negotiators demanded an end to supply management in Canada. Not just for dairy, but also for poultry and eggs, during the last round of trade talks.

"All of you would have heard the U.S. has asked Canada in the last round of negotiations to actually completely open up our market to the U.S., and for the Canadian government that is a complete non-starter... that is

something it simply won't even respond to," Wiens said. "But obviously that is something that demands our attention, and it's really hard to say how the Americans are going to approach this in the future."

But dairy producers aren't alone when it comes to intense demands from U.S. trade negotiators.

"We shouldn't feel singled out," he said. "There are other areas of the trade agreement where, as one of the Canadian trade negotiators put it, there are exotic demands — or in other words, ridiculous demands that don't really make any sense, particularly not in the context of a trade discussion."

**"I think some of these people, some of our critics, seem to think that if they say it often enough, therefore it is true, and it simply is not."**

DAVID WIENS

Trade talks have also spurred debate around supply management at home, but Wiens notes that many of the opinions espoused are not well informed. In a recent editorial published by a Toronto-based publication, one author claimed that Canadians pay two to three times more for basic nutrition than necessary because of supply management.

"Those are simply erroneous comments, they are not based on fact," Wiens said. "There are all kinds of assumptions being made there."

The third-generation dairy farmer pointed to a study by AC Nielsen that showed U.S. dairy products produced without bovine somatotropin, better known as bovine growth hormone, are actually more expensive than Canadian dairy prod-

ucts. Bovine growth hormone use is not permitted in Canada.

"I think some of these people, some of our critics seem to think that if they say it often enough, therefore it is true, and it simply is not," he said. "So for them to make those claims about the cost that Canadian consumers are paying is simply not true.

"The other thing is that Canadians can have great confidence in the quality of our milk, of our food safety, what ProAction provides that assurance in terms of quality," he added.

Dairy farmers are also bracing for the effects of the Comprehensive Economic Trade Agreement between Canada and the European Union, the first phase of which came into effect in September.

"We all know there are 17,700 tonnes that will be allowed in Canada starting this year," Wiens added. "Then there is also the TPP, which has almost been forgotten about since Trump gave notice they would not be signing on to that deal... At first it seemed that it was, kind of a very, very long shot, but there appears to be more serious discussion around that with those countries involved, so from DFC's perspective we continue to monitor that, because we have concerns there too."

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# Workshop fulfils 4-H project requirement

The intensive event allows members to fulfil a major annual obligation and still have time for other activities

BY ALEXIS STOCKFORD  
Co-operator staff

Manitoba's senior 4-H'ers have checked their projects off the to-do list after a marathon weekend in western Manitoba.

The Senior Members Event took over Brandon and Virden Oct. 20-22 with projects ranging from gardening to equine, plus leadership, mentorship and professional skill development.

In part, the event is intended to help 4-H members balance their club activities with other obligations, organizers said.

"They're busy, they've got lots of stuff going on, so we wanted to bring in a component where they could get their 4-H project requirements finished in a weekend," 4-H program co-ordinator Courtney Newton said.

The event was geared towards members 15 to 17 years old, an age where membership historically drops off. The council has plans for a similar event aimed at 12- to 14-year-olds later this year.

"This is definitely a way to encourage our senior members to still stay involved in 4-H and allow them to be mentors in their own clubs because you know that the junior members nine to 11 (years old) are looking up to those kids," Newton said.

## Agricultural included

There may not have been time to raise a steer, but livestock-focused 4-H'ers carved out a niche with workshops on low-stress cattle handling, pasturing and forage assessment.

Forrest-area producer Ryan Boyd opened his farm to participants, including an up-close look at his swath grazing system, integration of high-density grazing, yearly shifts between grazing systems and fencing equipment.

"I hope they got a slight interest in pasture and forage management and some of the possibilities that may exist and got their eyes opened up to some new ideas," Boyd said.

An advocate of sustainable beef production, Boyd has been experimenting with forage grazing systems with an eye towards both profit and soil health. Soil structure, biodiversity, building carbon through perennial root systems and nutrient cycling all featured during the farm visit Oct. 21.

"We could all grow soil and increase soil health; that's easy," he told the group, noting that the challenge is making money.

Boyd's pasture got put to the test by provincial forage and rangeland researcher Jane Thornton as part of the event.

Thornton led a small group of attendees through pasture health assessments in the field.

According to the *Rangeland Health Assessment*, published by Alberta Sustainable Development and referenced by Thornton, tame pasture may be graded by the density of introduced forages compared to what was planted, the proportion of tall, productive forages, the presence of unwanted species in the pasture, how much litter is present to trap in moisture, erosion risk and the presence of human-caused bare soil. The density and spread of noxious weeds and woody regrowth also made the list.

**"They're busy, they've got lots of stuff going on, so we wanted to bring in a component where they could get their 4-H project requirements finished in a weekend."**

COURTNEY NEWTON  
Manitoba 4-H Council program co-ordinator

The guide points to the decline of grazing susceptible forages with overgrazing. Plants like alfalfa or taller grasses are a better-quality forage, but may fall behind plants with a lower growing point, like Kentucky bluegrass, if pastures become too closely cropped.

Less appetizing plants may also gain competitive advantage over time as they are left alone while more attractive plants are grazed, Thornton warned, adding that a higher stock density system may help that problem, since cattle stomp down the less appetizing plants, even if they don't eat them.

"Looking at pasture health is something that a lot of people don't do and just even training your eyes, whether you want to go through the exercise or not, is really important because it does tune your eye," Thornton said. "If you grew up on a farm and always saw pastures that were overgrazed, that's how you perceive pastures. When you take this book and then you take (participants) to an area where it's different than that and you can see how it can score, they understand that there is a possibility for better than what we currently have."



Beef and grain producer Ryan Boyd takes 4-H'ers through his solar watering system Oct. 21. PHOTO: ALEXIS STOCKFORD

Cattle presentations were matched by horse and pony workshops in Virden, while activity club topics and welding scattered members across sites in Brandon.

Attendees must still complete their club's requirements, includ-

ing communications, attending meetings and participating in club events, in order to receive achievement awards, Newton said.

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# Morneau pulls back on tax changes

The government says it will consult with farmers and other small businesses on intergenerational transfers

BY ALEX BINKLEY  
Co-operator contributor

The federal government is withdrawing several controversial tax changes and will consult with farmers and other small businesses on rules that could make intergenerational transfers of family enterprises simpler, Finance Minister Bill Morneau announced Oct. 19.

He capped a week of backing down on tax changes affecting farmers, fishers and other small businesses by announcing the government will reach out to business owners over the coming year to develop proposals that would better accommodate intergenerational transfers "while protecting the fairness of the tax system."

Earlier in the week, Morneau said the small-business tax rate would be reduced to nine per cent by 2019 from the current 10.5 per cent. He also prom-

ised clear rules on paying family members who work on a farm or in a small business.

"In our last budget, we recognized the agri-food sector as one of the most important for Canada's economy, setting an ambitious goal to increase agri-food exports to \$75 billion by 2025," Morneau said. "We want to see farm and fishery families succeed... We will work to protect family farms and fisheries, and the ability of all family-run business owners to pass down the results of their hard work to the next generation."

The minister did not say when legislation to bring the tax changes into effect would be presented to Parliament, but farm and many other business groups are expected to scrutinize that bill closely.

Ron Bonnett, president of the Canadian Federation of Agriculture, applauded the minister's willingness to "halt and reconsider a series of proposed tax reforms that would have led

to severe negative impacts for family farm businesses."

Proposals advanced in July to limit the lifetime capital gains exemption and options to convert income to capital gains "would have led to enormous complexity and added costs for intergenerational farm transfers and could have even encouraged farmers to sell their businesses to non-family members," Bonnett said.

Earlier announcements on "a simplified reasonableness test and a minimum threshold on the taxation of passive investment income also appear to be steps in the right direction," he said. "CFA will study the final proposals once legislation is tabled in Parliament, and looks forward to working with Finance Canada to ensure further issues are adequately addressed."

John Ross, executive director of the Canadian Pork Council, said the announced changes "are going in the right direction. But we want to see what the whole

package looks like at the end. The devil is in the details."

The government would have been better off if it had reached out to the agriculture community before proceeding with the announcement of the proposed changes back in July, he said.

The Canadian Cattlemen's Association also called Morneau's announcements "a step in the right direction. We thank the government for recognizing the need to rescind its planned capital gains changes, as work undertaken by the CCA and other agriculture groups shows moving forward as intended would have significant unintended consequences in terms of increased cost, from tax perspective, to transfer farm in family compared to third party."

The tax proposals released back in July "were counterintuitive to the government's goal for positioning Canadian agriculture as a strategic growth sector and significant job creator," CCA said. "Government tax policy should

be designed to encourage investment and growth within the sector and help farmers manage risk, not become one of the risks that they need to avoid."

Dan Kelly, president of the Canadian Federation of Independent Businesses, said the lower tax rate will "pump hundreds of millions of dollars back into the small-business community, helping it create more jobs and grow the economy."

"Still, the changes to rules allowing business owners to share income with their family members remain a concern for middle-income businesses," he said. It welcomed the decision not to limit access to the lifetime capital gains exemption. However, CFIB remains concerned that the changes may not reflect the many formal and informal ways family members participate in the business.

"We will wait for details and analysis on all the changes before passing judgment on the entire package," Kelly said.

## WHAT'S UP

Please forward your agricultural events to [daveb@fbcpublishing.com](mailto:daveb@fbcpublishing.com) or call 204-944-5762.

**Oct. 25-28:** Manitoba Ag Ex, Keystone Centre, Brandon. Call 204-726-3590 or visit [manitobaagex.com](http://manitobaagex.com).

**Oct. 28:** Manitoba Rural Women's Day: A Healthy Mind is a Treasure to Find, 9 a.m. to 4 p.m., Community Hall, 76 Second Ave., Komarno. For more info visit [www.mbwi.ca/manitoba-rural-womens-day-2017/](http://www.mbwi.ca/manitoba-rural-womens-day-2017/).

**Nov. 1-2:** National Environmental Farm Plan (EFP) Summit, Westin Ottawa, 11 Colonel By Dr., Ottawa. For more info visit [nationalefp.ca/nefp-summit/about-the-nefp-summit/](http://nationalefp.ca/nefp-summit/about-the-nefp-summit/).

**Nov. 2:** Keystone Agricultural Producers fall advisory council meeting, 9:30 a.m., William Glesby Centre, 11 Second St. NE, Portage la Prairie. For more info call 204-697-1140.

**Nov. 6-8:** SPARK 2017 bio-industrial conference, Shaw Conference Centre, 9797 Jasper Ave., Edmonton. For more info or to register visit [Spark2017.ca](http://Spark2017.ca).

**Nov. 8:** Manitoba Pork Council fall producer meeting, 12 p.m., Heritage Centre, 100 Heritage Trail, Niverville. Lunch included. For more info or to register email [info@manitobapork.com](mailto:info@manitobapork.com) or call 204-237-7447.

**Nov. 9:** Manitoba Pork Council fall producer meeting, 1:30 p.m., Canad Inns, 2401 Saskatchewan Ave. W., Portage la Prairie. Supper included. For more info or to register email [info@manitobapork.com](mailto:info@manitobapork.com) or call 204-237-7447.

**Nov. 14-15:** Grain World conference, RBC Convention Centre, 375 York Ave., Winnipeg. For more info call 204-805-1284.

**Nov. 19-21:** Manitoba Farm Women's Conference, Victoria Inn, 3550 Victoria Ave., Brandon. For more info visit [www.manitobafarmwomensconference.ca](http://www.manitobafarmwomensconference.ca).

**Nov. 23-25:** National Farmers Union annual convention, Holiday Inn Ottawa East, 1199 Joseph Cyr St., Ottawa. For more info visit [www.nfu.ca](http://www.nfu.ca).

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# Celebrated Canadian cereal chemist Walter Bushuk passes away

The son of immigrant farmers was internationally recognized for his research into wheat quality

BY ALLAN DAWSON  
Co-operator staff

Walter Bushuk, one of Canada's most celebrated cereal chemists, died in Winnipeg Oct. 18 at 88 years of age.

When Bushuk started school in Garland, Manitoba in September 1939, he was 10 and only knew a few words of English.

Seventeen years later, the son of Eastern European peasant farmers who came to Canada just days ahead of the outbreak of the Second World War, had earned a PhD in physical chemistry from McGill University and would go on to become internationally known and respected in his field.

Bushuk, whose research focused mainly on wheat quality, worked at the Canadian Grain Commission's Grain Research Laboratory, Ogilvie Flour Mills and the Canadian International Grains Institute, but for most of his career he was a professor in the department of plant science, at the University of Manitoba.

Bushuk retired in 1993, but continued research as professor emeritus.

In 2003, he was appointed Member of the Order of Canada for outstanding lifetime contributions in research and teaching.

Bushuk attributed much of his success in scientific research to the unfailing love and support of his wife Jean and other members of his family, his obituary says.

Bushuk received many international awards, including an Honorary LL.D. (Poznan, Poland), three international scientific medals, and fellowships from five scientific societies, including The Royal Society of Canada (R.S.C.) and the Osborne Medal from the American Association of Cereal Chemists.

In May 2001 Bushuk received the first 'Distinguished Career Award' in the academic category at the second International Wheat Quality conference in Manhattan, Kansas.

In October 2001 a special scientific symposium — 'Wheat Quality Elucidation: the Bushuk Legacy' — was held in Charlotte, South Carolina, in conjunction with the annual meeting of the American Association of Cereal Chemists. Fifteen of Bushuk's former students and research colleagues from seven nations presented scientific papers, which will be published as a book in honour of their mentor.

Together with his students and scientific colleagues, Bushuk published more than 300 scientific and technical articles and edited several books.

More than 40 scientists from 27 countries came to Winnipeg to train with Bushuk.

Between 1986 and 1996 Bushuk worked on developing an objective grading machine — the so-called "black box."

While a black box doesn't exist yet, Bushuk said in a 2001 interview his research, which married a camera with a computer, had made advances.

"All the information we had at that time showed it should be possible," he said. "We could determine vitreousness, sprouting, fusarium, bleaching, but

when we tried variety identification, we ran into some difficulties. The kernels of some varieties are unique and some are not. So we had to find a way to improve the technology."

Bushuk predicted a rapid and affordable objective assessment system for wheat quality will be reality someday.

Bushuk was also an early critic of Western Canada's kernel visual distinguishability (KVD) system that required wheats intended for a certain class to have the distinct kernel appearance of that class.

KVD made it easier for grain buyers to segregate wheat purchases and assure buyers got what they ordered, but wheat breeders said it was an impediment to increasing yields.

Bushuk suggested KVD could be replaced by farmers "declaring" what variety they were delivering.



Walter Bushuk, one of Canada's most celebrated cereal chemists, passed away in Winnipeg Oct. 14. FILE PHOTO

KVD ended in 2008 and the declaration system was adopted. The Canadian Grain Commission says the declaration system is working.

Serendipity, often the scientist's friend, loomed large in Bushuk's life, including the family's arrival in Canada.

It might be unexpected for a boy who couldn't speak English at the start of his academic career to attain the heights Bushuk did, but that reflected a family commitment to education that fuelled the family's move.

One of the reasons his parents left Jakovichi, which was then in Poland and is now in Belarus, was so their children would have access to a better education.

As ethnic Belarusians Bushuk's father knew his children wouldn't have access to a good education in Poland. He even picked his 80-acre farm at Garland because it was close to the school.

Life in Canada was tough to start, Bushuk said.

"The first couple of years were rather difficult for my parents," he said during the 2001 interview, clearing his throat and misty eyed, "because they left everybody — their brothers and sisters and friends and came to a strange country."

Bushuk said he never had any desire to follow his father and farm. But he knew his parents were "quietly proud" of his education.

"I remember helping my father pick stones after I had my PhD and I was home for a bit of a holiday," Bushuk said. "Here we are sitting on the stoneboat and unloading it — I can't think of anything less inspiring — and my father had a big grin on his face and says, 'I just never thought I'd have a guy with a PhD helping me pick stones.'"

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# LIVESTOCK MARKETS

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## Cattle Prices

(Friday to Thursday) **Winnipeg** October 20, 2017

### SLAUGHTER CATTLE

Steers	—
Heifers	—
D1, 2 Cows	78.00 - 84.00
D3 Cows	68.00 - 75.00
Bulls	88.00 - 98.00

### FEEDER CATTLE (Price ranges for feeders refer to top-quality animals only)

Steers	(901+ lbs.)	168.00 - 195.00
	(801-900 lbs.)	180.00 - 205.00
	(701-800 lbs.)	190.00 - 215.00
	(601-700 lbs.)	200.00 - 228.00
	(501-600 lbs.)	210.00 - 246.00
	(401-500 lbs.)	225.00 - 280.00
Heifers	(901+ lbs.)	160.00 - 182.00
	(801-900 lbs.)	170.00 - 192.00
	(701-800 lbs.)	175.00 - 195.00
	(601-700 lbs.)	180.00 - 199.00
	(501-600 lbs.)	185.00 - 218.00
	(401-500 lbs.)	190.00 - 235.00

SLAUGHTER CATTLE	(\$/cwt)	Alberta South	Ontario
Grade A Steers	(1,000+ lbs.)	\$ 137.00 - 137.00	\$ —
Grade A Heifers	(850+ lbs.)	137.00 - 137.00	—
D1, 2 Cows		84.00 - 96.00	—
D3 Cows		72.00 - 86.00	—
Bulls		187.00 - 199.00	—
Steers	(901+ lbs.)	\$ 196.00 - 212.00	\$ Not Available
	(801-900 lbs.)	208.00 - 222.00	This Week
	(701-800 lbs.)	216.00 - 231.00	—
	(601-700 lbs.)	223.00 - 245.00	—
	(501-600 lbs.)	241.00 - 270.00	—
	(401-500 lbs.)	171.00 - 186.00	—
Heifers	(901+ lbs.)	\$ 176.00 - 191.00	\$ Not Available
	(801-900 lbs.)	184.00 - 195.00	This Week
	(701-800 lbs.)	188.00 - 204.00	—
	(601-700 lbs.)	196.00 - 214.00	—
	(501-600 lbs.)	209.00 - 237.00	—
	(401-500 lbs.)	207.00 - 234.00	—

### Futures (October 20, 2017) in U.S.

Fed Cattle	Close	Change	Feeder Cattle	Close	Change
October 2017	111.20	-1.15	October 2017	153.15	-0.40
December 2017	116.15	-1.13	November 2017	152.78	-1.78
February 2018	120.65	-0.55	January 2018	151.20	-1.05
April 2018	121.20	-0.85	March 2018	148.08	-1.60
June 2018	114.33	-1.00	April 2018	147.65	-1.60
August 2018	111.53	-0.88	May 2018	147.00	-1.15

### Cattle Slaughter

	Week Ending Oct 14th, 2017	Previous Year		Week Ending Oct 14th, 2017	Previous Year
Canada	50,457	53,237	Prime	745	1,088
East	9,974	10,517	AAA	25,845	31,258
West	40,483	42,720	AA	13,280	12,596
Manitoba	NA	NA	A	630	491
U.S.	2,516,000	NA	B	1,009	1,013
			D	7,828	5,984
			E	505	285

### Cattle Grades (Canada)

## Hog Prices

(Friday to Thursday) (\$/100 kg)

Source: Manitoba Agriculture

E - Estimation

MB. (\$/hog)	Current Week	Last Week	Last Year (Index 100)
MB (All wts.) (Fri-Thurs.)	165E	154.01	142.65
MB (Index 100) (Fri-Thurs.)	153E	143.64	133.00
ON (Index 100) (Mon.-Thurs.)	140.49	131.25	124.58
PQ (Index 100) (Mon.-Fri.)	140.03	131.95	127.23

### Futures (October 20, 2017) in U.S.

HOGS	Close	Change
December 2017	64.25	2.63
February 2018	61.63	-5.20
April 2018	72.43	1.25
May 2018	76.85	0.25
June 2018	80.20	0.35

## Other Market Prices

### Sheep and Lambs

\$/cwt	Winnipeg Woolled Fats	Toronto	SunGold Specialty Meats
Ewes Choice	—	127.26 - 160.32	—
Lambs (110+ lb.)	—	191.32 - 219.34	—
(95 - 109 lb.)	Not Available	223.71 - 240.44	—
(80 - 94 lb.)	This Week	218.83 - 257.96	—
(Under 80 lb.)	—	228.14 - 313.16	—
(New crop)	—	—	—

### Chickens

Minimum broiler prices as of April 13, 2010

Under 1.2 kg	\$1.5130
1.2 - 1.65 kg	\$1.3230
1.65 - 2.1 kg	\$1.3830
2.1 - 2.6 kg	\$1.3230

### Turkeys

Minimum prices as of October 22, 2017

<b>Broiler Turkeys</b> (6.2 kg or under, live weight truck load average)	
Grade A	\$1.915
Undergrade	\$1.825

**Hen Turkeys**  
(between 6.2 and 8.5 kg liveweight truck load average)

Grade A	\$1.885
Undergrade	\$1.785

**Light Tom/Heavy Hen Turkeys**  
(between 8.5 and 10.8 kg liveweight truck load average)

Grade A	\$1.885
Undergrade	\$1.785

**Tom Turkeys**  
(10.8 and 13.3 kg, live weight truck load average)

Grade A	\$1.885
Undergrade	\$1.800

Prices are quoted f.o.b. producers premise.

### Eggs

Minimum prices to producers for ungraded eggs, f.o.b. egg grading station, set by the Manitoba Egg Producers Marketing Board effective November 10, 2013.

	New	Previous
A Extra Large	\$2.00	\$2.05
A Large	2.00	2.05
A Medium	1.82	1.87
A Small	1.40	1.45
A Pee Wee	0.3775	0.3775
Nest Run 24 +	1.8910	1.9390
B	0.45	0.45
C	0.15	0.15

### Goats

	Winnipeg (Hd Fats) (\$/cwt)	Toronto (\$/cwt)
Kids	129.17 - 217.63	91.36 - 235.78
Billys	93.76 - 216.34	—
Mature	—	117.12 - 224.61

### Horses

	Winnipeg (\$/cwt)	Toronto (\$/cwt)
<1,000 lbs.	—	—
1,000 lbs.+	—	31.07 - 56.27

## COLUMN

# Strength in beef demand, futures supports prices

More U.S. cattle coming to market could add pressure

DAVE SIMS  
CNSC



**"When the force is with you, the force is with you; things are very strong."**

HERB LOCK  
FarmSense Marketing

Cattle prices at Manitoba auction marts remained surprisingly strong for the week ended Oct. 20 as higher U.S. futures prices and steady demand elevated prices across the board.

Bids for feeder steers (300-400 lbs.) were up roughly \$5 per hundredweight, with top-quality feeders attracting strong bids.

The heavier-weight animals also attracted solid interest. Steers (700-800 lbs.) were steady to slightly higher while heifers (500-600 lbs.) were generally up \$3-\$5/cwt.

On the slaughter side, butcher cattle were steady to a dollar higher while yearlings were chopping around a bit.

"When the force is with you, the force is with you; things are very strong," said Herb Lock of FarmSense Marketing in Edmonton.

The rise is a welcome surprise for many in the industry, he said, as the month of October usually sees a slowdown in buying. "To have higher feed cattle and calf prices in October is unusual to say the least."

One of the theories about why the market is so strong has to do with the world economy, Lock added. Inflation in North America is relatively low, while some stock indexes such as the Dow Jones have broken all-time highs.

People tend to buy beef when things are good, Lock said, and that is reflected in the bullish action in the Chicago Mercantile Exchange.

"U.S. futures are up," he said. "They've come off five to seven cents in the past two

weeks but the packers are making money so they're buying cattle like it's going out of style."

The fat cattle market appears to have put in its lows back in August, he added.

"With higher supplies the market isn't supposed to be in rally mode," he said. "But it is, so we're good to go."

Going forward, he said, the market is also likely headed into bigger volumes. Lock estimated the number of animals, particularly calves, in the cash feeder market will likely double in the next couple of weeks.

He also estimated more U.S. cattle will head to market, which means prices could soon be under a bit of pressure.

"South of the border, you have a million more calves to come to market this fall, which is a little bit on the bearish side," he said.

Friday's Cattle on Feed report from the U.S. Department of Agriculture appears to back that up. The agency said the number of cattle placed in feedlots in September was 13 per cent higher than the same time last year.

Dave Sims writes for Commodity News Service Canada, a Winnipeg company specializing in grain and commodity market reporting.

## BRIEFS

### U.S. cattle placements exceed expectations

BY THEOPOLIS WATERS  
Reuters

U.S. ranchers drove 13.5 per cent more cattle into U.S. feedlots in September than the same month a year earlier, the U.S. Department of Agriculture reported Oct. 21.

The result topped analysts' average forecasts and hit its highest level for the month in six years.

"The good news for the consumer is we've got record supplies of beef and pork going into the fourth quarter. And when we get into the spring grilling season, we're going to have big supplies

still," said U.S. Commodities president Don Roose.

Some cattle ranchers and feedlots, or cattle feeders, rushed livestock to market last month while capitalizing on affordable feed, said analysts. And prices for animals at that time appeared to reach a seasonal fall low.

Furthermore cattle from the drought-stricken Northern Plains landed in feedlots in Corn Belt states where many of them were fattened and sold to packing plants.

USDA's report showed September placements at 2.150 million head, up 13.5 per cent from 1.895 million a year earlier and above the average forecast of 2.046 million.

It was the largest September placement figure since 2.415 million in 2011, according to

Allendale Inc. chief strategist Rich Nelson.

The government put the feedlot cattle supply as of Oct. 1 at 10.813 million head, up 5.4 per cent from 10.256 million a year ago. Analysts, on average, forecast a 4.6 per cent increase.

USDA said the number of cattle sold to packers, or marketers, were up 2.9 per cent in September from a year ago to 1.783 million head.

Analysts had projected a gain of 2.6 per cent from 1.732 million last year.

Nelson said cattle feeders were enthusiastic after seeing cattle prices last month carve out a low for the season.

"Those cattle should come to market in March through early August, which will curb some of that enthusiasm," he said.

**Looking for results? Check out the market reports from livestock auctions around the province. » PAGE 14**

# GRAIN MARKETS

COLUMN

## Canola draws strength from U.S. biofuel policy moves

Slim supplies of high-protein wheat held up MGEX futures

**PHIL FRANZ-WARKENTIN**  
CNSC



Canola futures knocked at upper resistance repeatedly over the week ended Oct. 20, but held rangebound for the most part before finally breaking higher on Thursday and Friday.

Gains in Chicago soyoil provided the spark for the eventual move higher in the Canadian market, as veg oil markets reacted to news the U.S. Environmental Protection Agency would not be cutting biofuel mandates in the country. Recent proposals calling for reductions to renewable fuel targets had raised concerns in the agriculture sector, but the powerful Midwestern farm lobby efforts proved effective, and U.S. President Donald Trump instructed the EPA not to consider the proposals.

Canola also found added strength from a downturn in the Canadian dollar, as the currency fell sharply relative to its U.S. counterpart on Oct. 20, moving from about 80 U.S. cents to 79.3 U.S. cents.

Lingering harvest delays in northern Alberta also remained supportive for canola, with about 20 per cent of the province's crop still in the field as of Oct. 17. Snow, rain and heavy winds were especially a problem in the northwest part of the province, where just under half of the canola crop has actually been harvested.

While a repeat of last year remains a possibility, industry participants are still generally optimistic that the crop will get off before the winter sets in for good.

Farmers continue to make steady deliveries

into the commercial pipeline, with visible supplies rising to 1.45 million tonnes in the latest weekly Canadian Grain Commission report.

In the U.S., the harvest is in full swing and relatively favourable Midwestern weather kept the bias lower for both soybeans and corn during the week.

While the harvest should continue to draw some headlines, especially if there are any significant weather-related delays, much of the attention in the U.S. futures is already shifting to South America. Brazilian farmers are seeding their next crop, with a lack of moisture causing delays in some areas. However, there is still plenty of time to get the crop in there, and any forecasts calling for rain should be bearish for Chicago futures. Argentina, meanwhile, is too wet in some cases.

U.S. wheat futures lacked any clear direction during the week, although large world crops kept prices under pressure for the most part. Russia is expected to be a bigger player on the world export front this year, which cuts into the potential for U.S. sales.

While Russia has more wheat to sell, the opposite holds true elsewhere and declining crop prospects out of Australia underpinned the market. Tight supplies of higher-protein wheat worldwide also helped prop up Minneapolis futures relative to Chicago and Kansas City as well.

Minneapolis December wheat edged lower over the course of the week, settling at US\$6.11 per bushel on Oct. 20. However, its premium relative to Chicago soft wheat widened by about 10 cents, to US\$1.85.

*Phil Franz-Warkentin writes for Commodity News Service Canada, a Winnipeg company specializing in grain and commodity market reporting.*

### Manitoba Elevator Prices

Average quotes as of October 20, 2017 (\$/tonne)

	Future	Basis	Cash
E. Manitoba wheat	224.60	13.34	237.93
W. Manitoba wheat	224.60	-3.94	220.66
E. Manitoba canola	502.20	-14.57	487.63
W. Manitoba canola	502.20	-23.84	478.26

Source: pdqinfo.ca

### Port Prices

As of Friday, October 20, 2017 (\$/tonne)

	Last Week	Weekly Change
U.S. hard red winter 12% Houston	172.78	-4.95
U.S. spring wheat 14% Portland	273.28	3.22
Canola Thunder Bay	512.20	3.20
Canola Vancouver	527.20	8.20

### Closing Futures Prices

As of Thursday, October 19, 2017 (\$/tonne)

	Last Week	Weekly Change
ICE canola	502.20	3.20
ICE milling wheat	231.00	2.00
ICE barley	148.00	3.00
Mpls. HRS wheat	224.60	-1.38
Chicago SRW wheat	156.53	-4.96
Kansas City HRW wheat	155.34	-4.96
Corn	135.62	-3.25
Oats	174.91	1.95
Soybeans	369.63	-7.90
Soymeal	349.44	-8.15
Soyoil	753.23	14.77

### Cash Prices Winnipeg

As of Friday, October 20, 2017 (\$/tonne)

	Last Week	Weekly Change
Feed wheat	n/a	n/a
Feed barley	153.87	-2.76
Rye	n/a	n/a
Flaxseed	466.51	16.53
Feed peas	n/a	n/a
Oats	192.58	0.65
Soybeans	385.08	1.47
Sunflower (NuSun) Fargo, ND (\$U.S./CWT)	16.90	n/a
Sunflower (Confection) Fargo, ND (\$U.S./CWT)	Ask	Ask

**For three-times-daily market reports and more from Commodity News Service Canada, visit the Markets section at [www.manitobacooperator.ca](http://www.manitobacooperator.ca).**

## Wheat bids mixed across Western Canada

A lower loonie added support where Minneapolis wheat futures weakened

**BY ASHLEY ROBINSON**  
CNS Canada

Hard red spring wheat bids in Western Canada were mixed for the week ending Oct. 20 with slight gains in some areas and slight declines in others, as losses in Minneapolis futures were countered by a drop in the Canadian dollar.

Depending on the location, average Canada Western Red Spring (CWRS, 13.5 per cent) wheat prices were up or down as much as \$1 per tonne across the Prairie provinces, according to price quotes from a cross-section of delivery points compiled by PDQ (Price and Data Quotes). Average prices ranged from about \$221 per tonne in western Manitoba to as high as \$245 in southern Alberta.

Quoted basis levels varied from loca-

**Average (CWRS) prices ranged from about \$221 per tonne in western Manitoba to as high as \$245 in southern Alberta.**

tion to location, but generally held steady to range from about \$4 below the futures to \$20 per tonne above the futures when using the grain company methodology of quoting the basis as the difference between U.S. dollar-denominated futures and Canadian dollar cash bids.

When accounting for currency exchange rates by adjusting Canadian prices to U.S. dollars, CWRS bids ranged from US\$175 to US\$194 per tonne, which were down on a U.S. dollar basis on the week. That would put the cur-

rency-adjusted basis levels at about US\$31-\$50 below the futures.

Looking at it the other way around, if the Minneapolis futures are converted to Canadian dollars, CWRS basis levels across Western Canada range from \$39 to \$63 below the futures.

Canada Prairie Spring Red (CPSR) wheat bids were down by about \$3-\$6 per tonne in Alberta. Bids were also lower across most of Saskatchewan, except for the southwest where prices rose \$3. Prices across the Prairies ranged from \$160 to \$178 per tonne.

Average durum prices fell a few dollars, with bids in southern Alberta, Saskatchewan and western Manitoba coming in at about \$258-\$266 per tonne.

The December spring wheat contract in Minneapolis, off of which most CWRS contracts Canada are based, was quoted at US\$6.1125 per bushel on Oct. 20, down 3.75 U.S. cents from the previous week.

Kansas City hard red winter wheat futures, traded in Chicago, are more closely linked to CPSR in Canada. The December K.C. wheat contract was quoted Oct. 20 at US\$4.2275 per bushel, down 13.5 U.S. cents compared to the previous week.

The December Chicago Board of Trade soft wheat contract settled at US\$4.26 on Oct. 20, down 13.5 U.S. cents on the week.

The Canadian dollar settled Oct. 20 at 79.36 U.S. cents, down 0.72 U.S. cents on the week.

# LIVESTOCK

HUSBANDRY — THE SCIENCE, SKILL OR ART OF FARMING

## Swine health hire highlights disease management

PEDv has highlighted the need to take a proactive approach to swine health issues

BY ALEXIS STOCKFORD

Co-operator staff

When Jenelle Hamblin agreed to join Manitoba Pork a couple of months back, she always knew it would be trial by fire.

She was joining the organization as its swine health program manager in the midst of an outbreak of the porcine disease PEDv, a situation that's roiled the pork sector throughout North America in recent years.

"The predominant efforts have been managing the current outbreak," Hamblin told the *Co-operator*, "but in that response we are looking at the current biosecurity protocols that the industry has in place across the board."

MPC announced the position in midsummer, at the height of the now slowing porcine epidemic diarrhea (PEDv) outbreak in southeastern Manitoba.

The disease is devastating to young animals, causing up to 80-100 per cent mortality in suckling piglets, is infamously hard to get rid of and has been among the industry's disease boogymen since it first appeared in North America in 2013.

This year has been the worst PEDv year on record in Manitoba, with 79 cases as of Oct. 12, almost eight times more than the previous three years combined.

The outbreak prompted the Manitoba Pork Council to ramp up disease management programming, both to take a hard look at existing policy and jump-start communication between farmers, veterinarians, MPC and other provincial and national disease management bodies.

### Important move

Andrew Dickson, MPC general manager, said PEDv may have been what prompted the new animal health position, but added that it's going to be a key building block in the coming years.

"We've been able to enhance the services for all of our producers to try and help them, to get them through this disease outbreak and we're starting to build some programs and services helping producers to deal with further diseases that may eventually start to appear," he said.

The pork council has been keeping a running record of on-farm and industry practices to identify what has been working and any gaps to address.

The Manitoba Coordinated Disease Response also falls under Hamblin's mandate. The initiative was unveiled earlier this year as a way to connect farmers and veterinarians with disease management efforts. The program's website was launched soon after, posting general notices, and the disease status of infected farms and resources.



Jenelle Hamblin will be tackling disease response in Manitoba as the Manitoba Pork Council's new swine health program manager. PHOTO: MANITOBA PORK COUNCIL

Farmers have bought into the program, Hamblin said. As of Oct. 17, 70 per cent of pork producers in southeast Manitoba had signed on and agreements are still coming.

"We've had very positive feedback on the program," she said. "Producers are accessing the information. Veterinarians are accessing the information regularly. We can kind of go behind the scenes from our website and take a peek on, 'Is this being used?' We were very happy to see that guys are logging in regularly and taking a look at the information that we're putting up there for them to utilize."

MPC hopes to eventually expand the program into other regions and to fight future disease threats.

"Moving forward, the approach that we're taking toward PED in terms of disease management — we want to expand into other diseases such as PRSS and implement the same open communication style, working with multiple industry partners, the CVO's office (Manitoba Chief Veterinary Officer), MPC, the herd veterinarians, to really tackle these diseases as a whole and work together as an industry to manage these diseases in the province," Dickson said.

PRRS (porcine respiratory reproductive syndrome) causes infertility and "mummified piglets" as well as lung issues in adults and is another major disease threat to Canadian hogs.

**"The predominant efforts have been managing the current outbreak, but in that response we are looking at the current biosecurity protocols that the industry has in place across the board."**

JENELLE HAMBLIN

MPC swine health program manager

### PEDv update

Manitoba saw the first unexplained PEDv infection in over a month Oct. 12.

Two finisher barns tested positive for the virus on Sept. 5 and Sept. 15, both linked to animal movement when pigs were transferred from an infected farm.

In the latest case, the cause is unknown.

"There's a lot of work going on right now to try and figure out what happened. We don't know. It caught us off guard," Dickson said.

Efforts to slow the disease are having an effect, he said, evidenced by the slowdown in new cases since July. He warned against relaxing biosecurity, however, as the outbreak is still ongoing.

Of the 79 cases, 32 are considered transitional, with no critically sick animals and certain groups no longer shedding the virus. Another eight are assumed presumptive

negative, with no infected pigs, although the virus may still be lurking in manure storage.

The risk profile may change with the incoming cold. Dickson says fall and winter would ordinarily come with higher risk, with the cold and wet making it easier for the pathogen to get into barns.

It is unknown if that pattern will hold.

The outbreak in Manitoba has not mimicked outbreaks in other areas, according to Dickson.

"We're starting to find all kinds of things about this disease that were relatively unknown," he said. "We're finding, for example, that there's a high survival rate in some pigs, higher than expected."

There has been more investigative work this year than in some previous Canadian cases, Dickson said.

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## Canadian hog prices lower despite new U.S. capacity

Barbecue season is over and more cattle are coming to market

BY DAVE SIMS  
CNSC

Canadian hog prices are feeling the effects of near-record-high slaughter volumes in the U.S.

During the week ended September 30, over 2.5 million hogs were processed, up three per cent from the same week a year ago. It was also the third-largest kill on record over the last 30 years.

According to Brad Marceniuk, a livestock economist with the Saskatchewan government, that number only stands to grow.

"It will continue to increase because of the new plants in the U.S.," he said. "Some of those plants have started and they've increased capacity."

**"Hopefully when the plants are going full steam they will bring more competition to the market."**

BRAD MARCENIUK  
livestock economist

The two main facilities that have begun operations include the Clemens Food Group plant in Coldwater Michigan and the Triumph Seaboard Foods plant in Sioux City, Iowa. Between the two of them, they can process approximately 22,000 animals each day.

"Hopefully when the plants are going full steam they will bring more competition to the market," said Marceniuk.

Closer to home, Canadian hog prices were also lower.

The Signature #5 (Maple Leaf) Index 100 daily price for Friday, September 29, 2017 was \$118.96 per kg, down 3.7 per cent from the previous Friday.

According to Marceniuk, demand is also not as strong this time of year as barbecue season is over and more cattle hit the market.

"The supply has gone up and packers are not as crazy to bid," he said.

Prices for pork cut-out values dropped over the past two months, which has been negative for prices. Marceniuk noted that U.S. exports for September were also a bit weaker than the month before.

Canadian provincial and federal hog slaughter numbers were pegged at 433,000 head, which was down nearly one per cent from the previous week.

However, despite the expansion in U.S. production capacity it's not likely Canada will be sending them any more hogs.

"Our plants actually need the hogs so it's likely not that we will export more," he said.

# Up and down is becoming the norm for Canadian beef producers

Demand for beef is strong and prices have been good for cow-calf producers, but the market is increasingly volatile

BY ALEXIS KIENLEN  
Glacier FarmMedia staff

The markets can be a roller-coaster, but one thing is for sure — the Canadian cattle herd is not expanding.

"Heifer retention numbers are not enough to drive any expansion across Canada," Brian Perillat, manager/senior analyst with Canfax said at the recent Canadian Beef Industry Conference.

Fewer cattle are being shipped south of the border but premium prices here have seen Canadian slaughter go up by 16 per cent, he said.

"Local demand has been fairly strong for these cows and that's what's driving the cow market," he said.

Last month, the Canadian herd had the biggest weekly slaughter number in seven years. That's partially due to the addition of Harmony Beef in Balzac, Alta.

"Despite our cow herd numbers being flat all the time, our slaughter numbers and our plant utilization rates have been very positive and well used," said Perillat.

The packing industry is enjoying good margins, and its demand for cattle is positive for the entire industry.

"It's encouraging them to slaughter a lot of cattle and help work through the supplies," he said. "They really do support the market."

Even though slaughter is up substantially, beef production only increased by four per



Canadian cattle producers may need to just get used to the markets whipsawing back and forth. PHOTO: THINKSTOCK

cent. That's because average carcass weights have been as much as 40 pounds less than a year ago, he said. Rising carcass weights have concerned many industry watchers and Perillat noted "a lot of those carcass weights are in fatty trim products — there's not a lot of value."

Prices have also been swinging widely and there's been a \$700-per-cow spread between high and low prices this year, he said.

"And I'm not completely sure it's at max level yet," said Perillat.

Price rallies are nice but also present a challenge.

"There is some opportunity there, but when you get too caught up in buying some of these high-priced calves again, when the market turns, it's a bit of a risk," he said.

Still, prices are historically strong, and things are fairly positive overall.

### Regional differences

Price volatility has also varied by region. Ontario prices are usually stronger than Alberta's by a few dollars but earlier this year, Alberta had the strongest prices in North America.

"Alberta prices were \$20 to \$25 a hundredweight above Ontario," said Perillat.

**"Heifer retention numbers are not enough to drive any expansion across Canada."**

BRIAN PERILLAT  
Canfax

Culled cow prices have come down quite a bit since peaking in early June and exports have been fairly strong — although the majority of Canadian cattle are slaughtered at home.

This summer's dry conditions haven't resulted in big volumes of cattle coming to slaughter.

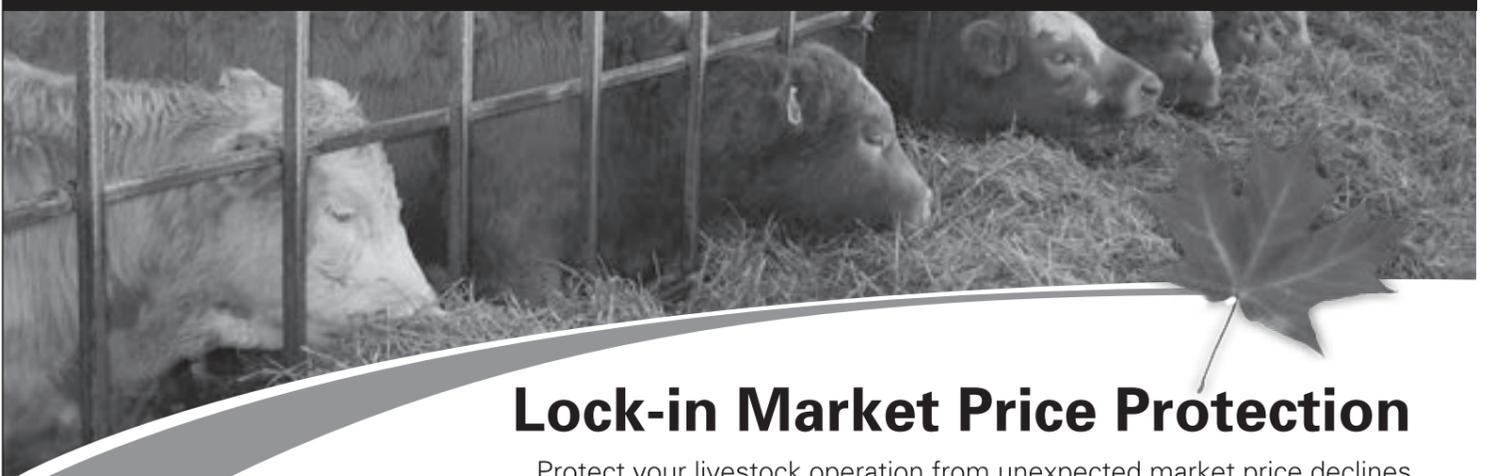
"I think there's a lot of carry-over grass and pretty good sub-soil moisture coming into this year," said Perillat. "We haven't seen a flush of cows being liquidated by any means, and that's despite the fact that we are seeing these prices coming down."

The feedlot sector has had to adjust to margin swings, but has continued to be profitable, he said. Fed cattle prices have come down but despite this, feedlots are still doing well, which is supporting the feeder markets.

But cow-calf producers have been the big winners for a few years now, and have been more consistently profitable. Hay and feed costs will be up this year, but most of that will be factored into next year's calf prices, said Perillat.

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# LIVESTOCK AUCTION RESULTS

Weight Category	Ashern	Gladstone	Grunthal	Heartland	Heartland	Killarney	Ste. Rose	Winnipeg
				Brandon	Virden			
<b>Feeder Steers</b>	Oct. 18	Oct. 17	Oct. 17	Oct. 20	Oct. 18	No Auction	Oct. 19	Oct. 20
<b>No. on offer</b>	1,300	1,213	1,934	2,100	3,203*	n/a	1,555	1,750
<b>Over 1,000 lbs.</b>	n/a	n/a	n/a	n/a	n/a	n/a	n/a	150.00-176.00
<b>900-1,000</b>	174.00-190.50	n/a	160.00-188.00	n/a	179.00-193.00	n/a	n/a	170.00-193.00
<b>800-900</b>	192.00-202.50	180.00-203.50	165.00-195.00	193.00-212.50	197.00-217.00	n/a	n/a	185.00-207.00
<b>700-800</b>	175.00-215.00	190.00-212.50	170.00-195.00	200.00-220.00	207.00-224.00 (226.00)	n/a	92.00-199.00	190.00-218.00
<b>600-700</b>	190.00-228.00	200.00-221.50	180.00-229.00	210.00-228.00	215.00-230.00 (233.00)	n/a	212.00-229.75	195.00-232.00
<b>500-600</b>	210.00-257.00	200.00-233.00	200.00-250.00	215.00-232.00	222.00-239.00 (243.00)	n/a	220.00-235.00	212.00-244.00
<b>400-500</b>	235.00-280.00	230.00-270.00	220.00-282.00	240.00-260.00	237.00-262.00	n/a	225.00-251.00	220.00-286.00
<b>300-400</b>	270.00-306.00	250.00-292.50	230.00-395.00	255.00-300.00	255.00-298.00	n/a	235.00-275.00	270.00-335.00
<b>Feeder heifers</b>								
<b>900-1,000 lbs.</b>	n/a	n/a	140.00-172.00	n/a	162.00-177.00	n/a	n/a	142.00-174.00
<b>800-900</b>	150.00-188.50	170.00-181.00	145.00-178.00	170.00-180.00	173.00-187.00	n/a	175.00-184.00	162.00-190.00
<b>700-800</b>	160.00-192.00	170.00-193.50	155.00-183.00	180.00-190.00	177.00-189.00	n/a	178.00-189.00	120.00-195.00
<b>600-700</b>	188.00-199.50	175.00-200.50	160.00-194.00	187.00-199.00	187.00-203.00	n/a	188.00-205.00	185.00-200.00
<b>500-600</b>	182.00-222.00	180.00-215.00	180.00-222.00	195.00-214.00	192.00-209.00	n/a	195.00-213.00	195.00-227.00
<b>400-500</b>	190.00-239.00	205.00-245.00	190.00-242.00	215.00-237.00	208.00-244.00	n/a	215.00-255.00	200.00-233.00
<b>300-400</b>	n/a	210.00-243.00	200.00-325.00	225.00-264.00	n/a	n/a	n/a	200.00-240.00
<b>Slaughter Market</b>								
<b>No. on offer</b>	210	n/a	107	102	n/a	n/a	70	150
<b>D1-D2 Cows</b>	86.00-91.00	70.00-85.50	70.00-85.50	n/a	83.00-91.00	n/a	n/a	80.00-85.00
<b>D3-D5 Cows</b>	70.00-86.00	n/a	n/a	n/a	77.00-83.00	n/a	n/a	68.00-80.00
<b>Age Verified</b>	94.00-107.00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
<b>Good Bulls</b>	90.00-113.00	95.00-103.00	77.00-92.00	n/a	99.00-114.00	n/a	n/a	92.00-98.00
<b>Butcher Steers</b>	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
<b>Butcher Heifers</b>	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
<b>Feeder Cows</b>	n/a	n/a	n/a	n/a	n/a	n/a	n/a	90.00-112.00
<b>Fleshy Export Cows</b>	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
<b>Lean Export Cows</b>	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
<b>Heiferettes</b>	109.00-135.00	n/a	105.00-126.00	n/a	100.00-125.00	n/a	n/a	n/a

\* includes slaughter market

(Note all prices in CDN\$ per cwt. These prices also generally represent the top one-third of sales reported by the auction yard.)

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SHEEP & GOAT COLUMN

# Hair sheep dominate latest sale

Supply of animals down overall, prices remained steady at Winnipeg Livestock Auction

**BY MARK ELLIOT**  
Co-operator contributor

The warm autumn sunshine showed up at the latest sheep and goat sale at Winnipeg Livestock Auction, and so did plenty of hair sheep and lambs. Producers seemed intent on taking these animals to market before the cold temperatures arrive.

Many buyers seemed to be most interested in ewes and the prices ranged from \$1.08 to \$1.17/lb. A group of 148-pound sheared ewes brought \$1.23/lb. In most cases, there appeared to be no price differences between wool and hair ewes at this sale, though the quality of the hair ewes wasn't high enough to spark much interest.

Rams were also in demand, for new season replacements or holiday purposes. The lighter-weight rams were more of interest than the very heavy rams. The average prices ranged from \$1.29 to \$1.49/lb. for rams weighing 118 to 155 pounds. A 255-pound Suffolk-cross ram brought \$1.14/lb.

The heavyweight lambs were represented by two 125-pound Suffolk-cross lambs that brought \$188.75 (\$1.51/lb.). Another group of lambs hit the ring showing only uniform weight, not similar features, and buyers showed very little interest in these animals.

**Once again the feeder lambs were in high demand, though the prices dropped slightly from the last sale...**

Market lambs saw lower bidding, with some pockets of strength in the heavier lambs weighing 103 to 107 pounds. Prices ranged on average from \$1.32 to \$1.58/lb., with a few animals hitting \$1.80 to \$1.82/lb., which clearly highlights buyer preference at this sale.

Once again the feeder lambs were in high demand, though the prices dropped slightly from the last sale, ranging from \$1.90 to \$1.94/lb. This was still noticeably better than the other classes at the sale. Hair lambs fell slightly lower in the price range.

The lightweight (70-plus-pound) lambs held and even increased bids. Hair lambs seemed to be at the lower end of the price range when compared to wool lambs. Wool lambs of this size saw prices ranging from \$1.93 to \$2.18/lb., while hair lambs ranged from \$1.79 to \$1.86/lb.

The 60-plus-pound lambs were represented by hair lambs, with a slight drop in the price bidding. The exotic lambs could not gain very

much interest from buyers, including a group of Baby Doll lambs.

A group of 59-pound lambs showed quality and uniformity, a real eye-catcher for the buyers bringing \$2.19/lb., while six 49-pound Katahdin-cross lambs brought \$78.40 (\$1.60/lb.).

In the goat sale it was an all-buck show as no goat does were delivered.

The classification was represented by a 170-pound Alpine-cross goat buck. This animal was ready to stir up a storm as soon as he entered the arena, full of fight and danger.

The group of four 63-pound goat kids consisted of two Alpine-cross goat kids and two Boer-cross goat kids. Since the supply was extremely limited, the bidding was exciting and very focused.

Ontario Stockyard Report indicated that all classifications had limited supply, so the bidding was strong. However, there was no major high or extremely high prices. Buyers kept within the standard price ranges.

SHEEP	
EWES	\$209.10
	\$180.12 - \$199.47
	\$176.70 - \$178.80
LAMBS (LBS.)	
110+	\$188.75
95 - 110	\$183.36 - \$194.74
	\$155.52 - \$165.90
	\$133.35 - \$148.47
80 - 94	\$187.86
	\$170.88 - \$171.90
	\$160.19 - \$165.75
	\$154.40 - \$150.20
Under 80	
71 - 78	\$150.54 - \$155.80
	\$127.09 - \$137.56
60 - 69	\$122.82
	\$114 - \$119.70
59	\$129.21
49	\$78.40

GOATS	/ lb.	ANIMAL WEIGHT
BUCKS		
DAIRY	\$1.44	179 lbs.
KIDS - Under 80		
MEAT	\$2.43	63 lbs.
DAIRY	\$2.43	63 lbs.

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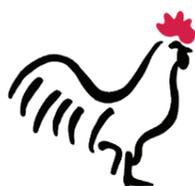
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# WEATHER VANE

"EVERYONE TALKS ABOUT THE WEATHER, BUT NO ONE DOES ANYTHING ABOUT IT." *Mark Twain, 1897*

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## A return to seasonable weather

Issued: Monday, October 23, 2017 · Covering: October 25 – November 1, 2017

**DANIEL BEZTE**

Weather Vane



After a week of unusual fall weather across our region, this forecast period looks to be a little more seasonable. Luckily for us, in last week's forecast the colder air that was to move in late last weekend didn't really materialize, and warmer-than-expected temperatures carried over into the first half of this week.

The main area of focus in the early part of this forecast period will be on an area of low pressure that is supposed to track across North Dakota late on Wednesday and during the day Thursday. It looks like most of the precipitation will be in the form of showers or periods of light rain overnight Wednesday and into Thursday morning. As cold air moves in behind the low on Thursday, we could see a brief transition to snow before the system moves off to the east. Temperatures on Thursday will be on the cold side, with highs only expected to be a few degrees above 0 C and overnight lows by Friday morning expected to be in the -5 to -8 C range.

It looks like we'll see a short warmup over the weekend as an area of low pressure develop-

ing to our west helps to pull up some milder air. This low is then forecast to track through north-central regions of Manitoba on Sunday. Most of the precipitation from this system should stay well to our north, but we may see some flurries late on Sunday or early Monday as the low drops a cold front through our region. Temperatures look to be on the cool side to begin next week, with daytime highs expected to be in the 3 to 5 C range and overnight lows around -5 C.

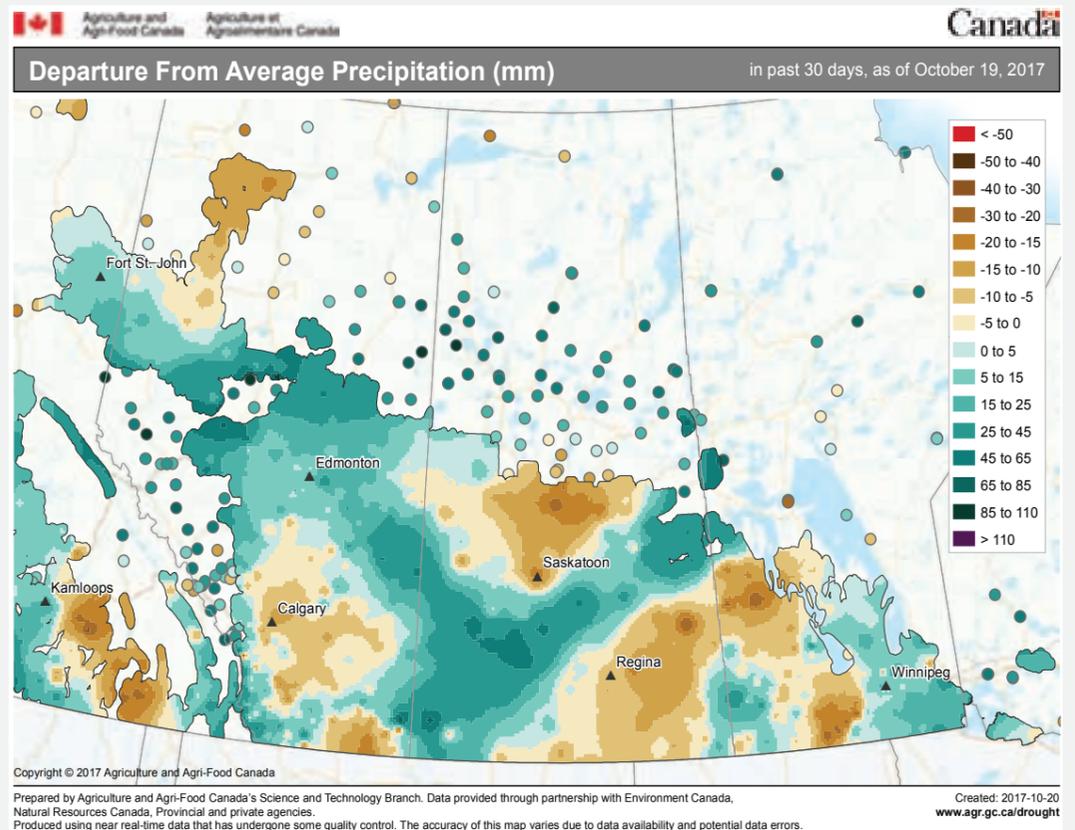
The active weather pattern looks to continue, as another area of low pressure is forecast to track from the northwest during the middle of the week. The exact track and timing of this low will determine whether this system will bring mostly rain or snow. Right now, it's looking more like this system will bring a few centimetres of wet snow.

Looking further ahead, the weather models point toward cooler conditions to end the month.

Usual temperature range for this period: Highs, 1 to 13 C; lows, -9 to +2 C. Probability of precipitation falling as snow: 50 per cent.

*Daniel Bezte is a teacher by profession with a BA (Hon.) in geography, specializing in climatology, from the U of W. He operates a computerized weather station near Birds Hill Park. Contact him with your questions and comments at [daniel@bezte.ca](mailto:daniel@bezte.ca).*

### WEATHER MAP - WESTERN CANADA



This issue's map shows the total amount of precipitation that fell across the Prairies as a departure from average for the 30 days ending Oct. 19. This has been a much wetter period across the Prairies, but significant areas have remained dry. Across Manitoba, eastern and southwestern regions have between five and 25 mm more precipitation than average, while south-central and northwestern regions remained dry.

## Wind, heat, thunder and snow!

Our winters don't have enough warm air to produce hail, but enough for ice pellets

**BY DANIEL BEZTE**

Co-operator contributor

In the last issue, I said we'd continue our discussion on cold-weather precipitation, but before diving back into that icy topic there have been a few unique weather events across our region that deserve a bit of a closer look.

The first event was the high winds that worked their way across the three Prairie provinces last Tuesday and Wednesday. A very strong area of low pressure that developed in Alberta late last Monday quickly moved into northern Manitoba by Wednesday, dragging a cold front with it. This low combined with a rebuilding ridge of high pressure and helped to generate warning-level winds across a large portion of all three Prairie provinces. The table here shows the top reported wind speeds across Manitoba for that period.

Then, a couple of days later, late-season tropical heat moved in, pushing daytime highs into the low to mid-20s across much of southern and central Manitoba. This push of mild air actually did originate in the

**Thunderstorms can happen at any time of the year, but between October and March they are pretty unusual.**

tropics, as a large area of high pressure over eastern North America helped to create a large flow of tropical air that worked all the way into Central Canada. Winnipeg was the only station I saw that officially broke a record last Friday, when the temperature topped out at 25.0 C, shattering the old record of 23.9 C set back in 1958. What was interesting about this mini-heat wave was the warm overnight temperatures that occurred overnight on Friday over central and eastern parts of southern Manitoba. If you walked outside late Friday or early Saturday morning, it felt more like summer, as overnight lows only fell into the upper teens.

The last unusual weather event was the weak band of thunderstorms that developed over south-central Manitoba late in the afternoon

on Saturday. While the storms were not very strong, they did generate enough lightning and thunder to be noticeable. Thunderstorms can happen at any time of the year, but between October and March they are pretty unusual.

### Pellets

OK, now on to cold-weather precipitation. In the last issue we discussed the general process that produces most of the precipitation in our region, and that was the Bergeron process. This is the process that allows for the rapid development of ice crystals which, in turn, leads to the development of snowflakes. While snow is the most common form of winter precipitation it is not the only frozen form of precipitation we see. Before we go into the details on these forms of precipitation, let's remove one type of frozen

### TABLE: HIGH-SPEED WINDS (KM/H)

Dauphin	102
McCreary	98
Roblin	94
Portage la Prairie	93

precipitation that just doesn't belong in the winter: hail.

Hail, while being ice, does not form during cold weather. For hail to form you need strong up- and downdrafts in the atmosphere that can take an ice crystal repeatedly between the liquid and frozen areas of a cloud. This allows the buildup of ice into layers to create a hailstone. In order for this to happen you need a warm section of cloud that contains large amounts of liquid water, along with strong updrafts, which are only found in thunderstorms. While hailstones are not a winter or cold-weather type of precipitation, there is a close relative that is similar to and often confused with hail: ice pellets.

Ice pellets, also known as sleet, look somewhat like hailstones as they are made of solid

ice, but they are not large, tending to be only a few millimetres across, and they do not form in the same way. Ice pellets are formed when falling snow encounters a shallow layer of warm air that either partially or entirely melts the snowflake. This melted flake then re-enters a layer of cold air near the ground where it freezes again, forming the hard ice pellets. Ice pellets are hard enough that they will bounce when they hit the ground and are difficult to break, making them seem like hailstones.

The next form of frozen precipitation is the snow pellet. These form when a snowflake partially melts and then refreezes, creating a small layer of ice over a small pellet of snow. These snow pellets can be hard enough to bounce when they hit the ground, but are soft enough to break easily. As well, where ice pellets will typically be clear, snow pellets are white due to the inner layer of snow.

Next week we'll take a look back at October's overall weather numbers, then look ahead to see what the most recent weather outlooks call for this winter.

# CROPS

HUSBANDRY — THE SCIENCE, SKILL OR ART OF FARMING



## TOUGH MEASURES: The Alberta experience shows just how bad clubroot can get

Destroying a canola crop is a last resort, but some Alberta counties say it's necessary — and one took that step this spring

BY JENNIFER BLAIR  
Staff

While clubroot remains a minor problem in Manitoba, Alberta continues to be on the vanguard of grappling with the pernicious soil-borne infections.

It's got so bad some Alberta counties are taking a zero-tolerance approach to clubroot — and canola growers are learning the hard way that they mean business.

"Our policy basically states that if you have clubroot, you cannot seed that land back to canola for four years," said Steve Upham, reeve for the County of St. Paul.

"We were given this duty by the Weed and Pest Control Act to enforce this and make sure that agriculture stays healthy and is a vibrant part of the Alberta economy. We take that responsibility very seriously."

In fact, one producer who refused to adhere to the policy had two quarters of canola sprayed down this year.

The county introduced its clubroot policy in 2016 after the disease started to snake its way north, said Upham, who also farms near Spedden, Alta.

"We had been reasonably successful at keeping clubroot at bay," he said. "But the way things have been financially around farms the last few years, farmers have tried to tighten their rotations. So we've had some issues with clubroot starting to surface."

Under the policy, fields in the county suspected of having clubroot are tested, and once clubroot is confirmed, the landowner receives a pest notice, which prohibits him or her from growing canola and other cruciferous crops for three years (and only clubroot-resistant varieties in the fourth year). The landowner must also control volunteer canola and sanitize his equipment when leaving the field.

The county tests every single



In a bid to contain clubroot, some counties will spray down canola if a grower grows the crop on a field known to be infected. PHOTO: JENNIFER BLAIR



**"We were seeing about 25 per cent that were canola every other year. That's alarming."**

CODY MCINTOSH

quarter seeded to canola, and when the first infested field was found, the owner acted "very responsibly," seeding the next crop down to hay.

"There are some great produc-

ers who have had some issues with clubroot, but they realize that the risk is high, and bit by bit, they clean it. They do their due diligence and get rid of it," said Upham.

"But you've got to be on it every day."

But earlier this spring, another farmer called the county's bluff after receiving his pest notice. After seeding one infected quarter to canola, the farmer was warned he was in contravention of the policy and that the county would have to spray the crop down if he didn't do it himself.

"He seeded one quarter and then came to council to appeal to us to not do anything about it. We said that the policy stood and we were going to act on it, and then a few days later, he seeded another quarter," said Upham, adding the county got a court order to access the land and spray the crop down.

"We sprayed it off, and it just sat there fallow for the summer. Farmers know what it costs to seed

a quarter of canola. He had two quarters sprayed off. That's considerable."

The producer "wasn't very happy," but as a farmer himself, Upham wasn't very happy either.

"It's very frustrating. This industry is so vitally important to the economy of Alberta, and we have due diligence to protect it if we see the need," he said.

"Especially the production of canola. If producers lose that, they have a major impediment to their bottom line."

### Risky behaviour

As clubroot continues its spread producers need to "think responsibly" about their rotations and "not risk canola's future."

"It's spreading so uncontrollably. And if it isn't nipped in the bud, it can kill you," said Upham.

"Sure it's going to cost a little bit, but that's the cost of doing busi-

See CLUBROOT on page 18 »

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**CLUBROOT** Continued from page 17

ness. It's far cheaper than the consequences."

But right now, many producers are more worried about short-term cash flow than long-term consequences, said Cody McIntosh, acting agricultural manager for Red Deer County.

"It's really an economic decision that they're making," said McIntosh. "They know, in the long term, it's not good for the health of the land. But there's large land rental payments and large equipment costs. So the tendency is to underutilize rotation."

Red Deer County — which has had a clubroot policy since 2008 — previously mapped all fields with canola and extrapolated rotations based on the inventory numbers. The results were alarming.

"More than half were following at least a one-in-three-year or a one-in-four-year canola rotation, which is good," said McIntosh. "But we were seeing about 25 per cent that were canola every other year. That's alarming — 25 per cent of crops are going shorter than recommended."

"Then there was a small percentage — under 10 per cent — that were back to back. We assume we have an average of about 1,000 canola fields in Red Deer County, so 100 of those were back to back. That's pretty significant."

But because clubroot hasn't caused any "absolute wrecks" in Red Deer County, producers haven't got serious about extending their rotations, he added.

"We're not there yet as far as the severity of clubroot, so peo-

ple don't see the other side of the coin," he said. "It still pays to push the rotation."

#### Regulation works

Red Deer County initially took a hardline approach to managing clubroot through a zero-tolerance policy, and McIntosh believes that helped the county slow the spread of clubroot.

"Speaking to municipalities that had clubroot before us, they said, 'You cannot be firm enough on the first few cases. It all buys time. The more restrictions you have before you get clubroot, the better,'" said McIntosh.

"What we managed to do in Red Deer County was slow the spread of clubroot down so that the awareness and education component were in place before we had any wrecks in fields."

That's a trend that other counties have noticed as well, said Canola Council of Canada agronomist Dan Orchard.

"There aren't a lot of counties that don't regulate, but certainly, there have been anecdotal and survey data that suggests that counties that don't regulate and have high levels of infestation have the most severe infestations as well," said Orchard.

Leduc County — where Alberta's first case of clubroot was found in 2003 — has been a "flagship" when it comes to managing the disease, said Orchard.

"Leduc County was the first to really scout every single canola field every year, host all sorts of information sessions, regulate it, and enforce measures if need be," he said.

"Their county still has significant levels of clubroot because it was pretty bad before we had resistant varieties and other management measures. They have



Counties that enforce clubroot policies generally have reduced disease severity, said canola council agronomist Dan Orchard. PHOTO: JENNIFER BLAIR

lots of fields that are infested, but they have very low levels compared to other counties that aren't taking these measures."

#### Working with the county

Even so, Red Deer County's policy was adjusted in 2015 to build in a tolerance.

"Putting a five-year prohibition on the growth of canola when we were finding one per cent clubroot infestation was pretty severe," said McIntosh.

"We knew our neighbours — especially those to the north, in Camrose, Westaskiwin, Leduc, and Lacombe — all had dozens of clubroot cases and they weren't handling them as sternly as we were."

Red Deer County determines how severe the infestation is — minor, moderate, or severe — and bases management decisions on that, he said. A minor infestation is managed by the producer on his own, but moderately or severely infested fields might be barred from canola for up to five years. And like the County of St. Paul, Red Deer County has the right to destroy a crop that contravenes the policy.

"I don't want somebody to put in \$20,000 worth of seed and

then have us kill it down, but the Alberta Pest Act and our policy say that, if we have to destroy a crop, we could," said McIntosh, adding it's never got to that point.

"I want to work with them and come to an understanding of using best management practices to curb the disease rather than using a heavy hammer."

"We're here to help these guys farm — not prevent them from farming."

Ultimately, it's better for producers to work with their counties than it is to hide clubroot in their fields, said Orchard, adding, "that's been a problem in the past."

"Often farmers are reluctant to work hand in hand with their counties because they feel that the county is dictating their farming practices," he said.

"But farmers will have to manage this somehow. The management protocols from counties that do have regulations are quite in line with what farmers should do and would end up doing anyway."

"These counties aren't enforcing anything that's unrealistic."

*jennifer.blair@fbcpublishing.com*

## Clubroot in Manitoba

### STAFF

So far Manitoba only has a minor clubroot problem, but the province is watching the situation closely.

The first cases were found in 2009, but early cases were mild with few symptoms and little yield loss.

The first case noted to have severe symptoms and yield loss was in the Swan River area in 2014. In that field a patch close to 15 acres in area yielded only 10 bushels an acre, compared to the rest of the field.

Since then Manitoba Agriculture has undertaken an annual clubroot survey in the province to track the emergence and alert growers of the risk. Since 2009 the province has surveyed 80 to 100 fields every year, with soil sampling and laboratory testing increasing since 2015.

In total 270 individual fields have been found positive for clubroot through soil analysis and eight fields have been confirmed as showing symptoms of the disease.

The government cautions less than 10 per cent of the province's farms have been sampled, and recommends all fields be tested.

Alberta agronomists who have been coping with the disease for far longer say finding it early makes control easier and can even completely avoid any economic losses.

The latest Manitoba clubroot map is available online: <https://www.gov.mb.ca/agriculture/crops/plant-diseases/clubroot-distribution-in-manitoba.html>.



## HOW CUSTOMERS USE CANADIAN FIELD CROPS



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# Health Canada says dicamba label is sufficient

U.S. is further restricting the product's use after a spike in drift complaints

BY JOHN GREIG  
Glacier FarmMedia

Health Canada will not be further regulating the use of the dicamba herbicide sprayed on growing crops, as has happened in the United States.

The government agency that regulates pesticides issued a statement to Glacier FarmMedia reiterating its support for the current Canadian labels.

The American Environmental Protection Agency last week increased restrictions on the use of dicamba sprayed over growing crops, after the first season of use of dicamba-resistant soybeans meant about three million acres with damage in the United States.

There appeared to be a much lower level of damage in Canada, where there was a campaign to encourage farmers to only use the system with pre-plant and pre-emergent timing and where there are fewer herbicide-resistant weed challenges.

The dicamba-resistant system



An Arkansas soybean field shows telltale signs of dicamba injury.

PHOTO: UNIVERSITY OF ARKANSAS

is called Xtend and is licensed and used by Monsanto.

The EPA made application of dicamba over growing crops a 'restricted use,' meaning it can only be applied by certain licensed applicators, with special training, or workers under their supervision.

Farmers will have to maintain specific records regarding the use of these products to improve compliance with label restrictions.

Maximum wind speeds allowable for the use of the product have been reduced from 15 to 10 m.p.h. (from 24 to 16 km/h) and

**"To protect the environment, Health Canada has already mandated that labels of dicamba products include spray drift precautions, use directions and buffer zones."**

HEALTH CANADA STATEMENT

the time of day of allowable use has been reduced. The EPA has also made more provisions for making sure there aren't sensitive crops close to where spraying happens and changing language on cleanout of tanks to prevent cross-contamination.

The EPA says it worked with dicamba manufacturers Monsanto, BASF and DuPont on the label changes.

Health Canada is the supervising department for the Pest Management Regulatory Agency, which evaluates and approves pesticides in Canada.

Health Canada said in its statement that it is aware of the dicamba drift challenges in

the United States and, "To protect the environment, Health Canada has already mandated that labels of dicamba products include spray drift precautions, use directions and buffer zones. The department is confident that these existing requirements address issues such as those identified in the U.S."

Indeed the Canadian label says that optimum application conditions are between five km/h and 16 km/h and contains specific instructions on tank cleanout.

The agency says, "Health Canada will continue to monitor the situation and will take action as necessary."

BRIEFS

Nitrogen prices stay low

BY DAVE SIMS  
CNSC

Farmers in Manitoba may be looking to fill up on nitrogen fertilizer this fall, as prices reach lows not seen in over a decade.

"One retailer I talked to said it was the cheapest nitrogen prices in 15 years," according to Dan Mazier, president of Keystone Agricultural Producers in Manitoba.

He adds prices also seem to be softer for phosphate, although not nearly to the extent as nitrogen.

He says having a good canola crop this year has helped sharpen attention on fertilizer.

"Everybody is doing their best to get those nutrients back into the system before spring seeding," said Mazier.

In Saskatchewan, it's a similar story with some key twists.

According to Todd Lewis, president of the Agricultural Producers Association of Saskatchewan, prices are down but he's not certain it will mean more fertilizer will be applied than usual.

Lewis notes cheap prices for fertilizer don't mean as much when you don't have the moisture to go along with it.

"We were so dry this year," he said, referring in particular to southern Saskatchewan.

Heading closer to spring-time, he expects commodity prices will influence whether additional applications will be made or not.

"If canola is strong in price in the spring guys may put on a touch more," he said.



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# Hunter Harrison faces U.S. criticism

Complaints from shippers will sound familiar to Canadian railway customers

BY ERIC M. JOHNSON  
Reuters

The former head of both of Canada's major railways is embroiled in a wave of customer complaints at his new company, the U.S. railway CSX.

CEO Hunter Harrison was appointed to the position this past March, and he quickly implemented an overhaul that now has customers complaining.

Major U.S. shippers such as Cargill have been calling for improved service, greater accountability and fewer delays. Key complaints include longer transit times, unreliable switching operations, inefficient car routings and poor communications with CSX customer service.

Harrison defended his strategy of "precision scheduled railroading" at a hearing at the U.S. Surface Transportation Board (STB) in Washington recently.

The session marked the first public forum for shippers and trade groups to air grievances and give Harrison the chance to defend his strategy. The STB has been reviewing the railroad's performance weekly and acting as intermediary between CSX and disgruntled customers.

Since he took over, Harrison closed CSX rail yards, lengthened trains, mothballed loco-



The U.S. railway CSX has come under fire from customers after Hunter Harrison took his "precision scheduled railroading" south of the border. PHOTO: CREATIVE COMMONS/FLOWIZM

motives and slashed overtime pay and hundreds of jobs. He also changed the way rail cars are sorted in yards and replaced "unit" trains carrying a single commodity like coal or grain with trains carrying diverse freight.

He apologized to shippers for service disruptions, which he blamed on derailments and internal mistakes, including closing too many yards.

Speaking after Harrison, Cargill vice-president Brad Hildebrand asked the STB to publish minutes of its weekly calls with CSX management and asked CSX to return resources to its network.

"In a nutshell, (precision scheduled railroading) means having to do with less," he told the regulators.

While some customers have noted improvements, others

said CSX's disruptions continue to create costly logistical headaches for companies from the chemical and agricultural sectors to the automotive industry and steel producers.

Their supply chains, plants and distribution channels rely on CSX's rail network across the eastern United States.

Harrison said his strategy was critical to his previous

turnarounds of two Canadian railroads — Canadian Pacific Railway and Canadian National Railway — and said, the "best is right around the corner."

"We've made some mistakes. This is not a failure of precision scheduled railroading," he said.

Harrison told the STB his turnaround plan has been implemented across CSX's system but requires "fine-tuning." He hinted at more possible layoffs and other yard changes.

Chemours Company asked the STB to require a "flight plan" from CSX outlining future system changes and how they will affect shippers.

In what could be a distant threat to CSX's revenues, Chemours and trade groups renewed their calls for changes to federal regulations to allow shippers served by CSX to gain greater access to other operators.

Two trade groups asked the STB to require a service recovery plan from CSX with granular performance data and penalty-enforced deadlines.

Dow Chemical Co.'s supply chain vice-president Greg Jozwiak urged the STB to improve rules to expedite relief during disruptions.

"The reality is the procedures take too long," Jozwiak said. "We need a service remedy counted in days, not weeks or months."

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# Canola Growers calls for co-ordinated food policy

The national rethink of food policy is a perfect opportunity to get rid of a conflicting regulatory and promotional mishmash

**BY ALEX BINKLEY**  
Co-operator contributor

The federal government needs to get its house in order if it wants an effective national food policy.

In particular it needs to provide more co-ordinated policies for farmers, according to Jack Froese, president of the Canadian Canola Growers Association, speaking recently to the Commons agriculture committee in Ottawa.

The problem isn't a lack of programs — there's currently no shortage of government and private sector initiatives to boost agricultural competitiveness — but rather it's the lack of a co-ordinated "whole-of-government approach to food in Canada," Froese told committee members, who are studying a new national food policy.

"Any new activity must build on existing initiatives and not duplicate efforts or create bur-

densome new requirements on the agriculture sector," said Froese, who farms near Winkler.

A co-ordinated approach on agriculture competitiveness, food safety framework, improving the health of Canadians, sustainable production practices, and safeguarding the health of plants and animals "can help prevent a patchwork of initiatives and mixed messaging."

"Ambitious export targets and free trade agreements must be coupled with the resources needed to address market access problems as they arise," he said. "Desires to increase food literacy must be coupled with plans and targets. And government proposals from one department should not impede the goals of another by eroding the competitiveness of the sector or create unnecessary uncertainty. A whole-of-government approach will also ensure that one stakeholder group is not harmed at the expense of the other."

He added governments need

to rely on sound science in setting goals for protecting the environment, noting that advances in plant breeding, particularly genetic modification, are key achievements that help lessen the environmental footprint of farms and enabled canola growers to become "world leaders" in sustainability.

He pointed to the adoption of zero- or minimum-till farming, which 65 per cent of western farmers have adopted. Not only does it keep carbon from greenhouse gases in the soil, it has maintained and even improved farm soils for the future.

"While there is always room for improvement, current environmental practices must be recognized when determining targets and actions," Froese said.

He spoke of his own personal experience adopting better farmer practices to "ensure the farm and its land are in even better shape when I pass it on to my children, or some other generation."

Government also needs to work at educating the public on food production, the "world-class" regulatory system Canada employs to ensure food safety and what constitutes healthy food choices. He emphasized this public outreach is now more important than ever.

"We recognize that the vast majority of Canadians no longer have a tie to the farm and there is a growing disconnect between farmers and consumers," Froese said.

"Food literacy will be key to help consumers make more nutritious food choices and be more aware of modern agricultural practices. We need to build understanding between consumers and farmers."

Without an increase in food literacy, any food policy will struggle to move forward and achieve its desired outcomes, Froese told the MPs.

"A food policy can create a formal platform to help us achieve this by providing consistent messages across gov-

ernments and stakeholders," he said. "Farmers already produce high-quality, safe, and sustainable food and, with a competitive environment and the right tools, are well positioned to further grow Canadian production for both our domestic and international markets."

He also pitched for greater farmer involvement in the process of setting the national food policy.

"Farmers are the driving force behind food production in Canada. It is critical that farmers and farmer organizations be actively involved to get buy-in to the outcomes," he said. "An appropriate governance structure, such as a national food policy council, could be a mechanism to include a diversity of views in the development, refinement, and implementation of the policy. But farmers and farmer organizations must be well represented, as the policy can and will directly impact their livelihoods."

## BASF buys up Bayer assets

The move is part of the divestiture required for the Bayer takeover of Monsanto

### STAFF

BASF is picking up the pieces in the proposed Bayer takeover of Monsanto.

The German company is the largest chemical maker in the world and has signed an agreement to acquire "significant parts" of Bayer's seed and non-selective herbicide business for an all-cash purchase price of 5.9 billion euros.

For farmers that means familiar brands like Liberty, Basta and Finale will move under the BASF banner, as will seed lines like Invigor and the LibertyLink trait.

The transaction also includes Bayer's trait research and breeding capabilities for these crops and the LibertyLink® trait and trademark.

More than 1,800 commercial, R&D, breeding and production personnel shall transfer from Bayer to BASF. These employees are primarily located in the United States, Germany, Brazil, Canada and Belgium.

BASF will also acquire the manufacturing sites for glufosinate-ammonium production and formulation in Germany, the United States, and Canada, seed-breeding facilities in the Americas and Europe as well as trait research facilities in the United States and Europe.

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## COLUMN

# Is a strong loonie a bad thing for Canadian farmers?

There's no doubt our currency's fluctuation has effects, but they're not always well understood

**DAVID DERWIN**

Hedging your bets



**Sometimes you hear producers say a strong Canadian dollar has a big impact on the prices they receive; others say it doesn't matter as much as you'd think.**

From a high of 1.10 to lows of 60 cents per U.S. dollar over the past several decades, the value of the loonie has always had an impact on Canadian farmers.

While these fluctuations certainly will influence crop prices we receive here in Canada, what effect does it really have? Is a strong loonie really a bad thing? What happens to farm commodity prices in a weak U.S. dollar environment?

Sometimes you hear producers say a strong Canadian dollar has a big impact on the prices they receive; others say it doesn't matter as much as you'd think. Let's crunch some numbers to see what it all really means.

In the last couple of years, the weak loonie has benefited Canadian farmers in the short and medium term, helping to offset the recent drop in global grain prices. Historically, though, what has been the longer-term effects of a strong U.S. dollar on grain prices?

The Canadian dollar tends to move in five- to 10-year cyclical trends. Interestingly, during those longer-term trends, a weakening U.S. dollar and rising Canadian dollar has typically been associated with higher grain prices.

Using 30 years of historical data, wheat, corn and soybean futures actually have a strong negative correlation or connection with the U.S. dollar of about -60 per cent. (Correlation ranges from a low of negative 100 per cent, meaning prices are moving in the exact opposite direction, to a high of positive 100 per cent, indicating prices are moving lockstep in the same direction.) This means that most of the time, corn, wheat and soybean futures move in the oppo-

site direction of the U.S. dollar, often going up when the U.S. dollar goes down and vice versa, as you can see in the accompanying chart.

Looked at another way, a similar chart (Grain Prices in Canadian dollar versus Canadian Dollar Index 1986-2017) shows an overall trend toward better domestic prices for wheat, corn and soybeans for Canadian farmers when the Canadian dollar is higher.

This all makes sense given commodities are priced around the world in U.S. dollar. People in Europe and Asia buy more and push up prices — if the U.S. dollar weakens at a greater rate than the strong Canadian dollar hurts Canadian farm prices.

Taking a look at one more chart, in the past 20 years, the highest equivalent grain prices in Canadian dollar have been when the Canadian dollar was near par, as per the green circles. Meanwhile, cyclical low grain prices often occurred when the Canadian dollar was at quite low levels as well (shown in red boxes).

So, over time, would you rather have the Canadian dollar at par or 70 cents U.S. dollar?

Of course that's a loaded question because with the Canadian dollar near par, soybeans were C\$12 to C\$15/bushel, corn was C\$6 to C\$8, wheat C\$7 to C\$9 and canola C\$12 to C\$15/bushel. With the Canadian dollar near 70 U.S. cents, those Canadian grain prices might be 20 per cent to 30 per cent or even 40 per cent lower.

While this analysis doesn't factor in local basis levels and there

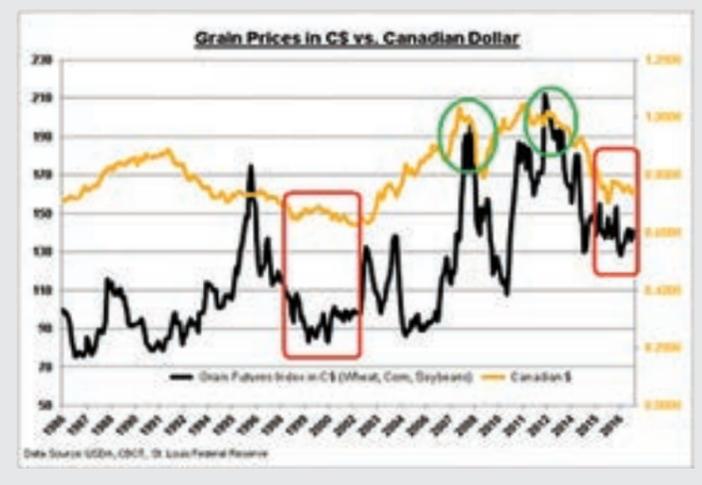
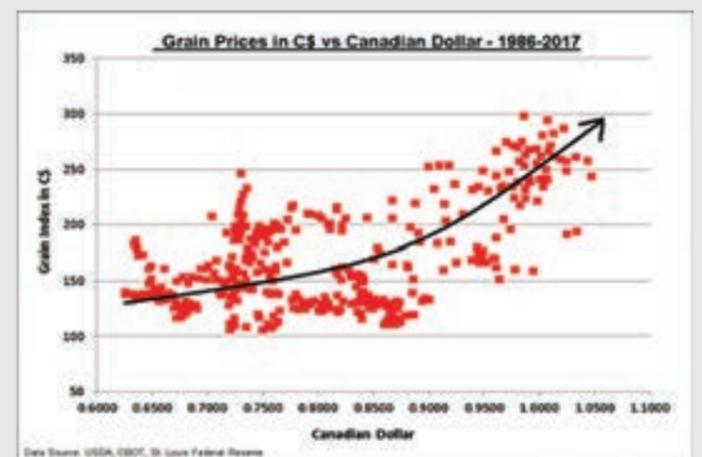
can be other issues involved, based on the historical evidence, a strong Canadian dollar is not as scary as you think.

In fact, another potential positive of a stronger Canadian dollar is that it provides a good opportunity to buy equipment and supplies since most of it is directly or indirectly priced in U.S. dollars.

Bottom line, a strong Canadian dollar is not necessarily a bad thing for Canadian producers despite what anecdotal evidence suggests. Certainly there are times when a high loonie coincides with cyclically low grain prices. Most of the time, however, what we lose on a strong Canadian dollar, we tend to gain from higher grain prices, and then some. Whether this relationship holds into the future or not remains to be seen. This type of historical analysis is a guide to support objective decision-making and improve farm marketing strategies. So, as always, it is prudent to have a marketing plan in place that prepares you for hedging opportunities in both the currency and grain markets.

*David Derwin is a portfolio manager and commodity/investment adviser with PI Financial Corp. (dderwin@pifinancial.com / www.commodity-options.ca), a member of the Canadian Investor Protection Fund. The risk of loss in trading commodity interests can be substantial. You should therefore carefully consider whether such trading is suitable for you in light of your financial condition. This is intended for distribution in those jurisdictions where PI Financial Corp. is registered as an adviser or a dealer in securities and/or futures and options.*

## GRAIN PRICES AND THE VALUE OF A LOONIE



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# Brazil soy planting advances

Over 10 per cent of the crop is in the ground

**REUTERS**

**B**razilian soy producers had planted 12 per cent of their 2017-18 crop through Oct. 12, in line with a five-year average but behind the pace of the prior cycle, amid lack of rain in key producing regions, consultancy AgRural said Oct. 16.

The weekly advance could have been more significant if not for a slower pace in the centre-west region, where in some places work had halted completely with irregular rains slowing farmers, AgRural said.

“Planters entered the field in the beginning of last week when there was still soil humidity but they gradually stopped due to lack of rains and the absence of higher volumes predicted for the coming two weeks,” AgRural said.

The government predicts Brazil’s soy output at between 106 million tonnes and 108.2 million tonnes in the 2017-18 period, lower than the 114 million tonnes in the prior cycle as the excellent weather conditions will not be repeated in the current crop.

**The weekly advance could have been more significant if not for a slower pace in the centre-west region, where in some places work had halted completely with irregular rains...**

Brazil’s five-year average for soy planting is 11 per cent for this time of the year, AgRural said. Due to near-perfect weather in the 2016-17 cycle, farmers had planted 18 per cent of the area at this time last year, marking one of the fastest paces in history, the consultancy said.

In Mato Grosso, Brazil’s largest soy-producing state, farmers had planted 18 per cent of the area, way below last year’s 31 per cent but above the five-year historical average of 15 per cent, the consultancy said.

In Mato Grosso do Sul and Goiás, planting reached 14 per cent and three per cent, respectively. Both states are behind in planting compared with last year but are in line with a five-year average.

“The slow pace of the work does not necessarily mean soy will lose area or potential yields but it worries producers who plant corn in January,” AgRural said.

In Paraná, Brazil’s second-largest soy producer last season, abundant rains interspersed with sunny weather paved the way for the quick advancement of planting, guaranteeing favourable conditions for the initial development of the crop, according to the consultancy.

Through Oct. 12, 30 per cent of the soy area had been planted in Paraná, below the 39 per cent of last year but in line with a five-year average of 29 per cent, AgRural said.

**FALL FOLIAGE**



The remaining leaves have all taken on their full fall glory throughout rural Manitoba. PHOTO: LES RANKIN

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# WALINGA® TOUGH TO BEAT IN THE LONG RUN

# 'Climate hacking' feared by poorest countries

Science fiction-sounding solutions aren't reality yet, but concern over them is

BY ANNA PUJOL-MAZZINI  
Thomson Reuters Foundation

As a child during Ethiopia's deadly famine of 1984, Asfawossen Kassaye remembers watching people from the countryside flock to his town, desperately looking for food after a drought devastated their fields.

He knows first hand how much damage climate change has done to his region of East Africa, where scientists say it is making droughts worse, longer and more frequent, putting millions at risk of hunger.

"Climate change is something that is part of the life of the people there," said Kassaye, a geology professor at Addis Ababa University.

The growing risks are driving a small but increasingly vocal group of researchers to explore using technology to reduce the threats, in essence by re-engineering the climate.

Such "geoengineering" proposals include large-scale, controversial projects that aim to dim sunlight or capture carbon dioxide from the atmosphere.

The proposals — some of which sound like science fiction — are for the most part still in early stages of testing. But campaigners say poor countries might, once again, suffer the most devastating consequences if some of the technologies are used.

Poor countries have disproportionately borne the brunt of climate change even as they had little to do with causing it. In 2015, the United States alone emitted more planet-warming carbon dioxide than the African continent's 54 countries.

The buildup of climate-changing gases in the atmosphere has driven unusual and extreme weather linked to climate change across the globe, bringing record floods and droughts and more severe storms.

But poor countries have suffered the most serious economic damage and loss of lives, in part because they have limited resources to prepare for and cope with the changes, experts say.



A Somali woman from a drought-hit area carries a jerry can full of water as she walks towards her shelter at a makeshift settlement area. PHOTO: REUTERS/ZOHRA BENSEMRA

"This is something that we haven't caused, that we are paying a bigger price for," Kassaye, of Ethiopia, told the Thomson Reuters Foundation at a climate conference in Berlin.

The question scientists are now trying to answer is: Could geoengineering methods leave people in poor, climate-vulnerable countries better off than unabated climate change?

"What the African farmer wants to know is if there will be rain next year, if that rain is going to come at a predictable time, and if it's going to be enough for the crops," Kassaye said.

## Hacking the climate

Worldwide, rising temperatures are now on track to exceed goals set by the 2015 Paris climate agreement to curb greenhouse gas emissions. Those excess emis-

**"Nobody likes to be a rat in someone else's laboratory."**

PABLO SUAREZ  
Red Cross Red Crescent Climate Centre

sions are blamed for stoking heat waves, downpours, more powerful storms and a rise in sea levels.

As a result, research into geoengineering is ramping up and scientists say large-scale projects to suck carbon dioxide out of the atmosphere will be needed by the 2030s to hold the line against climate change.

If geoengineering solutions fulfil their promises, they could reduce global warming, limit sea-level rise, and make extreme weather events such as hurricanes and droughts less frequent.

But there is little research about the potential effects of some of the technologies on poor countries.

Some studies have suggested, for instance, that spraying sun-dimming chemicals into the upper atmosphere could affect global weather patterns and shift monsoons that are vital for millions across Asia and Africa.

"Geoengineering is a humanitarian concern," Pablo Suarez, a researcher for the Red Cross Red Crescent Climate Centre, told the Thomson Reuters Foundation in Berlin. "It is not only about degrees Celsius and global temperature. It is about people."

Other ideas for easing climate impacts include planting carbon-absorbing forests across large areas of the world, then harvesting the wood for energy, with the emissions produced pumped into storage underground.

Such a process could suck carbon out of the atmosphere and is likely to feature in an Intergovernmental Panel on Climate Change report next year.

But scientists say planting forests on the scale needed to limit global warming could take up to a third of the land that can be

used to grow crops, threatening food security and land rights, particularly of poor people.

Some climate change-related problems also are left unresolved by climate engineering, experts say.

Dimming sunshine to cool the planet, for example, would not reduce the buildup of carbon dioxide in the atmosphere, something that is making oceans more acidic and threatening sea life that millions rely on for food.

## Shot in the dark

While many scientists have studied the potential for engineering solutions at a global level, models used to predict climate change and weather patterns in the future are not precise enough yet to predict regional changes accurately, experts say.

And different regions have different priorities when it comes to fighting climate change. Scientists in east Africa, which often struggles with long droughts, for instance, are worried about the impact that efforts to reflect more sunlight away from the planet could have on rainfall.

In the Caribbean, just battered by a series of deadly hurricanes, the focus is on the potential for geoengineering making extreme weather events less — or more — frequent.

South Asian researchers, whose home countries saw over 1,000 die this year after the worst flooding in a decade, are interested in the impact of the new technologies on monsoons.

But those involved in studying geoengineering have predominantly been from rich countries in Europe and North America, rather than from poorer countries.

Last week, a new research fund aimed at scientists from developing countries was launched to help them study the impact of "solar radiation management" — or reflecting away more sunlight — on their regions.

"Developing countries are typically on the front line of climate change. They are more vulnerable to environmental change — change caused by global warming or by geoengineering," said Andy Parker, a project manager at the Solar Radiation Management Governance Initiative, which launched the fund.

Voices from poor countries have to be more central to discussions about geoengineering, he added.

"Nobody likes to be a rat in someone else's laboratory," Suarez, of the Red Cross's Climate Centre, said at last week's Climate Engineering Conference 2017 in Berlin.

"There is a symbolic difference between (change) happening as a byproduct of people using their cars, heating their homes or chopping their trees versus someone intentionally changing the climate," he said.

## Welcome distraction?

One thing many campaigners and scientists agree on is that they don't know enough about the potential impacts of geoengineering.

But some fear that pinning hopes on technology to fix the climate is a distraction from making needed emissions cuts and could divert funding from pressing efforts to adapt to the changes underway.

"To prevent more droughts, you need to think about alternatives, about solving the causes of the problem with agriculture, restoration of forests," said Silvia Ribeiro, Latin America director at environmental group ETC, which opposes the use of geoengineering technology.

"That doesn't only provide environmental benefits, it also provides food and employment for many people," he said.



## NOMINATION OF DIRECTORS

**Manitoba Wheat and Barley Growers Association (MWBGA) is seeking nominations to fill three seats on its Board of Directors to begin four-year terms.**

An in-person election will take place at MWBGA's 2018 Annual General Meeting at the Victoria Inn Hotel & Convention Centre, Winnipeg, Manitoba on February 15, 2018. For those unable to attend the AGM, an advance ballot option will be available.

**Nominations shall be submitted to the office of the MWBGA in Carman, Manitoba on or after the 1<sup>st</sup> day of November and no later than 4:30 p.m. C.S.T. on the 30<sup>th</sup> day of November 2017.**

Nominees must be members in good standing of the MWBGA to be eligible, and nomination forms must be signed by at least five (5) members in good standing of the MWBGA.

To request a nomination form, contact the MWBGA office at 204-745-6661.

For more information, visit the MWBGA website at [www.mbwheatandbarley.ca](http://www.mbwheatandbarley.ca).

# Taxes now confuse even advisers

Despite farm corporation policy change backtracks, a lot of impact remains unknown

BY JOHN GREIG  
Glacier FarmMedia

The Canadian Association of Farm Advisors' annual tax update showcased the confusion and frustration at the federal government's shifting plan to change how small business is taxed.

"I was very, very offended by all of this," said Kurt Oelschlagel, of BDO Canada, who was part of a panel on the government changes at the CAFA online event. Many of the slides in his presentation were made redundant as Finance Minister Bill Morneau, backtracked on yet another part of the changes.

The Liberal government's proposed changes to small-business corporations were initially aimed at high-income earners who have created personal corporations to manage their incomes to pay taxes at the lower corporate tax rate.

However, when accountants started examining the potential changes, they were much further reaching and complex than expected. They included changes to capital gains tax, tests that determine whether dividends distributed are to people who have contributed to the business and punitive tax rates on savings made within a corporation.

This week, Morneau has backtracked on two of those proposals, including capital gains. The government will now allow up to \$50,000 per year to be saved in passive investments in corporations. He says that means that only five per cent of small-business corporations will be affected by the higher passive investment return taxation levels.

At the Thursday event, the organizers played Morneau's latest backtrack on the policy live, as he stood at an Erinsville, Ont. farm and talked about delaying the implementation of the capital gains changes.

That means most of the day's presenters had to change their presentations after that announcement and the announcement on passive investment earlier in the week.

Justin To, director of policy and budget director for the minister of finance, was slated to speak to the meeting, but he backed out, citing the announcements by the government of changes to the tax proposals and especially the fact Morneau was making an announcement the same day.

"We live in a representative democracy and it looks like politics is coming into play," says Stephen Sweeney, a partner at Miller Thomson LLP, a law firm that works with agriculture clients.

Sweeney says it will take 10 years to sort out all the implications of such significant tax changes and instead he suggested that time be taken to do thorough and well-thought-out tax reform, adding that the modern version of the Income Tax Act came into force in 1972.

"More complexity in the tax system means more creativity for tax advisers," he says. "I'm not sure if it is good that tax advisers prosper by uncertainty felt by ordinary Canadians."

Farmers were warned that

**"More complexity in the tax system means more creativity for tax advisers. I'm not sure if it is good that tax advisers prosper by uncertainty felt by ordinary Canadians."**

STEPHEN SWEENEY  
Miller Thomson LLP

their accounting bills would rise due to the increased complexity and on-and-off changes.

One of the significant changes made by the government is in how it will measure who has meaningfully contributed to the business and therefore deserves remuneration in the form of dividends.

John Mill, a Guelph lawyer who works with farmers and farm advisers on tax reorganization, told the meeting that "family members who meaningfully contribute will not be impacted," but that there will be little legal flex-

ibility if family members are paid without contributing. If there hasn't been a meaningful contribution, then the money will be added to "split income" and taxed at a higher level.

He has concerns about how the amount that's reasonable to be paid for work will be decided. Would it be possible for the Revenue Ministry to find someone who would do the work at minimum wage? Then anything above the hours worked at minimum wage rate could be taxed at a much higher rate.

The test for "reasonable-

ness" will take in functions like assets contributed, risks assumed and prior compensation. Documenting hours could become necessary, which is a challenge when farmers live at their work and are on call all the time.

"The CRA is missing the point that farmers grow up in the family business. We train farmers in the family business and on family farms.

"Eight hundred million dollars per year (the total of the revenue increase of the new policy) is idiotic with the enormous societal cost of these idiotic policies," says Mill.

The question has arisen relating to the payment of children of farmers who farm under a corporate structure.

Sweeney says the new reasonableness test will likely drive businesses from paying them through income sprinkling and to making them actual salaried employees of the farm.

Scott Ross, director of business risk management and farm policy with the Canadian Federation of Agriculture, says moving family members to employees, if they deserve to be paid, is one of the main goals of the government.

They want to drive activity away from dividend sprinkling and back to salaries, he says.

There was relief at the meeting that some of the most problematic provisions of the Liberal proposals were off the table, but also anger at the time wasted.

"How much non-billable time have we spent on this since it came out?" asked Oelschlagel, adding that many meetings were held with clients to prepare them for potential quick changes to their business organizations by the end of the year.

There remain a lot of unknowns, which will still mean a lot of work ahead for accountants, advisers and incorporated farms.

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# Co-operative hopes to increase Ontario sugar beet acres

Crop could benefit to manufacturing shift to bio-based chemical production from organic matter

BY JOHN GREIG  
Glacier FarmMedia

A plan to use Ontario-grown sugar beets for production of industrial-use sugars could grow Ontario acres of the crop by 30,000.

The Ontario Innovative Sugarbeet Processors Cooperative (OISPC) was formed to investigate the possibility of supplying companies with sugars, being increasingly used to create bio-based polymers.

The organization had BioIndustrial Innovation Canada (BIC) do a preliminary economic analysis, which OISPC president Mark Lumley said was optimistic. BIC is working on further economic analysis which “continues to look excellent, very profitable and promising.”

The most popular chemical product of sugar distillation is succinic acid, a building block of polymers. Most polymers are created from petrochemicals, but there is a significant desire to shift to bio-based chemical production, created from organic matter, such as wood pulp, straw and corn stover (another co-operative is working to provide corn stover for processing in Sarnia) and sugar beets.

All of the 10,000 acres of sugar beets grown in Ontario are in Chatham-Kent and Lambton County, and all are members of the Michigan



A new processing co-operative hopes to boost Ontario sugar beet production for the industrial materials market. PHOTO: WESTERN PRODUCER

Sugar Co-operative, which takes their sugar beets. That puts the expertise and experience in sugar beet production not far from Sarnia, which has been the Ontario base of petroleum chemical production and is transitioning, with help from organizations such as BIC, to become a base for bio-based chemical production.

Lumley says the new sugar-processing co-operative believes there’s potential for 30,000 new acres of sugar beets in the province.

“It’s not that big of a stretch from corn, beans and wheat for guys. It gives them another crop in their rotation and another profit source,” says Lumley, who farms near Sarnia in Lambton County.

“Growers make significantly more money growing sugar beets than growing corn, soybeans or wheat.”

Rob McKerrall, chair of the Ontario Sugarbeet Grower’s Association (OSGA), says that the association is a supporter of the sugar beet co-op and

has put money towards the study.

“If we can diversify more acres into sugar beets and other crops for that matter, that’s a plus,” he says. McKerrall says the sugar beets he grows helps to moderate low corn and soybean prices.

“With sugar beets, I don’t think I’d be on the farm full time. It’s been a very positive thing for Chatham-Kent and Lambton County.”

The question currently being examined is pricing — if sugar beet growers can deliver sugars to companies at a price they will accept.

BIC is currently talking to three companies, says Lumley and he hopes to have a commitment within six months. The goal is to be operational by 2020 and that would require some sort of market commitment within the next six months. If it drags on longer than that, the project will likely continue to make sense, says Lumley.

Some companies, like BioAmber, are already producing succinic acid in Sarnia, so there’s a market price that’s known, which helps in planning.

The OISPC will be a producer-funded co-operative, meaning in order to ship to the co-op, farmers will need to have an equity investment in it.

“That’s how we’ll finance it,” says Lumley. “We’ll own the factory and own the whole value chain to the end product.” There may be a need for some government loan guarantees and some debt financing, but the hope is that the co-op can be funded without outside equity.

## Crop high quality

The Ontario sugar beet early harvest is mostly wrapped up, as growers supply Michigan Sugar with sugar beets it needs to keep the plant running. There is now a bit of a lull before the “permanent pile” is started — the storage of a



**“It gives them another crop in their rotation and another profit source.”**

MARK LUMLEY  
Ontario Innovative Sugarbeet Processors Cooperative

large volume of sugar beets at a piling yard where they wait until they are sent to Michigan Sugar.

Ontario grower Mark Lumley, past chair of the Ontario Sugarbeet Growers’ Association, says the crop was planted late, like many of the crops in Ontario, but that also meant they were planted into warm and fit soils, which meant there were few replants and strong germination, so he expects the total harvest to still be good.

“We have more good acres than last year. The sugars are nice and significantly better than last year.”

Ontario Sugarbeet Growers’ Association chair Rob McKerrall says the sugar quality is excellent in the beets, despite the variable planting condition in the spring and lack of rain in late summer. McKerrall has been harvesting sugar beets for other growers. He says the lack of rain has made harvesting easy, but it means less growth on the remaining sugar beets still in the ground.

Michigan Sugar is packing about 300 pounds per ton of beets. Lumley calls 275 pounds per ton of beets “a nice number.”

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**BRIEFS**

**G3 stakeholder enters Black Sea region**

REUTERS / The Saudi national investment fund that owns the majority of Winnipeg's G3 Canada is setting its sights on the Black Sea region.

The Saudi Agriculture and Livestock Investment Company (SALIC) is setting up a five-billion-riyal (C\$1.66-billion) joint venture with UAE agricultural firm Al Dahra to invest in the Black Sea region, CEO Abdullah Aldubaikhi said Oct. 12.

The joint venture will invest across 10 countries in the Black Sea in grains and livestock, Aldubaikhi told reporters in the UAE capital Abu Dhabi.

Investments will be via acquisitions and will include farmland, logistics and storage, he said.

"It is part of the food security strategy," he said.

**Fertilizer maker Yara reports weak earnings**

REUTERS / Norwegian fertilizer maker Yara has reported weaker-than-expected net earnings, as lower margins weighed on results and trimmed its forecast gains from ongoing expansion projects.

"Although prices picked up towards the end of the quarter, we continue to see the market as fundamentally supply driven, and therefore remain focused on strengthening our own operations," chief executive Svein Tore Holsether said in a statement.

Net earnings declined to 709 million Norwegian kroner (C\$111.36 million) from 821 million a year ago and below the 853 million predicted by analysts in a Reuters poll.

On the positive side, farmers are expected to improve their earnings as prices of key products like cereal, meat and dairy rise, Yara said.

"The global farm margin outlook and incentives for fertilizer application remain supportive overall," it added.

Yara's ongoing cost-cutting program was also ahead of schedule, and is on track to deliver improvements of at least C\$624.35 million in operating earnings by 2020, of which C\$262.23 million has so far been realized, the company said.

But Yara's expansion program, which is raising capacity at several plants, is now expected to generate a profit improvement of \$600 million by 2020, against \$650 million seen in July.

The company also faces higher energy costs in the time ahead.

"Based on current forward markets for oil products and natural gas, Yara's spot energy costs for the next two quarters are expected to be approximately NOK430 million higher than a year earlier," it said.

**PRETTY PEST**



The Asian lady beetle might be a pesky problem, but they're still pretty enough to be admired. This particular one is seeking shelter in a poppy pod.  
PHOTO: JEANNETTE GREAVES

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Commodity groups exploring merger

**New transportation legislation still set for spring introduction**

While grain farmers and shippers look forward to legislation they want provisions under C-30 set to expire Aug. 1 extended until the amendments take force

# COUNTRY CROSSROADS

CONNECTING RURAL FAMILIES

## Making their bed

A rural Manitoba family operates a leading company in the Canadian natural bedding industry from their home near the tiny village of Rosa



Janet Kroeker applies a wool batt to cotton encasement fabric as she works on product line for the family's Rosa-area home-based business, Shepherd's Dream. PHOTO: LORRAINE STEVENSON

BY LORRAINE STEVENSON

Co-operator staff/Near Rosa

**S**sshhhh! People are sleeping, and very soundly, thanks to their wool mattresses and comforters.

The products are handcrafted by a Rosa-area family that's been quietly in the bed-making business — more precisely the making of pure wool beds — since 2002.

Janet and Tim Kroeker were inspired to start Shepherd's Dream by Janet's sister's own successful U.S.-based company of the same name.

"My sister led the way," says Janet Kroeker, today part of a production team that includes husband Tim, son Tom and a Vita-area neighbour, together making wool mattresses, toppers, comforters and pillows and other bed wares sold online.

Janet's sister, Eliana Jantz, first began making wool pillows and comforters in the early 1980s, over time refining her skills and understanding of all components of the wool bed, and working with wool growers in California, which ultimately led to the launch of the Shepherd's Dream south of the border in 1997 in the small town of Montague, California.

Both companies are built around a simple, fundamental principle — that a well-made bed will produce healthier sleep, and that wool-filled beds are the most ideal sleep environment.

Tim and Janet, originally from Steinbach, and a teacher and nutrition educator respectively, describe a soft start to their own venture.

They'd moved to Rosa, were raising a young family and at one of those junctures in life when you look around for something new to try, says the couple.

They weren't keen to get into anything too big too fast.

"I think with about \$6,000 we were launched, just by keeping and doing everything at home," said Janet. That bought a good-quality sewing machine, computer and internet connections, and the initial materials they needed to start up.

It was not an overnight success, but they shared the passion and principles Eliana was fostering with her company, and were dedicated to producing the same high-quality product in Canada.

Customers began to discover them after taking product to shows and talking about the merits of the wool bed on their website.

**"We've found over the years that different people value what we do and make for different reasons."**

TIM KROEKER

"We've found over the years that different people value what we do and make for different reasons," says Tim.

An aging populace in search of improved sleep is a trend definitely in their favour. Many customers are in search of improved personal comfort and have heard about wool's attributes, such as its breathability and ability to relieve pressure points, he said.

Others are motivated by a preference for natural products produced in environmentally sustainable ways. They're looking for things that last, that are produced in ecologically sound ways.

"Increasingly it's young families that are coming to us," said Janet.

Shepherd's Dream remains a small enterprise by their choosing, say the Kroekers, who describe it as a good fit for the rest of their lives and right size for the market that's out there. The bedding market is massive

but the natural bedding market is just a small niche or segment within it, say the Kroekers.

"And we're happy being small," says Tim. "We don't want to get really big and complicated."

Their son, Tom, now makes the heavier mattresses and woollen toppers in his live-work space in the Exchange District in Winnipeg. They contract out the comforter making to a Vita-area neighbour who also works from home.

One might assume they raise their own raw material too, but their small cottage industry doesn't include a flock of sheep, nor do they process raw wool.

Wool used in their smaller products, like pillows and small mattresses, is Canadian wool. Most of their larger items are made with Eco wool, a branded blend of wool produced by The Woolgatherer Carding Mill in northern California.

That mill produces the wider-width batts they require

for their mattresses, say the Kroekers. Plus its processing methods meet their products' environmental specs, including that no harsh chemicals be used washing and processing fleece, and that sheep producers raising the six to eight breeds producing the wool adhere to specific production criteria.

Ideally, they'd be sourcing wool produced here at home, said Janet. But no mill in Canada meets their requirements.

"What it comes down to is there's sheep and there's wool in this province but there isn't processing," she said.

Should consumer demand for bedding begin to shift to natural bedding, that would merit more processing, boost demand for homegrown wool, and create space for more local bed-making businesses, say the Kroekers.

Ultimately, that's the mission, vision and dream of Shepherd's Dream.

"Our aim is to produce a good product that will help to change the tendency for people to buy synthetic bedding products," said Tim.

"We're doing our little bit to expand the natural market."

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# Prairie fare



## It's been 20 years of food tips

In that time this column has covered topics from apples to zucchini and everything in between

BY JULIE GARDEN-ROBINSON  
NDSU Extension Service



“What would you think about writing a weekly column?” a couple of editors from the NDSU Extension Service asked me.

“What if no papers run it?” I responded. “Oh, they will,” they replied in unison. “Writing something new every week can get to be a grind, though,” one of them added.

“And what if the papers run it and no one reads it?” I thought to myself. I had a toddler son who didn’t always sleep all night, I was fairly new to my career and I was adjusting to the recent loss of my mother. I wasn’t sure about adding something to my plate.

However, I think the editors had detected something in me. I wanted to be a writer from the time I was a young girl barely able to hold a pencil.

So I agreed. Next, we had to come up with a name for the column. “Prairie” came easily, but we needed a second word. We looked up some synonyms for food. And that’s how “Prairie Fare” was born 20 years ago.

That adds up to 1,040 columns and 875,000 words, give or take.

In the beginning, Dean Hulse, one of the editors, was my co-writer. He wrote the introduction and added a recipe inspired by his training in culinary arts. For the first couple of years, I responded to the question, “What’s your take on this, Julie?” That was quite easy.

Then Dean went back to college for an advanced writing degree. Did I want to continue? By this time, my husband and I had added a daughter to our family, so I wasn’t getting enough sleep again. Sometimes I was parked in front of the computer writing late on Wednesday night for my Thursday morning deadline. Five years later, our third child arrived, and then we added three dogs a few years later.

Inspiration has come from many places, including our dogs. People ask me ques-



We’ll skip the cake and pay attention to healthy options on the 20th birthday of this food column. PHOTO: THINKSTOCK

**I wanted to be a writer from the time I was a young girl barely able to hold a pencil.**

tions about food. I read articles in scientific literature, I go to conferences, and I watch food shows and read popular magazines. I keep a notebook handy and jot down ideas. The best ideas always come from my life experiences, usually unexpectedly.

My family members have inspired hundreds of columns. They are a patient bunch. Sometimes, at the dinner table, my kids have begun to verbally “write” a column for me, ending with “my daughter said,” or, “my son said.” That ploy has never worked. Then they catch a certain gleam in my eye as I observe a situation. They shake their heads at me.

Through the years, I have covered top-

ics from apples to zucchini and everything in between. You may think that we in the nutrition field can’t make up our mind about foods such as butter, salt and eggs. Although scientific studies with surprising results sometimes make the news, recommendations are based on many years of peer-reviewed scientific research. Nutrition recommendations evolve as more research is published.

These are a few nuggets I have gleaned:

- Be careful where you get your information about nutrition, food safety and health. Not everything we read is backed by science. Anyone can blog or tweet whatever he or she would like to say. In the Extension system, we pride ourselves on providing research-based information.
- Eat more vegetables and fruits of all colours. More people shortchange themselves on vegetables and fruits than any of the other food groups.
- Eat breakfast to fuel your body and brain and help maintain or lose weight.
- Eat more fibre. Beans, lentils and peas, along with vegetables and fruits, are excellent fibre sources.
- Balance your plate with foods from each of the five food groups. Besides fruits and vegetables, be sure to have lean protein, a calcium source such as milk or yogurt, and grain foods, especially whole grains.
- Practise moderation. All foods can fit in a healthful diet, but you have to watch portions.
- Get some exercise on most days. Adults need at least 30 minutes of physical activity and kids need 60 minutes.
- Remember your beverage calories count. You may want to rethink your drink.

We launched Prairie Fare with this dessert recipe. Featuring pumpkin gave me an opportunity to talk about the pigments (carotenoids) in pumpkin. Carotenoids are converted to vitamin A, which promotes healthy skin and eyes. Pumpkin also is rich in fibre, and this recipe has fewer calories than a serving of pie. See <https://www.ag.ndsu.edu/food> for a wide variety of information about nutrition, food safety and health.



Pumpkin is rich in fibre, and this recipe has fewer calories than pumpkin pie. PHOTO: NDSU

### Pumpkin Bread Pudding

- 1 c. low-fat milk
- 3/4 c. sugar
- 2 eggs, slightly beaten
- 1/2 tsp. salt
- 1 tsp. vanilla extract
- 1 (15-ounce) can pumpkin, mashed (not pie filling)
- 2-1/2 c. stale bread cubes, cut small
- 1/2 tsp. ground cinnamon
- 2 tbsp. brown sugar

Preheat oven to 350 F Remove crust from bread and cut into small cubes. In medium-size bowl, combine milk, sugar, eggs, salt, vanilla and pumpkin; blend thoroughly. Stir

in bread cubes. Pour into greased 1-1/2-quart baking dish. Bake 35 to 40 minutes. While pudding is baking, combine brown sugar and cinnamon. Sprinkle mixture on top of the pudding. Return pudding to the oven and bake for about 10 minutes more.

For added fibre, consider using whole grain white bread or similar product.

Makes six servings. Each serving has 220 calories, 3 grams (g) fat, 6 g protein, 43 g carbohydrate, 3 g fibre and 320 milligrams sodium.

*Julie Garden-Robinson is a North Dakota State University Extension Service food and nutrition specialist and professor in the department of health, nutrition and exercise sciences.*

## COUNTRY CROSSROADS

# Let your pumpkin do double duty

The smaller varieties can be used for decorating but also can be used to make some tasty recipes

BY DONNA GAMACHE  
Freelance contributor

This year, when you're choosing a pumpkin for Halloween, why not choose a smaller one and let it do double duty? The smaller ones, usually classed as "pie pumpkins," or "cooking pumpkins," can also be used for decorating, especially if you're using them indoors. Then, providing you haven't used a candle inside it and smoked it up, a smaller pumpkin can be reused for baking. Small pumpkins can still be hollowed out and carved with a frightening face or features could be cut from black or coloured construction paper and glued to the outside of the pumpkin. Since the outside skin isn't used in recipes, a little glue is fine.

To use the pumpkin afterwards, don't wait too many days if you have already hollowed out the centre, or the pumpkin will start to spoil. If you decorated it only on the outside, it will keep for a couple of months in a cool place.

Most pumpkin recipes call for purée. To make that, cut the pumpkin in half, scoop out the seeds and fibres, and roast the two halves (either cut side up or cut side down) in the oven for about an hour at 350 to 400 F until it is very soft inside. Use



Noah Gamache selects his pumpkin. PHOTO: DONNA GAMACHE

a fork to check occasionally so you know when the flesh is soft. Then, let it cool, scrape out the flesh and purée it in a blender or food processor, or if it is really tender, you can just mash it. (Alternatively you can cut the pumpkin into smaller pieces and cook it in the microwave in a microwave-safe dish with a little water in it.)

The pumpkin is technically a fruit, not a vegetable. It is native to North America and is a type of winter squash. The flesh is commonly used for pumpkin pie, but it can also be used to make muffins, loaves, cookies and even soup. Recipes for all these are easily available on the internet, or very often in cookbooks published by many churches and rural communities.

If you have children eager to create a large scary jack-o'-lan-

**To use the pumpkin afterwards, don't wait too many days if you have already hollowed out the centre, or the pumpkin will start to spoil.**

tern, they might think, the bigger the better. If size is not important, choose a smaller pumpkin and use it after Halloween to make a delicious recipe.

Donna Gamache writes from MacGregor, Manitoba

## Why fundraising appeals fall flat with some would-be donors

Study shows that how people are asked could affect their willingness to give or not to give

UNIVERSITY OF BRITISH COLUMBIA RELEASE

Why do some people eagerly respond to public appeals for donations, while others reject the same pitch?

New research co-authored by UBC Sauder School of Business professor, Katherine White has shed light on why some people are — and aren't — motivated by public appeals, and how fundraisers might better tailor requests.

"We found that people who see themselves as highly independent donated less in public versus private settings," said White. "They want to be seen as freely making their own donation decisions, rather than being swayed by peer pressure. It's not that they don't want to give, but they just prefer to do it more privately."

For instance, if a customer is asked to donate at the grocery store checkout in front of other customers, those individuals with a greater sense of independence may decline. Meanwhile, those who place a high value on interdependence, meaning they value depending on others, will often respond positively.

"Those in the interdepend-

ent group think, 'Other people are giving — I want to be part of that movement,'" said lead author Bonnie Simpson, assistant professor at Western University.

The study asked people questions about how they view themselves and about their giving patterns. The researchers found that sometimes the difference between someone's willingness to give, or not give, was in how the question was worded.

"For individualists who believe they are resistant to others' influence, the 'ask' may need to be phrased differently. This group is more likely to give if we tell them it's their choice, that not everyone is doing it and that they can be quiet leaders for the cause," Simpson added.

The lesson is not that public or private appeals work better — but that organizations willing to change the language of the "ask" based on interdependence or independence traits among donors may also change response rates.

The study was co-authored by Western University assistant professor, Bonnie Simpson and University of Miami professor, Juliano Laran and was published online in the *Journal of Consumer Research*.

## Try out some white pumpkins this Halloween

These varieties range from pure white to cream colour with no trace of orange on them

BY ALBERT PARSONS  
Freelance contributor

"Moonshine," "Lumina," "Baby Boo," "New Moon" — these are all variety names of white pumpkins. It used to be that the spookiness of the Halloween season was depicted using only the colours orange and black. Well, move over orange and black, because white is fast gaining ground as the fearsome colour of choice.

Horticulturalists have developed several varieties of white pumpkins ranging from pure white to a cream colour, without a trace of orange anywhere on the skin surface. White shows up in the garden at night — proven by the popularity of moon gardens — where gardeners plant white-flowering plants so that they will create an evening display. White pumpkins will be just as visible in the nighttime where a bit of light focused on a white pumpkin set beside a tree trunk, beneath a shrub, or sitting on a fence or retaining wall will illuminate them. If a light is placed inside a carved white pumpkin, the entire pumpkin, including the carved face, will be illuminated. If more definition of the features is desired, the cut-out openings can be outlined with a black marker to accentuate them.



White pumpkins that have marks and blemishes often make the best candidates for carving Halloween faces, as these faults can be incorporated into the design. PHOTO: ALBERT PARSONS

Because they are so visible, having white pumpkins with scary faces carved in them perched on tree branches or used as the head placed on a Halloween figure, will be a sure hit. All the better if the pumpkin has a few warts and bumps on the surface to mimic scars or wounds that could be highlighted with blood-red paint.

Use white pumpkins as heads of ghosts, created by draping white sheets or tablecloths over suitable forms. If the forms are hung from tree branches and there is no breeze, a fan

can be run nearby to blow some air to make the material move.

Of course, white pumpkins have other uses besides creating spooky Halloween sights. They can be used in autumn displays where they will add contrast when combined with orange and yellow pumpkins, either in groupings of various-size pumpkins or in harvest baskets and other displays. Sit a white pumpkin on each step of the stairs leading to the front door — or alternate white and orange pumpkins. Faces and designs

**Because they are so visible, having white pumpkins with scary faces carved in them perched on tree branches or used as the head placed on a Halloween figure, will be a sure hit.**

drawn on white pumpkins are much more visible than they are on orange pumpkins, so children (of all ages) can enjoy drawing on them. If the pumpkins are protected from rain, erasable marker can be used and the faces can be wiped off and new ones drawn.

A smooth-skinned white pumpkin can be hollowed out and used as a flower vase to hold an autumn floral arrangement or miniature white pumpkins, such as "Baby Boo," can be incorporated into table displays.

Look for white pumpkins at retail outlets and garden centres this fall. Maybe you'll use some in an autumn creation or a ghostly Halloween scene.

Albert Parsons writes from Minnedosa, Manitoba

# Are small towns doing enough to make immigrants feel welcome?

Study shows programs and services can't be 'one size fits all'

UNIVERSITY OF BRITISH COLUMBIA RELEASE

UBC researchers have determined that efforts to make immigrants feel welcome in small, rural towns often miss the mark — despite the good intentions.

Assistant Prof. Susana Caxaj, along with Navjot Gill, recently published research examining the well-being of rural immigrants and whether they feel connected to their communities. Caxaj says a sense of belonging, or a lack of one, can impact the mental health and well-being among immigrant residents — the same residents who may not readily use available mental health services.

According to the last Census Canada poll, immigrants and refugees make up 20 per cent of Canada's population. Caxaj, who teaches in UBC Okanagan's School of Nursing, says while many immigrants move to urban communities, the populations in small towns are at a disadvantage when it comes to accessing mental health services.

"In rural areas, pathways for mental illness prevention, treatment, and mental health promotion are complicated by a variety of factors including limited services," says Caxaj. "And while rural immigrant populations may be more likely to experience mental health challenges, such as anxiety and depression, it is sometimes harder for these populations to access help."



PHOTO: THINKSTOCK

During a 12-month study in B.C.'s southern Interior, research assistant Gill met with first- to third-generation immigrant residents and conducted community visits, consultations, and focus groups to discuss their sense of belonging. Most participants worked in agriculture and had been in Canada from two to 30 years.

Gill notes that rural communities establish programs and specific practices for immigrants and refugees, but sometimes those initiatives simply miss the mark.

"It's often different in urban metro areas and there is a definite benefit from the high concentration of immigrant groups in terms of well-being," she said. "But we can't assume what works in a large community is applicable to immigrants in a small rural town."

Gill's findings indicate that local residents face several tensions while trying to establish a place of their own in their community. Such tensions contradict the idea of 'small-town life,' where folks are connected simply by living and working together. "Community members want strong intergenerational bonds

that celebrate their unique culture. They want services that are flexible to an agricultural immigrant family. But they also are very aware that small towns pose unique strengths and challenges to getting there," says Gill.

She does suggest these tensions can be addressed through creative service provision, collaborative decision-making, and diversity-informed program planning. For example, along with organizing language lessons for youth and computer lessons for older adults, and making public places, like recreation centres a place with more diverse representation, physical spaces for social gatherings could be a huge support to families who feel isolated.

"In the current global climate we're seeing a lot of rhetoric about racism, and as Canadians we want to believe where we live is an understanding place, but it is a huge jump to get from mere intention towards intentional planning," says Caxaj. "There is a lot to be developed and we need to be asking the questions on the ground. Immigrant families often have answers and creative solutions, but they need the support of their service providers and local leadership to truly thrive and feel a sense of belonging."

The research was funded by the Rural Health Services Research Network Team Building Award and was recently published in *Qualitative Health Research*.

## READERS' PHOTOS



Gathering up the pumpkin crop. PHOTO: LILLIAN DEEDMAN



Looking for a good area to feed before heading out for the winter.

PHOTO: CINDY MURRAY

## Have a safe and happy Halloween from Country Crossroads

If you have any stories, ideas, photos or a comment on what you'd like to see on these pages, send it to Country Crossroads, 1666 Dublin Ave., Winnipeg, Man. R3H 0H1, phone 1-800-782-0794, fax 204-944-5562, email [susan@fbcpublishing.com](mailto:susan@fbcpublishing.com). I'd love to hear from you.

Please remember we can no longer return material, articles, poems or pictures.

— Sue



## This Old Elevator

In the 1950s, there were over 700 grain elevators in Manitoba. Today, there are fewer than 200. You can help to preserve the legacy of these disappearing "Prairie sentinels."

The Manitoba Historical Society (MHS) is gathering information about all elevators that ever stood in Manitoba, regardless of their present status. Collaborating with the *Manitoba Co-operator* it is supplying these images of a grain elevator each week in hopes readers will be able to tell the society more about it, or any other elevator they know of.

MHS Gordon Goldsborough webmaster and Journal editor has developed a website to post your replies to a series of questions about elevators. The MHS is interested in *all* grain elevators that have served the farm community.

Your contributions will help gather historical information such as present status of elevators, names of companies, owners and agents, rail lines, year elevators were built — and dates when they were torn down (if applicable).

There is room on the website to post personal recollections and stories related to grain elevators. The MHS presently also has only a partial list of all elevators that have been demolished. You can help by updating that list if you know of one not included on that list.

Your contributions are greatly appreciated and will help the MHS develop a comprehensive, searchable database to preserve the farm community's collective knowledge of what was once a vast network of grain elevators across Manitoba.

Please contribute to This Old Grain Elevator website at: <http://www.mhs.mb.ca/elevators>.

You will receive a response, by email or phone call, confirming that your submission was received.

Goldsborough is interested in hearing all sorts of experiences about the elevators — funny, sad, or anything in between. Readers willing to share their stories can leave messages at 204-474-7469.



A 30,000-bushel wooden elevator at Fairfax in the Municipality of Grassland was built by Paterson Grain in 1920. Balloon annexes were built on two sides of it in the 1950s then they were replaced by a large crib annex and two steel tanks. This photo from October 1999 was taken shortly after the facility was closed. It was demolished the following year along with the former Manitoba Pool elevator (acquired by Paterson in 1981) in the background. SOURCE: MIKE LISOWSKI

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## USED EQUIPMENT

[www.agdealer.com/raymorenh](http://www.agdealer.com/raymorenh)

 <p>2015 New Holland SP 200 Windrower/Swather, 287 hrs, 40FT, 600/65R28 DRIVES, 16.5L REAR TIRES, AIR BAGS, 6CYL</p> <p><b>\$129,000</b></p>	 <p>2017 SOFTER 20 Disc, 20FT, 22" NOTCHED DISCS FRONT AND BACK, RUBBER MOUNT INDEPENDENT TRIPS</p> <p><b>\$Call</b></p>	 <p>2015 Versatile 4500T Tractor, 30" TRKS, 55GPM, 6EH REMOTES, LUX CAB</p> <p><b>\$409,000</b></p>	 <p>2015 Versatile 500DT Tractor, 500DT DeltaTrack with 30" Agricultural Tracks, Deluxe Cab Pkg</p> <p><b>\$484,000</b></p>	 <p>2012 New Holland SP 240F XP Sprayer, 4WD, 1050hrs, 275HP, 275HP, 1000 GALLON POLY TANK, 100/60FT 5 SECTION 20IN, 3-WAY</p> <p><b>\$234,000</b></p>
 <p>2013 John Deere 4730 Sprayer, 1065 HRS, 245 HP, 800 GALLON POLY TANK, 100FT BOOMS, 7 SECTION</p> <p><b>\$249,000</b></p>	 <p>2006 Case IH ATX400-40FT-12IN Air Drill, 40FT, 12" SPACING, 550LB TRIPS, 4" RUBBER PACKERS, 4-RUN TBH DOUBLE SHOOT</p> <p><b>\$39,000</b></p>	 <p>2014 SeedMaster CT6012 Air Drill, 60FT 12IN, TIRE N TIRE, HD FRONT CASTERS, ISO, 8 RUN DBL SHOOT</p> <p><b>\$203,000</b></p>	 <p>2014 Elmers Haulmaster 1600 Grain Cart, 1600BU, TRACKS, TARP, PIVOTING AUGER, BLUE, SCALES</p> <p><b>\$133,000</b></p>	 <p>2017 1600RS Land Leveler, 16' Rear Steer HyGrade Pull-type Grader w/Weight</p> <p><b>\$26,000</b></p>

<p><b>SWATHERS</b></p> <p>2007 JD 4895-36FT..... <b>\$53,000</b>                  1989 JD 590 ..... <b>\$3,500</b>                  2012 MB M205-40FT..... <b>\$125,000</b>                  1999 MB 9200-30FT ..... <b>\$36,000</b>                  2005 MF 9220-30FT ..... <b>\$44,000</b>                  2015 NH SPEEDROWER 200-40FT.... <b>\$129,000</b></p> <p><b>HAYING</b></p> <p>2001 BUFK 2500..... <b>\$22,000</b>                  1993 AH 565A ..... <b>\$7,500</b>                  2004 NH BR780 ..... <b>\$6,000</b>                  2014 LN 575H Manure Spreader..... <b>\$27,321</b>                  2014 NH H7460..... <b>\$36,500</b></p> <p><b>COMBINES</b></p> <p>2017 NH CR8.90 ..... <b>\$450,000</b>                  2017 NH CR8.90 ..... <b>\$450,000</b>                  2016 NH CR8.90 ..... <b>\$399,000</b>                  2015 NH CX8080 ..... <b>\$357,000</b></p>	<p>2015 NH CX8080 ..... <b>\$357,000</b>                  2015 NH CX8080 ..... <b>\$357,000</b>                  2013 NH CX8090 ..... <b>\$327,000</b>                  2013 NH CR9090 ..... <b>\$339,000</b>                  2012 NH CR9090 ..... <b>\$277,000</b>                  2011 NH CX8070 ..... <b>\$199,000</b>                  2010 JD 9770STS ..... <b>\$192,000</b>                  2009 NH CX8080 ..... <b>\$179,000</b>                  2008 CIH 8010 ..... <b>\$144,000</b>                  2007 NH CR9070 ..... <b>\$149,000</b>                  2006 NH CX840 ..... <b>\$118,000</b>                  1999 JD 9610 ..... <b>\$59,000</b></p> <p><b>COMBINE HEADS</b></p> <p>2000 CIH 1042-36 ..... <b>\$24,200</b>                  2012 JD 635D ..... <b>\$47,000</b>                  2015 NH 840CD-35 ..... <b>\$63,000</b>                  2013 NH 840CD-35 ..... <b>\$49,900</b>                  2013 NH 840CD-35 ..... <b>\$49,900</b>                  2010 NH 74C-30F ..... <b>\$24,900</b>                  2003 JD 936 ..... <b>\$27,000</b>                  2012 MB FD70 FLEXDRAPER 35FT CNH <b>\$67,000</b>                  2010 NH 94C-42FT CR/CX ..... <b>\$65,000</b></p>	<p><b>SPRAYERS</b></p> <p>2013 NH S1070-SUSPENDED BOOM, 100 FT. <b>\$29,500</b>                  2013 JD 4730 ..... <b>\$249,000</b>                  2015 NH SP.295F-1200GAL-100FT.... <b>\$325,000</b>                  2013 NH SP.365F-1600GAL-120FT.... <b>\$299,000</b>                  2012 NH SP.240F XP-1000GAL-100FT <b>\$234,000</b></p> <p><b>TRACTORS</b></p> <p>2014 VA 550DT ..... <b>\$388,000</b>                  2014 VA 550DT ..... <b>\$388,000</b>                  2013 NH T9.505HD ..... <b>\$276,000</b>                  2012 NH T9.505 HD AG ..... <b>\$258,000</b>                  2011 NH T8.275 ..... <b>\$155,000</b>                  2008 NH TV6070 ..... <b>\$85,000</b>                  2003 NH TG285 ..... <b>\$84,000</b>                  2001 CIH STX440 ..... <b>\$132,000</b>                  1997 CIH 9350..... <b>\$72,900</b></p> <p><b>SEEDING</b></p> <p>2006 CIH ATX400 40-12 ..... <b>\$39,000</b>                  2003 JD 1820 ..... <b>\$29,500</b>                  2003 MR MAXIM II..... <b>\$38,000</b>                  1998 MR MAXIM ..... <b>\$25,900</b></p>	<p>1997 MR MAXIM-50 ..... <b>\$29,500</b>                  2007 SHAWK 50FT-10IN c/w 777 TBH <b>\$99,000</b>                  1995 FC 2320 ..... <b>\$13,000</b></p> <p><b>MISC.</b></p> <p>ATV 2009 CK 100S..... <b>\$9,250</b>                  Wood Chipper 2014 CK CS3310 ..... <b>\$899</b>                  Tiller 2009 FK 6582..... <b>\$3,900</b>                  Tires 2012 G0YR 380/90R46..... <b>\$-</b>                  Track Loader 2013 CA TV380..... <b>\$50,000</b>                  Mower/Rotary Cutter 2014 BUFK Rotary Cutters <b>\$3,000</b>                  Mower/Zero Turn 2013 CK RZT S54.... <b>\$2,800</b>                  Post Hole Digger 2011 BUFK Post Hole Digger <b>\$1,900</b>                  Snow Blower 2011 FK Y84 ..... <b>\$3,000</b>                  Deep Tillage 2014 BO 8910-70' ..... <b>\$80,000</b>                  Forklift 2004 SX SD 80..... <b>\$64,000</b>                  Grain Auger 2011 SK HD10-59 ..... <b>\$16,900</b>                  Grain Bag Loader 2011 RICHG R10 ..... <b>\$18,396</b>                  Grain Vac 2014 REM VRX ..... <b>\$21,500</b>                  Grain Vac 2009 REM 2700 ..... <b>\$15,000</b>                  Harrow Heavy 2015 ELMER Super 7 70FT... <b>\$41,900</b></p>
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 <p>2012 MacDon M205-40FT Windrower / Swather, 230 HP, 600/65R28 DRIVE TIRES, 16.5L-16.1 TAIL WHEELS, HYD TILT, 40FT D65 H</p> <p><b>\$125,000</b></p>	 <p>2011 New Holland P1060 TBH Air Cart, 430BU, TBH, 6 RUN DOUBLE SHOOT, MECHANICAL, 10" FILL AUGER, FIELD LIGHTING</p> <p><b>\$56,000</b></p>	 <p>2013 New Holland CR9090 Combine, 620 DUALS, 750 REARS, TWIN PITCH ROTORS, DSP STONE TRAP, HID LIGHTS, LEATHER</p> <p><b>\$339,000</b></p>	 <p>2013 New Holland CX8090 Combine, 520 DUALS, 600 REARS, CAST CYLINDER, HID LIGHTS, YIELD &amp; MOISTURE, DIFF LOC</p> <p><b>\$327,000</b></p>	 <p>2009 New Holland CX8080 Combine, 1983hrs, 900'S, CAST, Y&amp;M, CR SPREADERS, COLOR DISPLAY</p> <p><b>\$179,000</b></p>
 <p>2005 Massey Ferguson 9220-30FT Windrower / Swather, 30FT, UII PICK UP REEL, FIXED GAUGE WHEELS, REAR WEIGHTS, 16.9-28 DRIVES,</p> <p><b>\$44,000</b></p>	 <p>2013 New Holland CR9090 Combine, 620/70R42 DUALS, 750 STEERS, ASP, TWIN PITCH ROTORS, INTELLISTEER, MAV CHOP</p> <p><b>\$316,000</b></p>	 <p>2017 New Holland CX8.90 Combine, 375hrs, 620 DUALS, 750 STEERS, CAST CYLINDER, INTELLISTEER, AIR COMP</p> <p><b>\$459,000</b></p>	 <p>1999 John Deere 9610 Combine, 2013hrs</p> <p><b>\$55,000</b></p>	 <p>2010 John Deere 9770STS Combine, 2332hrs, 800'S DRIVE, 28L-26 STEERS, SMALL GRAIN, PICK UP HEAD</p> <p><b>\$192,000</b></p>

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- Manitoba Co-operator reserves the right to revise, edit, classify or reject any advertisement submitted to it for publication.
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### ANNOUNCEMENTS 0200



### MEF Announces Laying Hen Quota Draw

For three laying hen quotas of 6,000 (six thousand) hens each.

Due to Manitoba Egg Farmers' animal care policy, the laying hens will be required to be housed in a non-conventional setting. Free run, aviary, or furnished housing (nest box and perches) are acceptable

Applications are only open to individuals or Hutterite Colonies residing in Manitoba; Partnerships and Corporations are not eligible. No individual and no Hutterite Colony shall be eligible to be selected if that individual or that Colony is or at any time was a registered egg producer or is/was a partner or a shareholder of an entity that is/was a registered egg producer.

Completed applications must be post-marked no later than

Friday November 3, 2017 and must include the \$210 application fee.

Incomplete applications will not be accepted.

The new entrant draw will take place on November 17, 2017 and will be conducted by an independent third-party auditor. Successful applicants will be contacted by MEF shortly thereafter.

Visit our website:  
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### COMMUNITY CALENDAR

#### MANITOBA 0310

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#### AIRPLANES 0400

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1967 PA 28 -140 single engine prop, restored Piper Cherokee, TTAF 4091, SMOH 1881, Feb. 2018 C of A. New glass, interior, seat belts, brakes, tires, mags, and carb. 2 place intercom, Mode C, KX-155, cowl and engine covers. \$32,000. 306-533-7598, Regina, SK. [wenaus@sasktel.net](mailto:wenaus@sasktel.net)

1966 CITABRIA 76CA, 960 TT, AE, all AD's done, new tow breaks installed, nice clean unit, \$35,000. 204-322-5614, Warren, MB.

1976 GRUMMAN CHEETAH, 2655 SMOH, 555 hrs. on new Mill. cyl., basic VFR panel. Flies great, fast aircraft, \$38,000. 204-322-5614, Warren, MB.

#### ANTIQUES

#### ANTIQUE AUCTIONS 0701

ANTIQUE AUCTION, SUNDAY October 29, 10:00 AM, Agri-Park Melville, SK. Signs, toys, lamps, prints, glassware, stoneware, tools, games, furniture. 306-795-7387, [www.doubleRauctions.net](http://www.doubleRauctions.net) PL #334142.

UNRESERVED ANTIQUE & COLLECTIBLE AUCTION, November 4, 2017, 10:00 AM. Online and Live Bidding. RCMP collectibles; coins; medals; bayonets; toys; clocks; tins; signs; glassware and china; hockey cards; Scrimshaw prints, Elvis records, Coca Cola items and more. See website for details. This is a partial listing. Schmalz Auctions, Hwy #2 South, Prince Albert, SK., 306-763-2172, 306-922-2300. [www.schmalzauctions.com](http://www.schmalzauctions.com) PL #911509.

ANTIQUE AUCTION, Saturday, October 28, 2017, 10:00 AM at Redvers, SK., For details see: [www.keyauctions.com](http://www.keyauctions.com)

**SOUTHWEST ANTIQUES & Collectibles Auction, 10:00 AM, Saturday, October 28, Armouries, Maple Creek, SK.** Pre-viewing of items 6-8 PM, Friday, October 27. On offer: Antique furniture; oil and gas items; toys and collectibles of all kinds! Call Brad 306-551-9411, [www.2sauctioneers.ca](http://www.2sauctioneers.ca) PL #333133.

#### ANTIQUE EQUIPMENT 0703

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### ANNOUNCEMENTS 0200

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DYNAMIC INJECTION SERVICE, fuel injection repairs, injection pumps, injectors, nozzles and turbo chargers. 306-868-4849, 306-205-5624. Email: [osirus1@sasktel.net](mailto:osirus1@sasktel.net) Website: [dynamicinjection.ca](http://dynamicinjection.ca) Avonlea, SK.



BARN FIND! 1958 JD 820, power steering, dual hyds., shows 2560 hrs., \$9900. Call 306-237-7667, Perdue, SK.

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### ANTIQUE EQUIPMENT 0703

TRACTORS: JD 620 gas; 720 diesel; GP; BR; JD 55 combine; Many JD implements; Ruston Hornsby diesel elevator engine. 204-546-2661, Grandview, MB.

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Farming is enough of a gamble, advertise in the Manitoba Co-operator classified section. It's a sure thing. 1-800-667-7770.

### AUCTION SALES 0900

### AUCTION SALES 0900

## LARGE EXCELLENT FARM EQUIPMENT ESTATE AUCTION THURSDAY, NOVEMBER 2, 2017 - 10:00 AM

Location: From Niagara, ND - 6 North on Hwy. 32, 2 West on County Rd., 3/4 North Owners: Jared Horejsi Estate & Katie Horejsi - 701-303-0379

Auctioneers Note: Jared was a young, well liked, aggressive farmer. He took good care of his equipment and was able to keep most of it inside. Very large auction, plan to spend some time.

#### LIVE ONLINE BIDDING: WWW.PROXIBID.COM

TRACTORS\* CASE IH 9280 4WD, 710/70 R 38 DUALS, 6432 HRS., NEW AUTO STEER \* CASE IH 7220 MFD, 7452 HRS., 18 SP. P.S., 14.9 R 46 DUALS (75%), 3 PT., 4 HYD.\* CASE 1070 TRACTOR, FACTORY 3 PT., 18.4 38 TIRES (LIKE NEW), W/ WOODS LOADER & GRAPPLE SEMI, TRAILER, TRUCKS, & PICKUPS\* 1991 PETERBILT DAY CAB SEMI, 9 SP., CAT ENGINE, 580,000 MILES\* 1997 42' TIMPTE HOPPER TRAILER, AG HOPPERS\* 1987 FREIGHTLINER TRI-AXLE GRAIN TRUCK, 10 SP., L10 CUMMINS, 22' LOADLINE, 726,000 MILES\* 1968 IH GRAIN TRUCK W/ BERTS BOX & HOIST\* 2001 CHEVY 4WD PICKUP, 5.3 GAS, 244,000 MILES\* 1982 CHEVY 4WD PICKUP, 6.2 DIESEL. AUTOMATIC COMBINE, HEADS & GRAIN HANDLING EQUIPMENT\* 1680 CASE IH COMBINE, 5455 ENGINE HRS. SET UP FOR CORN\* 25' CASE IH 1010 STRAIGHT HEAD W/ FINGER REEL\* CASE IH 1015 PICKUP HEAD\* (2) 810 CASE IH BEAN PICKUP HEAD W/ SUND PICKUPS\* IH MODEL 883 R ROW CORN HEAD\* 22' IH SUNFLOWER HEAD\* 30' HEADER TRAILER\* BRENT 674 GRAIN CART \* 7X30 WESTFIELD GRAIN W/ HONDA W/ WHEATHEART DRAG \* CONVEYOR FOR BEANS SEEDING EQUIPMENT & TILLAGE\* 43' JD 1900 AIR SEEDER W/ 1820 SEEDING TOOL, RUBBER PRESS\* 16 ROW JD PLANTER, 3 PT., TRASH WHIPPERS\* 16 ROW IH CULT.\* CONVEY\*ALL SEED TENDER W/ 800 GAL. TANK, PUMP, HONDA ENGINE FOR CONVEYOR\* 30' KENT MAX HEAVY DUTY SUPER COULTER \* 45' WILRICH 2500 FIELD CULT. W/ 4 BAR HARROWS, KNOCK\*ONS\* 39' WILRICH QUAD 5 FIELD CULT. W/ NH3 \* PICKETT 1 STEP R ROW BEAN CUTTER SPRAYERS & SWATHER \* TYLER PATRIOT 150 HIGH WHEEL SPRAYER,AUTO STEER, 2705 HRS., RAVEN 440 \* SPRAY PUP W/ 1000 GAL. TANK & HYD. PUMP\* 21' CASE IH P.T. SWATHER HAYING & LIVESTOCK EQUIPMENT\* VERMEER 605J BALER\* 14' NEW HOLLAND HAYBINE, 2300 SERIES\* NEW HOLLAND SICKLE MOWER W/ 9' BAR\* 32' TITAN GOOSENECK LIVESTOCK TRAILER \* HAYBUSTER MODEL 2640 BALE PROCESSOR\* 3 PT. BALE FORK\* HIGH PLAINS CATTLE CHUTE \* CROWDING TUB AND ALLEY \* LARGE SWINGING CATTLE GATE & OTHER MISC. GATES\* APPROX. 60' SUCKER ROD CONTINUOUS FENCE FOR FEEDING\* OTHER MISC. CATTLE SUPPLIES NOT LISTED TRAILER, ATV, OTHER FARM EQUIPMENT & ITEMS\* 30' TARNEL GOOSENECK FLATBED DUALY, OUTRIGGERS\* HONDA FOREMAN 4WD 4 WHEELER\* WESTGO 5260 3 PT. SNOW BLOWER\* MIXING CONE W/ PUMP\* 1000 GAL. FUEL TANK W/ PUMP\* 500 GAL. FUEL TANK W/ PUMP\* 200 GAL. SERVICE TANK W/ 12V PUMP\* 2000 GAL. POLY TANK W/ HOSE\* 550 GAL POLY TANK SHOP ITEMS & MISC.\* TORCH SET\* HOBART WIRE FEED WELDER (HANDLER 125)\* 220 AIR COMPRESSOR\* CRAFTSMAN 3 1/2 TON FLOOR JACK\* BENCH GRINDER ON STAND\* MODEL 106 POSI\*LOCK PULLER\* MANY MISC. TOOLS, PARTS, SUPPLIES, AND MANY OTHER ITEMS YOU WOULD FIND ON A FARM OCCUPIED FOR A LIFETIME.



### ANTIQUE VEHICLES 0705

JIM'S CLASSIC CORNER - We buy or sell your classic/antique automobile or truck. Call 204-997-4636, Winnipeg, MB.

WANTED: 1920- 1940 old Ford car bodies and parts. Also wanted old gas pumps and signs. 306-651-1449, Saskatoon, SK.

#### ANTIQUE MISC. 0710

WANTED: TRACTOR MANUALS, sales brochures, tractor catalogs. 306-373-8012, Saskatoon, SK.

SELLING: I&T TRACTOR Shop Manual collection, 800 manuals, asking \$11,500. 306-230-8833, Saskatoon, SK.

CANADA'S AG-ONLY LISTINGS GIANT

PRINT | MOBILE | ONLINE

### AUCTION SALES 0900

**McSherry Auction Service Ltd**  
12 Patterson Dr.  
Stonewall, MB

**Vintage Service Station & Coca Cola Sale**  
Sat Oct 28th @ 10:00 AM

**Auction Every Sat. in November**  
Call to Consign - Go to Web For Listings  
Stuart McSherry  
(204) 467-1858 or (204) 886-7027  
[www.mcsherryauction.com](http://www.mcsherryauction.com)

ESTATE OF RAY GERMAIN, Saturday October 21, 10:00 AM, Directions: 12.2kms South off of Hwy #5 @ Carmel Corner, Carmel, SK. Internet bidding starts at 12:30 PM sharp. Contact Gerry at 403-988-4337.

ONLINE TIMED CONSIGNMENT Auction of Farm, Industrial Equipment, Cars, Trucks, Shop Tools, Antiques and Misc. Items. Bidding closes 6 PM, Wednesday, Nov. 1. To Consign to this auction, call Brad 306-551-9411. 2010 Chev Silverado truck; 2013 Chev SUV; Case 2290 tractor; Deutz DX120 tractor; Gleaner L combine; 32' Chamberlain grain trailer; swath roller; fork lift; light towers and more. Visit website to view items and bid! Brad 306-551-9411, [www.2sauctioneers.ca](http://www.2sauctioneers.ca) PL #333133.

MEYERS GUN AUCTION, 9:00 AM, Sat. Nov. 4th, Meyers Auction Site, Arden, MB. Shotguns, ammo and more. To consign phone 204-476-6262. Bradley Meyers, Auctioneer. [www.meyersauctions.com](http://www.meyersauctions.com)



2S AUCTIONEERS LTD. Fall On-line Timed Equipment Auction. Bidding Closes 6:00 PM November 1st. Farm and industrial equipment, shop & hand tools, vintage equipment, estate vehicles, snow-mobles, RV's & more!! View items and register to bid at: [www.2sauctioneers.ca](http://www.2sauctioneers.ca) PL#333133 Call Brad: 306-551-9411

### AUCTION SALES 0900

**LARGE ONLINE ONLY BUILDING MATERIALS LIQUIDATION!** Overstocked items must go... everything is selling unserved! 124 Tubby Cr., Saskatoon, SK. Items start closing October 29th at 10:00 AM. Large slate tiles, mosaic tiles, subway tiles, glass block, floor tiles, 2" granite tops, faux stone, shake profile siding, j-trims, pallets of soffit, fascia, paving stones, PVC column wraps, 4" to 12" PVC trim boards, 4" & 6" pre-finished OSB trim boards, 4" & 6" PVC outside corners, PVC crown molding, PVC colonial style moldings, pallets of mortars, pallets of caulking, and more! Grasswood Auctions, 306-955-4044. PL #914915. For details & bidding: [www.grasswoodauctions.com](http://www.grasswoodauctions.com)

### AUTO/TRANSPORT

#### AUTO/TRUCK PARTS 1100

WRECKING SEMI-TRUCKS, lots of parts. Call Yellowhead Traders. 306-896-2882, Churchbridge, SK.

TRUCK BONEYARD INC. Specializing in obsolete parts, all makes. Trucks bought for wrecking. 306-771-2295, Balgonie, SK.

ONE OF SASK's largest inventory of used heavy truck parts. 3 ton tandem diesel motors and transmissions and differentials for all makes! Can-Am Truck Export Ltd., 1-800-938-3323.

WRECKING VOLVO TRUCKS: Misc. axles and parts. Also tandem trailer suspension axles. Call 306-539-4642, Regina, SK.

SASKATOON TRUCK PARTS CENTRE Ltd. North Corman Industrial Park. New and used parts available for 3 ton trucks all the way up to highway tractors, for every make and model, no part too big or small. Our shop specializes in custom rebuild differentials/transmissions and clutch installations. Engines are available, both gas and diesel. Re-sale units are on the lot ready to go. We buy wrecks for parts, and sell for wrecks! For more info. call 306-668-5675 or 1-800-667-3023. [www.saskatoontruckparts.ca](http://www.saskatoontruckparts.ca) DL #914394

WRECKING TRUCKS: All makes all models. Need parts? Call 306-821-0260 or email: [junkman.2010@hotmail.com](mailto:junkman.2010@hotmail.com) Wrecking Dodge, Chev, GMC, Ford and others. Lots of 4x4 stuff, 1/2 ton - 3 ton, buses etc. and some cars. We ship by bus, mail, Loomis, Purolator. Lloydminster, SK.

#### CARS 1400

2015 FORD MUSTANG, 50th Anniversary sports car, excellent condition. Online Timed Auction, bidding opens Oct. 26th. Details at: [www.doubleRauctions.net](http://www.doubleRauctions.net) and click the Online Timed Auction Tab. DL#334142. 306-795-7387, Humboldt, SK. [robert.susan.ross@sasktel.net](mailto:robert.susan.ross@sasktel.net) [www.doubleRauctions.net](http://www.doubleRauctions.net)

SPECIAL PURCHASE OF new and near new 2014-2015 Crosstrek XVs. Save up to \$5000. Come in quickly! 1-877-373-2662. [www.subaruofsaskatoon.ca](http://www.subaruofsaskatoon.ca) DL #914077.

2016 SUBARU IMPREZA consumer reports as best small car starting at \$23,360! Call for best price!! 1-877-373-2662 or [www.subaruofsaskatoon.ca](http://www.subaruofsaskatoon.ca) DL #914077.

### TRAILERS

#### GRAIN TRAILERS 1505

#### LOOK HERE

NORMS SANDBLASTING & PAINT, 40 years body and paint experience. We do metal and fiberglass repairs and integral to daycab conversions. Sandblasting and paint to trailers, trucks and heavy equip. Endura primers and topcoats. A one stop shop. Norm 306-272-4407, Foam Lake SK.

### GRAIN TRAILERS 1505

PRAIRIE SANDBLASTING & PAINTING. Trailer overhauls and repairs, alum. slopes and trailer repairs, tarps, insurance claims, and trailer sales. Epoxy paint. Agriculture and commercial. Satisfaction guaranteed. 306-744-7930, Saltcoats, SK.

NEW WILSON and CASTLETON tridems and Super B's. 2014 Wilson Super B; 6 other used Super B's; 2005 Lode-King lead trailer; 2001 Castleton tridem 2 hopper Ron Brown Imp. call 306-493-9393, Delisle, SK., DL #905231. [www.rbisk.ca](http://www.rbisk.ca)



2006 LODE KING PRESTIGE Super B grain trailer, air ride, 24.5 tires, SK safetied and ready to go, \$42,000. Can-Am Truck Export Ltd., 1-800-938-3323, Delisle, SK.



2005 LODE KING TRIDEM grain trailers, 48', air ride, 3 hoppers, SK safetied, \$40,000. Can-Am Truck Export Ltd., 1-800-938-3323, Delisle, SK.

BREAKING NEWS! NEW 2018 Berg's tri-axle 45' grain trailer, air ride, \$51,900; Save \$10,000. 306-563-8765, Canora, SK.

#### LIVESTOCK TRAILERS 1510

2007 WILSON 408 livestock cattle/hog trailer, full rail, winter kit, full fold down dog house. Will have fresh safety, \$57,900. Call for more details, 306-287-7553, Humboldt, SK. [jdtransport11@gmail.com](mailto:jdtransport11@gmail.com)

2016 WILSON 408 w/flat floor, full rail, winter kit, long back end, 197,000 kms, \$105,000. 306-287-7553, Humboldt, SK. [jdtransport11@gmail.com](mailto:jdtransport11@gmail.com)

2013 TRAVALLOR 6x28 Stock Trailer, triple axle, aluminum, new rubber. 306-542-7007, Veregin, SK.

CALL GRASSLAND TRAILERS for your best deal on quality livestock trailers by Titan, Duralite (all aluminum riveted) and Circle D. Fall Special in stock- 25' Duralite, \$23,500; 20' Titan smooth wall classic steel stock, \$14,500. 306-640-803 cell, 306-266-2016, Wood Mountain, SK. Email [gm93@sasktel.net](mailto:gm93@sasktel.net)

#### MISC. TRAILERS 1515

24' GOOSENECK 3-8,000 lb. axles, \$7890; Bumper pull tandem lowboys: 18', 16,000 lbs., \$4750; 16', 10,000 lbs., \$3390; 16', 7000 lbs., \$2975, 8000 lb Skidsteer, \$1990 Factory direct. 1-888-792-6283. [www.monarchtrailers.com](http://www.monarchtrailers.com)

2009 DOEPKER 53', 35 tonne RGN double drop tridem trailer, 2 position King Pin setting, AR, rear spur, dump valve, load gauge, 60" sp., 255/75R22.5 alum. rims, 10" swing outs, strap winches, D-rings on deck, 10' neck, 25' deck, 13' tail, current Sask. safety, good cond., \$42,000. Rouleau, SK., call 306-536-0548, 306-536-3484 or 306-776-2349. Email: [dkti@sasktel.net](mailto:dkti@sasktel.net)



2016 KANE M675-1.8 trailer, good for silage, grain, manure, gravel, dirt, hyd. rear door w/grain hatch, silage extension sides, tractor wagon, \$42,500. Call anytime 204-743-2324, Cypress River, MB.



2007 MIDLAND END Dump Gravel Trailer, tarp, new cyl., nearly new tires, new MB safety, job ready, \$36,000 can deliver. 204-743-2324, Cypress River, MB.

## CLASSIFIED CATEGORY INDEX

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FOR A COMPLETE CATEGORY LIST VISIT US ONLINE AT FARMZILLA.COM

**MISC. TRAILERS**  
1515

**PRECISION TRAILERS:** Gooseneck and bumper hitch. You've seen the rest, now own the best. Hoffart Services, Odessa, SK. 306-957-2033 www.precisiontrailers.ca

**TRI-HAUL SELF-UNLOADING ROUND** bale movers: 8' to 29' lengths, 6-18 bales. Also exc. for feeding cattle in the field, 4 bales at time with a pickup. 1-800-505-9208. www.trihaulbalemovers.com



**BIG TEX TRAILERS:** Goosenecks, Bumper Tow, Mission Alum. Enclosed, CM Stock & Horse Trailers. Big Tex 20' 40' Goosenecks, start at \$9195. Free spare & 3 yr. warranty. Jason's Agri-Motive 306-472-3159. www.jasonsagri-motive.ca



**CM TRUCK BEDS.** Starting at \$2895. Call Jason's Agri-Motive, 306-472-3159 or visit us at www.jasonsagri-motive.ca

**130 MISC. SEMI TRAILERS,** flatdecks, lowbeds, dump trailers, jeeps, tankers, etc. Check [www.traileruy.ca](http://www.traileruy.ca) for pictures and prices. 306-222-2413, Saskatoon, SK.

**36' TANDEM DUAL** Gooseneck Trailer, \$7500. Call/text Terry at 306-554-8220, Raymore, SK.

**3 TRIDEMS, 3 TANDEM** stepdecks; tandem, tridem and Super B highboys; 28' to 53' van trailers. **Tanker:** tandem alum. 8000 gal.; 2012 Manac **lowboy** tridem, 10' wide, beavertail and flip-up ramp; Single axle and tandem converters. Ron Brown Imp. 306-493-9393, Delisle, SK. DL #905231. www.rbisk.ca

**BEHNKE DROP DECK** semi style and pintle hitch sprayer trailers. Air ride, tandem and tridems. Contact SK: 306-398-8000; AB: 403-350-0336.

**WATER TRUCK & TRAILER:** IHC 2500 Truck, 855 Cummins, fuller 13-spd., trailer has (3) 1700 Imperial gal. water tanks. New brake pots, cams, bushings and slack adjusters. Brakes 80%. Tires good to fair. \$10,000 OBO. 306-536-5475, Regina, SK. dstauch@accesscomm.ca

**TRUCKS**

**NEWEST TO OLDEST**  
1595

**PRIVATE SALE:** 2017 Dodge Ram Longhorn Ltd., loaded, only 946 kms. For more details call 780-862-8575, Tofield, AB.

**NEW 8' TRUCK** cap, white in colour; New wheelchair; Scooter; Like new treadmill. 306-233-5241, Wakaw, SK.



**2015 FORD F-150 XLT,** supercab, 4x4, A/T/C, PW, PL, tow package, back-up camera, EcoBoost, balance of factory warranty, Sask. tax paid, \$29,900. Cam-Don Motors Ltd., 306-237-4212, Perdue, SK.

**2011 GMC 2500 HD Denali Duramax** dsl., fully loaded, 140,000 kms, asking \$43,000. Call 306-536-5831, Regina, SK.

**2003 CHEV SILVERADO V6,** reg. cab, 1/2 ton, longbox, 42,000 orig. kms, AC, cruise, mint cond. 306-525-8063, Regina, SK.

**FOUR WHEEL DRIVE**  
1670

**2011 GMC SIERRA 2500HD,** crewcab, dsl., 4x4 w/DEF delete kit and FASS fuel filter/water separation system. Heated leather seats, 88,522 kms, excellent cond., \$43,000 OBO. 306-539-1747, Balgonie/Regina, SK. shuppie2006@hotmail.com

**2010 FORD F-350 Superduty** Cabela's Edition, 6.4L Powerstroke, 4x4, 5-spd auto., leather, green exterior, v. clean, 196,000 kms., 204-572-1605, Dauphin, MB.

**2015 DODGE RAM 3500,** crew, Longhorn, 6.7L Dually, Aisin auto., 58,500 kms, \$64,995. Hendry's Chrysler 306-528-2171, Nokomis, SK. DL #907140.

**GRAIN TRUCKS**  
1675

**1998 FREIGHTLINER,** N14 Cummins, 18 spd, Jakes cruise locks, 22.5 tires, 18' BH&T, new clutch, 475,000 kms, \$40,000 OBO. 306-849-4732, Sheho, SK. kol@sasktel.net

**CAB AND CHASSIS:** 2010 Chev 3500 1 ton dually, will take 10'-12' deck, 6L gas, 195,000 kms., fresh Sask. safety, \$8900; 2010 Chev 3500 1 ton dually, 2WD, 6.6 L Duramax, 300,000 mi., \$6900. Mechanic's Special: 2001 Sterling L8500, will take 20' box, C12 Cat eng., 13 spd. Eaton, 454,000 kms., needs motor work, \$12,900 OBO. Call K&L Equipment, 306-795-7779, Ituna, SK. DL #910885. ladimer@sasktel.net

**ALLISON AUTOMATIC TRUCKS:** Several trucks with auto. trans. available with C&C or grain or gravel box. Starting at \$19,900; Call K&L Equipment, 306-795-7779, Ituna, SK. DL #910885. ladimer@sasktel.net

**AUTOSHIFT TRUCKS AVAILABLE:** Boxed tandems and tractor units. Contact David 306-887-2094, 306-864-7055, Kinistino, SK. DL #327784. www.davidstrucks.com

**2005 IH 4400,** Allison auto., 19' BH&T, low kms; 2008 IH 7600 tandem, ISX Cummins 10 spd., new 20' BH&T; 2007 Peterbilt 330 S/A, Allison auto., new 16' BH&T. Ron Brown Imp. 306-493-9393, DL #905231. www.rbisk.ca

**RETIRING: KENWORTH T800** Cat eng., 18 spd., 20' B&H roll tarp, Heavy Spec, SK. safetied \$39,500. 306-563-8765 Canora SK

**GRAIN TRUCKS**  
1675

**REMOTE CONTROL ENDGATE AND** hoist systems can save you time, energy and keep you safe this seeding season. Give **Kramble Industries** a call at 306-933-2655, Saskatoon, SK. or visit us online at: [www.kramble.net](http://www.kramble.net)

**2007 MACK,** 10 speed Eaton auto., new 20' CIM B&H, 940,000 kms., fresh Sask. safeties. Call 306-270-6399, Saskatoon, SK. [www.78truxsales.com](http://www.78truxsales.com) DL #316542.

**GRAVEL TRUCKS**  
1676



**2005 STERLING L9500 T/A** dump truck Cat C15, 10 speed Eaton, 15' gravel box, fresh Sask. safety, \$39,800. 1-800-667-4515, www.combineworld.com

**2005 IH 4400 tandem,** new motor. Allison auto., gravel box; 16' IH 9200 Detroit, 10 spd., 16' gravel box; 2013 Decap tridem belly dump; Used tridem end dump, Ron Brown Imp. 306-493-9393, Delisle, SK. DL 905231. www.rbisk.ca

**ATTENTION GRAVEL HAULERS:** Five (5) tandems in stock, 1998 - 2007; Tri-axle 18' dump. Yellowhead Sales, 306-783-2899, Yorkton, SK.

**SEMI TRUCKS**  
1677

**2007 PETERBILT 379** Short Nose, C13 Cat, 13 spd., 1.8 million kms, new tires, c/w safety, exc. cond., \$31,000. 204-324-3762, Altona, MB.



**2004 IH 7600 tandem** truck, 670,000 kms, 13 spd., 425/65R22.5 front (20,000 lbs.), 11R22.5 rear (46,000 lbs.), \$55,000. 204-743-2324, Cypress River, MB.

**2015 VOLVO 630,** D13 500 HP, I-Shift, 300,000 kms, 2016 Doepker Super B grain hoppers, Air Max, like new, \$207,500 unit. Will separate. 204-761-6695, Brandon, MB.



**2012 VOLVO 630,** mid-roof, Volvo D13 500 HP, I-Shift, 785,000 kms, \$49,900. Call Norm at 204-761-7797, Brandon, MB.



**2013 VOLVO 730,** mid-roof Volvo D13, 500 HP, 13 spd., 726,000 kms, \$68,800. Norm at 204-761-7797, Brandon, MB.



**2012 MACK PINNACLE CXU613** day-cab, Mack MP8-455HP, Eaton 13 spd., \$39,900. Call Norm 204-761-7797, Brandon, MB.



**2012 FREIGHTLINER CASCADIA** day cab, DD15-505 HP, 13 spd., 798,000 kms., \$42,900. Norm 204-761-7797 Brandon MB

**2013 PETERBILT 389,** 63" stand-up bunk, 455 Paccar, DEF deleted, 13 spd., 40 rears, 950,000 kms., \$74,000. Call/text Terry at 306-554-8220, Raymore, SK.



**SANDBLASTING AND PAINTING** of heavy trucks, trailers and equipment. Please call for details. Can-Am Truck Export Ltd., 1-800-938-3323, Delisle, SK.

**SEMI TRUCKS**  
1677



**2010 IHC PROSTAR** new longblock 482 Cummins w/0 miles, new 24.5 rubber all around, new clutch, ready to go! Fresh safety, \$64,900. Cam-Don Motors Ltd., 306-237-4212, Perdue, SK.

**KENWORTHS:** 2009 T660, new pre-emission 525 ISX, new 18 spd. and clutch, 46 diff., lockers; 2014 Western Star 4900, 46 diff., Detroit, 18 spd., 4-way locks; 2008 Freightliner Cascadia, daycab, Detroit 515, 18 spd., lockers; 2007 IH 9900i, 525 ISX, 18 spd., 3-way lockers; 2007 IH 9200 daycab, 450 ISX, 13 spd; 1996 7800, Cat, 13 spd., rebuilt trans, diffs and injectors; 2006 Pete 379, daycab, 500 Cat, 18 spd., lockers, new rebuilt eng., new clutch; 2005 Mack CH613, 18 spd., lockers, wet kit, 450,000 kms; 2- 1996 FLD 120 Freightliners, 425 Cat, 430 Detroit, lockers. Ron Brown Implements, Delisle, SK., 306-493-9393. DL 905231. www.rbisk.ca



**BAILIFF SEIZURE** Auction, 2013 Western Star 4900 SF Constellation, 42" bunk, wet kit, extra nice. bailiffservices@sasktel.net

**SPORT UTILITIES**  
1682

**SPECIAL PURCHASE** OF new and near-new 2014-2015 Crosstrek XVs. Save up to \$5000. Come in quickly!! 1-877-373-2662. www.subaruofsaskatoon.ca DL #914077.

**2016 SUBARU FORESTER** name top pick for 2016. Starting from \$29,360. Great selection to choose from!! 1-877-373-2662, www.subaruofsaskatoon.ca DL #914077.

**VARIOUS**  
1685

**WATROUS MAINLINE** UP TO 20% OFF MSRP ON 2017 VEHICLES!

**2017 GMC & Chev 1/2 ton Crew 4x4** 5.3L V8, loaded, cloth, STK #H2022 MSRP \$48,625 \*50 in stock Cash Price \$37,149 or \$248 b/w @ 0% 84 MO

**MEDIUM DUTY TRUCKS**

**2014 KENWORTH T370 TANDEM GRAIN TRUCK** Paccar PX-8 350hp 1000 lbf Torque Allison 6-Spd 3000RDS Air seat, dual pass. seat cloth interior ACT, P.W.P.L. 22" Alum Wheels Front Tires 315/80R22.5 Rear tires 11R22.5 Power-Heated Aerodynamic Mirrors, AM/FM/CD/Bluetooth Radio Full Gauges 100 Gal. Alum Fuel tank 14,600F.Axle 40,000R.Axles with Air Suspension Jacobs brake, Cab Corner windows, Trailer Brake Controls, 8 1/2 X 16 X 65" CIM ULTRACEL BOX ELECTRIC TARP, TAILGATE & HOIST, Cloth Interior, Red, 33,579KM Stk #M7323A \$140,395

**2012 KENWORTH T370 TANDEM GRAIN TRUCK** Paccar PX-8 350hp 1000 lbf Torque Allison 6-Speed 3000RDS Air seat, dual pass. seat cloth interior ACT, P.W.P.L. 22" Alum Wheels Front Tires 315/80R22.5 Rear tires 11R22.5 Power-Heated Aerodynamic Mirrors, AM/FM/CD/Bluetooth Radio Full Gauges 100 Gal. Alum Fuel tank 14,600F.Axle 40,000R.Axles with Air Suspension, Jacobs brake, Trailer Brake Controls, 8-1/2 X 20" X 65" CIM ULTRACEL ELECTRIC TARP TAILGATE & HOIST, Cloth Interior, Red, 38,035KM, Stk #M7369A \$120,395



**2012 KENWORTH T370 TANDEM GRAIN TRUCK** Paccar PX-8 350hp 1000 lbf Torque Allison 6-Speed 3000RDS Air seat, dual pass. seat cloth interior ACT, P.W.P.L. 22" Alum Wheels Front Tires 315/80R22.5 Rear tires 11R22.5 Power-Heated Aerodynamic Mirrors, AM/FM/CD/Bluetooth Radio Full Gauges 100 Gal. Alum Fuel tank 14,600F.Axle 40,000R.Axles with Air Suspension, Jacobs brake, Trailer Brake Controls, 8-1/2 X 20" X 65" CIM ULTRACEL ELECTRIC TARP TAILGATE & HOIST, Cloth Interior, Red, 38,035KM, Stk #M7369A \$120,395



**2009 GMC C8500 TANDEM GRAIN TRUCK** Isuzu Diesel 300 HP Allison Transmission 14+40 Axles Rubber Block Rear Suspension, Alum wheels A-C-T PW PL PM Air ride seat. CIM 20' Box and hoist w/Remote hoist and end gate. 12R22.5 Front and 11R22.5 Rear Tires, Red Cab & Red Box, 19,950km, Stk#M7346A \$89,995



**2001 INTERNATIONAL 9100 SERIES TANDEM GRAIN TRUCK** C-12 CAT 375-450 HP, 10 speed fuller trans, air ride, CIM 20'x65" Grain Box, Michels electric roll tarp. Remote hoist, endgate and tarp, white with teal box, 531,158kms, Stk#G1440A \$69,995

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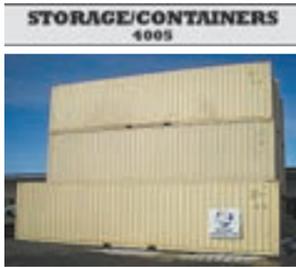
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4116

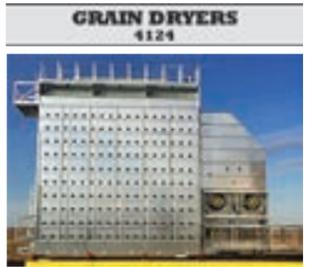
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4145

**MF 9430,** 30' header, 30' table, low hours, 2-speed, PU reel, c/w header trailer, \$65,000. 306-563-8765, Canora, SK.

2014 MF 9740 Windrower, 30' header

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4148

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2011 JD D450 swather w/630D-used U, Stock #193427, \$87,500. 306-463-2683, Kindersley, SK. www.pattisonag.com

2011 JD D450 swather w/630D-used U, Stock #193430, \$87,500. 306-463-2683, Kindersley, SK. www.pattisonag.com

2015 JD W150 with 40D-SPI, Stock #190201, \$145,000. Call 306-682-2574, Humboldt, SK. www.pattisonag.com

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4151

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4160

2005 CIH AFX 8010, 2378 eng./1855 sep. hrs., loaded, \$40K spent last season, mint cond., shedded, \$98,500. 204-751-0046.

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2007 CASE/IH 7010, dual wheels, w/2016 header, \$170,000. Call A.E. Chicoine Farm Equipment, 306-449-2255, Storthoaks, SK.

**AFTER HARVEST CLEARANCE:** 2000 CIH 2388 w/1015 header, \$55,000; 2004 2388 w/2015 PU header, \$95,000; 2006 2388 w/2015 PU header, \$110,000; 2002 2388 w/2015 PU header, \$80,000; 2008 2588 w/2015 PU header, \$135,000. C & H financing at 2% for 48 months. A.E. Chicoine Farm Equipment, 306-449-2255, Storthoaks, SK.

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4166

2014 760TT, loaded 700/1000 hrs., \$325,000 Cdn. OBO; 2014 760, 600/900 hrs., RWA duals, exc. cond., \$285,000 Cdn OBO; 2011 750, 900/1400 hrs., duals exc. cond., \$189,500 Cdn OBO; 2010 560R, only 500 sep. hrs., exc. cond., field ready, \$159,500 Cdn OBO; 2006 590R, 1800/2900 hrs., loaded, duals, RWA, \$99,500 Cdn OBO; 2013 MACDON FD75, 35' flex draper, exc. cond., \$65,500 Cdn OBO. Delivery available. 218-779-1710.

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4172

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4178

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2012 JD 680 combine, 615 header, duals, 1400 threshing hours, \$220,000. 306-252-2858, Kenaston, SK.

1990 JD 9501 combine, great condition, \$15,000. Call Albert 306-254-2179, 306-230-0154, Dalmeny, SK.

2013 JD S690 w/615P 713 sep. hrs., Stock #10070, \$389,500. 306-682-2572, Humboldt, SK. www.pattisonag.com

2014 JOHN DEERE S690, Stock #187781, \$385,000. 306-542-2815, Kamsack, SK. www.pattisonag.com

2011 JOHN DEERE 9870 STS used, Stock #192087, \$207,000. 306-773-9351, Swift Current, SK. www.pattisonag.com

**JOHN DEERE**  
4178

2009 JD 9870 STS w/615P as is, 1560 sep. hours, \$175,000. Call 306-334-2492, Balcarres, SK. cpetricuk@maplefarm.com www.pattisonag.com

2007 JOHN DEERE 9660 combine, Stock #187362, \$125,000. Call 306-542-2814, Kamsack, SK. www.pattisonag.com

2011 JD 9870 STS, used, Stock #192085, \$207,000. 306-773-9351, Swift Current, SK. www.pattisonag.com

2011 JD 9770 used, 1629 sep. hours. Stock #9403, \$182,500. 306-375-2302, Kyle, SK. www.pattisonag.com

**MASSEY FERGUSON**  
4181

**WRECKING:** MASSEY 860 combine for parts. Call J M Salvage 204-773-2536, Russell, MB.

2013 CHALLENGER 560C (Massey 8560) fully loaded, 587 sep. hrs., c/w PU header, duals. Retired, mint unit. \$300,000 OBO. 306-345-2039, Pense, SK.

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4199

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974 MACDON 36' flex draper JD 50 series single point, lots of new parts, 873 adapter \$15,000. 306-459-7604, Ogema, SK. mdmellon@sasktel.net

2012 MACDON FLEX draper header 45', cross auger, split reel, JD hook up, slow spd. transport, very good condition, field ready, \$72,000. Can deliver. Call any time 204-743-2324, Cypress River, MB.

**WHITE MF 9230 30'** straight cut header, fits White 9700, 9720 and MF 8570, 8590, \$3500 OBO. 204-794-5979, Springfield MB

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2008 JD 635F 35', hydra flex, PU reel, fore/aft, fits JD 60/70/S, \$24,500. 306-861-4592, Fillmore, SK.

2006 JD 936D, 36', batt reel, single point hook-up, S/A, transp., no hopper cross auger, \$24,500. 306-861-4592, Fillmore, SK.

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2015 JOHN DEERE 635D, Stock #187821, \$62,900. 204-734-3466, Swan River, MB. www.pattisonag.com

2015 JOHN DEERE 635D, Stock #187720, \$68,900. 204-734-3466, Swan River, MB. www.pattisonag.com

2014 JD 15' pickup w/179" BPU, Stock #83362, \$27,000. 306-375-2302, Kyle, SK. www.pattisonag.com

2011 JOHN DEERE 635D-used, Stock #186194, \$39,600. 306-542-2817, Kamsack, SK. www.pattisonag.com

2013 JD 635D, Stock #187716, \$47,000 Call 204-734-3466, Swan River, MB. www.pattisonag.com

2010 JD 640D-used, Stock #187276, \$34,600. 306-542-2819, Kamsack, SK. www.pattisonag.com

2013 JOHN DEERE 640D used, Stock #185163, \$42,000. Call 204-734-3466, Swan River, MB. www.pattisonag.com

2013 JOHN DEERE 635D header, Stock #187608, \$53,000. Call 306-542-2818, Kamsack, SK. www.pattisonag.com

2012 JOHN DEERE 640D used, Stock #187010, \$48,900. Phone 306-542-2820, Kamsack, SK. www.pattisonag.com

2005 JOHN DEERE 936D as is, Stock #180684, \$26,500. Phone 306-542-2816, Kamsack, SK. www.pattisonag.com

2011 JD 635F as is, Stock #58317, \$30,800. 306-773-9351, Swift Current, SK. www.pattisonag.com

2014 JD 15' pickup w/179" BPU, Stock #97377, \$27,000. Call 306-682-2573, Humboldt, SK. www.pattisonag.com

2014 JOHN DEERE 635D, Stock #186759, \$57,700. 204-734-3466, Swan River, MB. www.pattisonag.com

2013 JOHN DEERE 640D used, Stock #187210, \$49,000. Phone 306-542-2821, Kamsack, SK. www.pattisonag.com

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**SPRAYING EQUIPMENT**

**PT SPRAYERS**  
4238

2011 NH S1070, 120', susp. boom, 1600 US gal. poly tank, AutoBoom, Autorate, triple nozzle bodies, rinse tank with Trimble 750 w/field IQ sect control, good tires, \$31,000. 306-648-2768, Gravelbourg, SK.

**SP SPRAYERS**  
4241

2015 JD R4038 1126 hrs., Raven Auto-Boom, 100' boom, PowerGuard warranty til Apr/18, AutoTrac, \$366,800. South Country Equip., 306-424-2212, Montmartre, SK

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**SP SPRAYERS**  
4241

2015 JD R4038 1126 hrs., Raven Auto-Boom, 100' boom, PowerGuard warranty til Apr/18, AutoTrac, \$366,800. South Country Equip., 306-424-2212, Montmartre, SK

**SP SPRAYERS**  
4241

2015 JD R4038 1126 hrs., Raven Auto-Boom, 100' boom, PowerGuard warranty til Apr/18, AutoTrac, \$366,800. South Country Equip., 306-424-2212, Montmartre, SK

**SP SPRAYERS**  
4241

2015 JD R4038 1126 hrs., Raven Auto-Boom, 100' boom, PowerGuard warranty til Apr/18, AutoTrac, \$366,800. South Country Equip., 306-424-2212, Montmartre, SK

**SP SPRAYERS**  
4241

2015 JD R4038 1126 hrs., Raven Auto-Boom, 100' boom, PowerGuard warranty til Apr/18, AutoTrac, \$366,800. South Country Equip., 306-424-2212, Montmartre, SK

**SP SPRAYERS**  
4241

2015 JD R4038 1126 hrs., Raven Auto-Boom, 100' boom, PowerGuard warranty til Apr/18, AutoTrac, \$366,800. South Country Equip., 306-424-2212, Montmartre, SK

**SP SPRAYERS**  
4241

2013 JD 4940, 1572 hours, 120' boom, JDLink, AutoTrac 710/70R42, PowerGuard warranty til Apr./2018, \$307,800. South Country Equip, 306-721-5050, Regina, SK.

2005 JD 4920, 5507 hrs., 620/105R50, floats, 120' boom, tips, section control, \$115,800. South Country Equipment, 306-726-2155, Southey, SK.

2015 JD R4045 1014 hrs, AutoTrac, sect. control, 120' boom, PowerGuard warranty till Sept./2019, \$431,200. South Country Equipment, 306-721-5050, Regina, SK.

2012 JD 4830, 3676 hrs., 2630 screens, AutoSteer, Auto Shut-Off, float tires included, vg cond., \$130,000 OBO; 2012 JD 4730, 1700 hrs., 2630 screen, AutoSteer, Auto Shut-Off, exc. condition, \$160,000 OBO. Call 306-497-3322, Blaine Lake, SK.

2014 NH SP 240F-XR 275 HP 120', 1600 stainless, fully loaded incl. AIM Command, both sets tires, \$225,000. 306-948-7223.

JD 4710, 90', 2630 monitor w/SwathPro, Norac auto boom height, spray test, chem eductor, traction control, 420 tires w/duals, new injectors, 3200 eng. hrs., \$95,000. 306-625-7805, 306-625-7800, Ponteix, SK.

2015 JOHN DEERE R4045-SPI, Stock #167884, \$425,000. Call 306-783-9459, Yorkton, SK. www.pattisonag.com Email: dallas.bond@maplefarm.com

2012 JD 4730, 456 hrs., Stock #71490, \$219,000. 306-783-9459, Yorkton, SK. Email: dallas.bond@maplefarm.com Website: www.pattisonag.com

2010 JOHN DEERE 4830, Stock #188089, \$209,000. 306-542-2822, Kamsack, SK. www.pattisonag.com

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4244

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4250

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2010 SEED HAWK 60' Toolbar, 12" sp., w/Seed Hawk 400 cart, 2 fans, seed & fertilizer distributing kit auger. Also NH kit & winch \$175,000. 306-449-2255, A.E. Chicoine Farm Equipment Ltd., Storthoaks, SK.

2010 BOURGAULT 3310 65', Paralink, 12" spacing, mid row shank banding, double shoot, rear hitch, tandem axles, low acres, \$135,000. A.E. Chicoine Farm Equipment, 306-449-2255, Storthoaks, SK.

**LOADERS/DOZERS**  
4322

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4325

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BLOCKED SEASONED JACK Pine firewood and wood chips for sale. Lehner Wood Preservers Ltd., 306-763-4232, Prince Albert, SK. Will deliver. Self-unloading trailer.

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1976 CASE 586 rough terrain forklift, 4 speed hydro, 6000 lb. 15' lift, 4 cylinder diesel, 5760 hrs., nice condition, \$11,900. 1-800-667-4515, www.combineworld.com

**GENERATORS**  
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AUTOMATIC BACKUP GENERATOR, Katolight 105 kw auto. w/dsl. motor, c/w gen shed and 600 AMP transfer switch, 208 hrs., like new cond., exc., \$30,000. 204-326-0964, Steinbach, MB. reimer.rob7@gmail.com

NEW AND USED generators, all sizes from 5 kw to 3000 kw, gas, LPG or diesel. Phone for availability and prices. Many used in stock. 204-643-5441, Fraserwood, MB.

Advertise your unwanted equipment in the Classifieds. Call our toll-free number and place your ad with our friendly staff, and don't forget to ask about our prepayment bonus. Prepay for 3 weeks and get 2 weeks free! 1-800-667-7770.

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**AUCTIONS SALES**  
5005

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GRUNTHAL, MB.  
AGENT FOR T.E.A.M. MARKETING

**REGULAR CATTLE SALES**  
TUESDAY at 9 am  
\*\*October 31st & November 7, 14, 21, 28\*\*

**Thursday Oct 26th 12:00pm**  
Dairy Sale - 100 head from 3 different consignors. For more information, contact Ed Pylypiuk 204.392.8442

**Monday Oct. 30th 12:00pm**  
Sheep and Goat with Small Animals & Holstein Calves Hereford sale following the small animal sale

For on farm appraisal of livestock or for marketing information please call Brad Kehler (Manager) Cell 204-346-2440 Auction Mart (204) 434-6519 MB. Livestock Dealer #1436

WWW.GRUNTHALLIVESTOCK.COM

**BLACK ANGUS**  
5010

**PUREBRED BLACK ANGUS bull**, very quiet, 3 years old, easy calver, \$3000 OBO; Also 9 Black Angus heifers, bred to calve April 2018; 3 pipe gates, 14' w/hinges, \$175/ea.; 1 manual head gate, \$100. 204-886-2083, Teulon, MB.

SELLING: BLACK ANGUS BULLS. Wayside Angus, Henry and Bernie Jungwirth, 306-256-3607, Cudworth, SK.

**BLACK ANGUS BULLS**, two year olds, semen tested, guaranteed breeders. Delivery available. 306-287-3900, 306-287-8006, Englefeld, SK. www.skinnerfarms.ca

20 FANCY HEIFERS, bred Black Angus, bull turned out June 20, polled in 45 d., preg. checked, \$2000. 306-281-8224 Delisle, SK.

**PUREBRED BLACK ANGUS** long yearling bulls, replacement heifers, AI service. Meadow Ridge Enterprises, 306-373-9140 or 306-270-6628, Saskatoon, SK.

**5th ANNUAL ANGUS Harvest Classic Sale, Nov. 12th, 2:00PM** at Johnstone Auction Market, Moose Jaw, SK. Offering: 50 outstanding heifer calves, bred heifers, select cow/calf pairs & embryos. For more info. or a catalogue contact Glen Gabel 306-536-1927 or T Bar C Cattle Co. 306-220-5006. View the catalogue online at: www.buyagro.com Watch and bid live at: www.liveauctions.tv (PL#116061)

**RED ANGUS**  
5015

**RED ANGUS BULLS**, two year olds, semen tested, guaranteed breeders. Delivery available. 306-287-3900, 306-287-8006, Englefeld, SK. www.skinnerfarms.ca

**CHAROLAIS**  
5055

**PUREBRED COWS AND CALVES**, will give up to three years to pay. Call Jack 204-526-2857, Holland, MB.

**CATTLEMAN! JUST IN TIME** for your fall breeding needs. We have an exc. selection of long yearling bulls. Both red and white, all polled, some suitable for heifers. Call Defoort Stock Farm, Cypress River, MB., 204-743-2109.

**HEREFORD**  
5090



**BIG GULLY FARM BULL SALE** Thursday, Dec. 14th, 5:00 PM MST. 12 miles North of Maidstone, SK. Horned and Polled, long yearlings and bull calves. FREE wintering, delivery, BSE and carcass ultrasound. Volume Discount of 5% on 2+ head. Repeat Buyer Discount of 2%. View videos, info, and catalogue at: www.bigullyfarm.com Lance Leachman: 306-903-7299 or email: bigullyfarm@gmail.com Online bidding at: www.LiveAuctions.tv

**SQUARE D PRODUCTION Sale**, on offer: 40 bred Hereford females, 7 herd bull prospects, 2 cow/calf pairs, 12 heifer calves. Monday, October 23, 2017, 1:00 PM at the Square D sale site in Langbank, SK. Jim Duke 306-538-4556, 306-736-7921, square.d@sasktel.net To view the catalogue online: square-dpolledherefords.com Please call Harvey Duke at 306-536-4490, wascanacattleco.com

**REGISTERED HIGHLAND BULL**, \$6000 OBO; 7 cow/calf pairs, \$2500/pair; Other Highland bulls and heifers, \$1500 each. 306-781-4429, Pilot Butte, SK.

Looking for a hand around the farm? Place a help wanted ad in the classifieds. Call 1-800-667-7770.

**HIGHLAND**  
5100

**BREED HOLSTEIN HEIFER**, and some jerseys for sale. Call 519-323-3074, Heifer Ville Holstein Inc., Holstein, Ont.

**FRESH AND SPRINGING heifers** for sale. Cows and quota needed. We buy all classes of slaughter cattle-beef and dairy. R&F Livestock Inc. Bryce Fisher, Warman, SK. Phone 306-239-2298, cell 306-221-2620.

We know that farming is enough of a gamble so if you want to sell it fast please your ad in the Manitoba Co-operator classifieds. It's a Sure Thing. Call our toll-free number today. We have friendly staff ready to help. 1-800-667-7770.

**SALEERS**  
5185

**OFFERING FOR SALE** 50 (of 65) purebred Saleers females age 2, 3 and 4; 20 select PB bred heifers and 20 PB select replacement heifer calves. Reds or black, all polled. Reputation herd, developed since 1988, attention to temperament, fertility, conformation and performance. View SLS females on performance tab at website: www.saleerscanada.com Ken and Wendy Sweetland, Lundar, MB., 204-762-5512.

**SIMMENTAL**  
5205

**PIZZEY SIMMENTAL** Private Sale of complete herd. PB Simmental cows. 80 cows plus calves. Red, Black & Fleckvieh. Preg. checked and ready to go! Donna or Calvin 204-847-2055, Fox Warren, MB.

**SIMMENTAL BLACK ANGUS** cross 150 cow/calf pairs bred Black Angus. Phone Brandon at 204-402-0780, Brandon, MB.

**JEWELS & DIAMONDS Simmental Production Sale**, Friday November 17, 1:00 PM Ponoka Ag Events Center, Ponoka, AB. Selling Red PB, Fleckvieh, Fullblood, bred cows & heifers, open heifer calves, embryos, plus pens of commercial bred heifers. For catalogue or information, contact T Bar C Cattle Co., 306-220-5006. View the catalogue online at www.buyagro.com PL#116061.

**SPECKLE PARK**  
5215

**CWA SPECKLE PARK SALE**, Wednesday November 22 at 4:30 PM. Featuring fancy heifer calves, bred heifers, herd sire prospects, embryos & semen. For more info. or a catalogue, contact T Bar C Cattle Co. Ltd. at 306-220-5006. View the catalogue online at www.BuyAgro.com PL#116061.

**CATTLE VARIOUS**  
5240



**H. S. KNILL TRANSPORT**, est. 1933, specializing in purebred livestock transportation. Providing weekly pick up and delivery service across Canada/USA and Mexico. Gooseneck service available in Ontario, Quebec and USA. US and Canada customs bonded carrier. Call 1-877-442-3106, fax 519-442-1122. hsknill@ppoo.ca or www.hsknilltransport.com 155 King Edward St., Paris, ON. N3L 0A1.

**APPLICATION DEADLINE** for grazing space in the Association of Manitoba Community Pastures is Nov. 1, 2017. Call Barry Ross for more info. 204-841-1907 or email amcp@pastures.ca or download application from our website at www.pastures.ca

**HERD DISPERSAL:** 70 Black Angus cross pairs and 70 mixed pairs. Full herd health program. Reduced! \$2600 per pair firm. Call 306-335-7875, Lemberg, SK.

**FOR SALE:** 23 Red Angus cross Simmental cross cows, bred Charolais. 7 & 8 years old. Calving Mar. 1 - Apr. 22, \$1550/ea.; 4 Charolais cross heifers bred Red Angus, calving Feb. 22 - Apr. 1, \$2000/ea. Call Lloyd Elder, 306-267-2387, Coronach, SK.

29 RED ANGUS Simmental Cross Heifers, bred Red Angus, calving ease bull, due April 1st. 306-283-9276, Langham, SK.

26 HEIFERS, RWF, BWF, black. Bred Polled Hereford or Red Angus, very quiet. Erwin Lehmann 306-232-4712, Rosthern, SK.

**BRED HEIFERS**, 100 Red Angus, bred Red Angus, start calving last week in March. Call 306-831-8803, Milden, SK.

**CATTLE WANTED**  
5245

**WANTED: RED OR BLACK ANGUS** cross younger cows, lease to own. References available. 306-542-7007, Veregin, SK.

**WANTED: CULL COWS** and bulls. For bookings call Kelly at Drake Meat Processors, 306-363-2117 ext. 111, Drake, SK.

**HORSES**

**DONKEYS**  
5335

**QUALITY REG. MAMMOTH DONKEYS** for sale. View: www.bigearsdonkeyranch.ca or 204-535-2141, 204-825-0113, Balduf, MB.

**HORSES VARIOUS**  
5460

**CARSON'S FALL COLORS** Draft Horse Sale & Futurity Promotion Events. Friday & Saturday October 27th & 28th. Friday offers all Tack & Equipment plus all 3 events of the 2015 Foal Futurity. Saturday all horses sell! Featuring 30 Futurity Foals as well as Clydesdale, Belgian, and Percheron Mares, Geldings and Stallions. Check out our website for catalogue www.davidcarson.ca or call 519-291-2049. Listowel, ON.

**QH/ARABIAN HORSES:** 3 females, 1 male, ages 16 yrs and down, halter broke. Offers. For info. call 306-453-6037, Carlyle, SK.

**SWINE**

**SWINE VARIOUS**  
5620

11 WEEK OLD Mixed Pigs, some uncastrated, \$60/ea.; Butcher Sows, live pick-up, \$200 OBO. 306-540-6216, Hazel Dell, SK.

**PIGS VARIETY ETC.** Butcher and Weaners, range fed, no hormones. 306-342-4662, Glaslyn, SK.

**SWINE WANTED**  
5625

**WANTED: BUTCHER HOGS**

**SOWS AND BOARS FOR EXPORT**  
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**SPECIALTY**

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5760

**NORTHFORK- INDUSTRY LEADER** for over 15 years, is looking for Elk. "If you have them, we want them." Make your final call with Northfork for pricing! Guaranteed prompt payment! 514-643-4447, Winnipeg, MB.

**ELK**  
5760

**HYDRAULIC ELK FENCE** roller, capable of rolling 96" page wire, \$1750 OBO. Ph/text 204-723-0234, Notre Dame, MB.

**LIVESTOCK EQUIPMENT**  
5790

**12V. or Hydraulic Electronic Scale Opt.**

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**LAKELAND COMPLETE DELUXE** portable 16' cattle handling system. Left hand tub, extra -long adjustable alley w/divider doors, Gallagher scale, E tag reader, complete parallel axis head gate chute squeeze w/ neck extender and palpation cage. Mint cond. \$18,500. 519-661-7352, Ilderton, ON. bordergenfarms@hotmail.com

**VARIOUS BALE PROCESSORS:** Highline and Bale King. Call Willie 204-750-2384, St. Claude, MB. www.gmdurnofarms.com

**KELLN SOLAR SUMMER/WINTER WATERING** System, provides water in remote areas, improves water quality, increases pasture productivity, extends dugout life. St. Claude/Portage, MB. 204-379-2763.

**SCHWARTZ SILAGE FEED WAGON**, working scales, excellent condition, \$12,000. 204-828-3483, 204-745-7168, Stephenfield, MB.

**SVEN-APOLLO ROLLERMILLS, NEW** and used, electric and PTO, all sizes, can deliver. Manitoba distributor direct. Call Randy 204-729-5162, Brandon, MB.

**RENN 12' 10 HP rollermill**, large rolls, new style, vg cond., half price of new, \$6500, can deliver; FarmKing PTO rollermill vg cond, \$2950. 204-729-5162, Brandon, MB.

1001 NDE VERTICAL cutter mill, good condition, \$25,000 firm; Vermeer 605M round baler, monitor, kicker, new PU, good condition, field ready, \$12,000 OBO. 306-335-7875, Lemberg, SK

354 NEW HOLLAND mix mill, always shedded, Call 306-840-7533, Redvers, SK.

**GREG'S WELDING:** Freestanding 30' 5 bar panels, all 2-7/8" drill stem construction, \$470; 24"x5.5' panels, 2-7/8" pipe w/5-1" sucker rods, \$340; 24"x6' panels, 2-7/8" pipe with 6-1" rods, \$375; 30' 2 or 3 bar windbreak panels c/w lumber. Gates and double hinges avail. on all panels. Belting troughs for grain or silage. Calf shelters. Del. avail. 306-768-8555, Carrot River, SK.

**FREESTANDING PANELS:** 30' windbreak panels; 6-bar 24' and 30' panels; 10', 20' and 30' feed troughs; Bale shredder bunks; Silage bunks; Feeder panels; HD bale feeders; All metal 16' and 24' calf shelters. Will custom build. 306-424-2094, Kendal, SK.

**NH 357 MIX MILL**, always shedded, excellent working condition. Willmott Ranch, Pense, SK. Call 306-345-2046.

**FFS- FUCHS FARM SUPPLY** is proud announce that we are the new Farm Aid Manufacturing Dealer for Sask. Stocking mix wagons and a full supply of parts. 306-762-2125, Vibank, SK. www.fuchs.ca

**MATERNITY PEN**, always inside, \$2500. Phone 306-466-2401 or 306-466-6466, Leask, SK.

**NEW HOLLAND 358 mix mill**, 1000 PTO, excellent condition, like new \$8700. 306-827-2180, Radisson, SK.

**CATTLE SHELTER PACKAGES** or built on site. For early booking call 1-800-667-4990 or visit our website: www.warmanhomecentre.com

**STEEL VIEW MFG.** Self-standing panels, windbreaks, silage/hay bunks, feeder panels, sucker rod fence posts. Custom orders. Call Shane 306-493-2300, Delisle, SK. www.steelviewmfg.com

**SVEN ROLLER MILLS.** Built for over 40 years. PTO/elec. drive, 40 to 1000 bu./hr. Example: 300 bu./hr. unit costs \$1/hr. to run. Rolls peas and all grains. We regroove and repair all makes



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6127

**SELLING**

WWW.MEDALLION-HOMES.CA modular homes/lake houses/RTM's. Visit our sales lot, or check online for stock, homes and all other plans. Factory direct orders built to your specs! Trade-ins welcome, buy and sell used homes. Hwy 2 South, Prince Albert, SK. Call 306-764-2121 or toll free 1-800-249-3969.

**READY TO MOVE**  
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**RTM OR SITE BUILT** Custom Homes and Cottages, 40 years experience. Call or text 204-324-7179, Don Ginter Construction, Altona, MB.

**AFFORDABLE HOMES AND COTTAGES** 1560 sq.ft. ready-to-move bungalows. 3 bdrm, 2 1/2 bath. Open concept plan with signature modern, rustic finishes. With or without covered porch. Optional dormers. \$100,000 to \$110,000. For photo tour, visit [www.marvinhomes.ca](http://www.marvinhomes.ca) Marvin Homes, Mitchell, MB., Phone: 204-326-1493, or Email: [info.marvinhomes@gmail.com](mailto:info.marvinhomes@gmail.com)

**RTMS AND SITE BUILT** homes. Call 1-866-933-9595, or go online for pictures and pricing at: [www.warmanhomes.ca](http://www.warmanhomes.ca)



**J&H HOMES:** Save \$10,000-\$17,000 on select RTM showhomes like the "Athabasca" (shown) [www.jhhomes.com](http://www.jhhomes.com) 306-652-5322

**HOME HARDWARE** RTM Homes and Cottages. Phone 1-800-663-3350 or go online for floor plans and specs at: [www.northbattletfordhomehardware.com](http://www.northbattletfordhomehardware.com)

**RESORTS**  
6129

**VEGAS TIMESHARE:** INT'L exchanges, 2 bdrm, 2 bath, full kitchen, laundry, fireplace, pools, selling due to health. 306-453-2958, Carlyle, SK.

2009 DELUXE PARK MODEL in gated 55+ park, Yuma, AZ. One owner, fully furnished w/extras, dishwasher, washer/dryer, garburator, RO, electric water softener, outdoor furniture, screened room, car port, 10x12 shed on 40x61 landscaped lot, \$59,900 Cdn. 403-329-9240.

**RECREATION PROPERTY**  
6130

**PARK MODEL** for sale, friendly smaller park Yuma, AZ. Includes Arizona room, carport, fully furnished, 2 pools, rec hall, \$25,000. 780-467-1915, Sherwood Park, AB.

**FARM & RANCHES**

**BRITISH COLUMBIA**  
6131

5 ACRE FARM, fenced, 4 bdrm home, cab-in, barns, fruit trees, Slocan River frontage, \$430,000. 250-304-4669, Castlegar.

**ALBERTA**  
6132



6 QUARTERS LAND for sale east of North Star, AB. Bordered by Crown land and the Peace River. Potential for Conventional, Organic or Recreation property. 540 acres organic status in 2017 plus 300 acres conventional farmed in 2017. The 6 quarters are in various stages of development. Contact seller for details and a bid package. Box 5610, c/o The Western Producer, Box 2500, Saskatoon, SK. S7K 2C4.

QUALITY QUARTER SECTION of land located 4.5 miles south of Sperling, MB. on Prov. Rd. #336. Legal: SE 1/4-31-5-2. Ph Golden Plains Realty Ltd, 204-745-3677.

**WATER PROBLEMS? ELIMINATE** rust, smell, bad taste, hardness, sodium odor. The Water Clinic, 1-800-664-2561, [www.thewaterclinic.com](http://www.thewaterclinic.com)

**152 ACRES OF EXCELLENT FARMLAND** ID#1100608 Morinville: There is approx. 152 acres mostly number 1 and some number 2 soil. Property taxes are not known yet as the final approval of subdividing the farm yard just went through. If you want to expand your land base in this area then don't miss out on this parcel. Just 10 kms NW of Morinville. **818 Acres in the Valley of St. Mary's River ID#1100565** Cardston: This great ranch just 6 miles from Cardston offers 3.5 miles of river frontage and a mountain view, as well as a 2500 sq. ft. home w/attached garage, 55x200 steel quonset, steel corals, various outbuildings. About 430 acres are cultivated with about 70 acres of water rights from St. Mary's River. **Real Estate Centre, 1-866-345-3414. For all our listings visit: [www.farmrealestate.com](http://www.farmrealestate.com)**

**SASKATCHEWAN**  
6133

313 ACRE FARMLAND for sale by online auction on: <http://www.bidwin.org> Qing Zhang, Landmark Realty, 306-684-0136, Foam Lake, SK. [qing.canada@gmail.com](mailto:qing.canada@gmail.com) <http://www.bidwin.org>

LAND FOR RENT By Tender: SW-25-39-23-W3rd. 4 miles south and 4 miles east of Unity, SK. Call 306-228-9434 for more info.

LAND FOR SALE By Tender, 472 acres in RM of Maple Bush No. 224: SW-2-23-4-W3 and S1/2-3-23-4-W3. Highest or any bid may not be accepted. Bids may be submitted to: [crystal0722@hotmail.com](mailto:crystal0722@hotmail.com) (due by Nov. 22, 2017). For details call 306-796-7317.

RM FOAM LAKE #276: NE-18-29-11-W2, 160 acres (145 cult.), along Hwy. #310. Mostly oats and barley grown on it. Summerfallow-2017. Info. call 306-272-4704.

**SASKATCHEWAN**  
6133

RM OF 308, 160 acres, (130 cult.) 1983 3 bdrm bungalow, new furnace, windows, siding, interior all updated, 34x36 heated shop, barn, plus numerous outbuildings. \$399,000 OBO. 306-554-2901 Wynyard SK

FARMLAND NE SK (Clemenceau) 4 qtrs plus 36 acre riverside parcel with 5 bdrm home. Featuring: bins on concrete with direct hit on railroad cars, 40 acres of mostly mature spruce timber, 2 farmyards- 1 bordering Etomami River and 50 miles of provincial fence, exc. elk hunting and other big game and goose. 580 acres wheat, mustard, barley and peas. Full line of farm and sawmill equipment also available. Will separate. Reg Hertz, 306-865-7469.

**FOR SALE BY TENDER:** Tenders are being accepted on the following farmland: **SE 03-41-20 W2, RM of Lake Lenore, No. 399. Approx. 145 cultivated acres.** Forward your marked and sealed Tender, together with a certified cheque deposit of 5% of your bid to: **Eisner Mahon Forsyth, 101 MacLeod Ave. W, PO Box 2680, Melfort, SK., SOE 1A0, Attention: Tender 2017-11. Deadline: November 15th, 2017, 5:00 PM.** Highest or any offer not necessarily accepted. Offers not accepted will be returned week of November 20th, 2017.

RM LEASK #464, SE-5-46-7-W3, 136 cult. acres with beautiful developed yard. 1400 sq. ft. bungalow, 3 bdrm, 2 baths, finished basement, AC, dbl. attached garage, NG, good water well, 36x42" heated workshop, 44x76" steel quonset, school access K-12. Approved for subdivision. Located 18 kms North of Blaine Lake on Hwy 12 & 1 km East. Call 306-226-4218 or 306-497-7471.

FARM TO RENT close to Prince Albert National Park. Call 306-714-7997.

**LAND FOR SALE BY TENDER,** RM of Pittville No. 169: N1/2 of 14-17-20 W3, 320 cult. acres; W1/2 of 30-17-20 W3, 295 cult. acres, remainder grass; W1/2 28-17-20 W3, 170 cult. acres, 50 acres grass, rest is lake; E1/2 29-17-20 W3, 225 cult. acres, 95 acres grass w/water; SE 23-17-20 W3, 150 cult. acres, home quarter w/Eatons house, 2 wells, 1 heated shop (32x40), cold shed (40x80), old 12x60 storage trailer. Send bids to: Box 146, Hazlet, SK. SON 1E0. For information call 306-774-5037. Bids close November 1st. Farmer has right of first refusal.

80 ACRES PROPOSED ACREAGE. 10 min. from Yorkton. Cult. land, pasture, orchard, exc. house, heated garage, outbuildings, water, small equip. and mineral rights. Asking \$590,000. Also 240 additional acres available. For Info./pics ph 306-782-5861.

NEAR KRONAU SK, 1/2 hr. from Regina 80 acres w/character home and outbuildings; Near Pilot Butte 68 acres with yardsite; Near Pilot Butte 80 acres with yardsite. Brian Tiefenbach, 306-536-3269, Colliers Int. Regina, SK. [www.collierscanada.com](http://www.collierscanada.com)

**TENDER: KINDERSLEY/EATONIA** Farm Land For Rent - 2 section/8 quarter block. RM 261 Chesterfield: Section 29-27-25 & Section 32-27-25. Land located approx. 12 miles SW of Kindersley; 7 miles North of Eatonia. Rental tenders invited on the above land (preference given to tenders involving all lands); Tenders close at 5:00 PM November 30, 2017. Successful tender(s) to complete rental agreement with vendor/landlord by December 14, 2017. Rent tenders to specify \$/acre cash rent. Highest or any tender not necessarily accepted. 5 year term offered. Respondents must rely on their own research and inspection. For more info, contact Chris Selness at 306-539-1972. Tenders to be submitted to: Chris Selness /Topsoil Land Tender, 1925 Victoria Avenue, Regina, SK., S4P 0R3.

TAKING OFFERS ON section of land in RM 129: 33-14-19 W2. Looking to lease back. Phone 306-596-4231.

**TOM@SASKFARMLAND.COM** For sale RM of Mariposa SW-7-36-20-W3, SE 7-36-20-W3. \$355,000 MLS. Coldwell Banker Signature. Tom Neufeld 306-260-7838.

**TOM@SASKFARMLAND.COM** Kenaston, 958 acres. Individual 1/4's available. Tenant available. \$930,000 MLS. Coldwell Banker Signature. Tom 306-260-7838.

**TOM@SASKFARMLAND.COM** Meadow Lake hunting land. Pines, heavy big game, trails, 160 acres. \$84,500 MLS. Coldwell Banker Signature. Tom 306-260-7838.

**TOM@SASKFARMLAND.COM** Interested in the value of your farmland and considering selling? Up to date market evaluations done at your farm. Coldwell Banker Signature. Tom Neufeld 306-260-7838.

**RURAL WATER, FARMS, acreages.** Multi-pure membrane system, 2000 gal./day. The Water Clinic, [www.thewaterclinic.com](http://www.thewaterclinic.com) 1-800-664-2561.

**NEVER...HAUL OR** purchase those heavy bags of water softening salt or expensive bottle water again! The Water Clinic, [www.thewaterclinic.com](http://www.thewaterclinic.com) 1-800-664-2561.

**DWEIN TASK REALTY INC.** Harris, SK. NW. RM of Marriot #317 NE 23-33-13-W3rd, 156 acres c/w 146 cult. 2017 FMV assessment 163,300. Good renters available. Ph Dwein 306-221-1035.

**DWEIN TASK REALTY INC.** Langham SW, RM of Corman Park #344, E 1/2-06-39-08-W3rd, flat, stonefree with very good access. Call Dwein 306-221-1035.

**FOR SALE BY TENDER:** Farmland in the RM of Milton No. 292. SE 25-30-28 W3, 158.61 ac., \$170,300 assess, \$5010 oil lease; NE 25-30-28 W3, 159.64 ac., \$173,700 assess; SE 36-30-28 W3, 159.70 ac., \$156,900 assess, \$3020 oil lease; SW 36-30-28 W3, 159.69 ac., \$137,400 assess, \$17,560 oil lease. Written Tenders must be received by October 31, 2017. Submit Tenders to Lee & Sheryl-Ann Yeomans, 19-3214 11th Street West, Saskatoon SK., S7M 5G3. For more information, 306-463-7471, [lee.yeomans@sasktel.net](mailto:lee.yeomans@sasktel.net) Highest or any tender not necessarily accepted. Possession date January 1, 2018.

BY TENDER: NE 1/4 02-35-15-W2, 145-150 arable ac. Send Tender to: Accent Credit Union, c/o Denise Kroker, Commissioner of Oaths, Box 520, Quill Lake SK., S0A 3E0. A certified cheque must accompany the Tender in the amount of 5% of the bid payable to Lawrence Omelian. Highest or any Tender not necessarily accepted. Closing date is January 12, 2018.

640 ac. in RM of Enfield No. 194. Any or all offers may not be accepted. N 1/2 35-19-6 W3, SW 1/4 35-19-6 W3, NE 1/4 27-19-6 W3. 780-598-0370, [polleyl@hotmail.com](mailto:polleyl@hotmail.com)

WANTED: 4000-4500 ac. (+/-) for young farmer, east of Luseland or Unity area. Assess: \$100,000. Call 780-625-6767.

**MANITOBA**  
6134



I woke up again this morning. So it is already a good day.

**SASKATCHEWAN**  
6133

5900 ACRE RANCH ID#1100582 Governlock SK- SW SK only 15 kms from the AB-SK. border and 40 kms from the USA. Just north of the Junction of Hwy's. 13 and 21. 4892 deeded acres, 1012 acres government lease, w/good 4 bdrm home, corrals, heated calving barn and massive steel shop that the sellers will finish with metal clad walls, roof and doors. Real Estate Centre, 1-866-345-3414. For all our listings visit [www.farmrealestate.com](http://www.farmrealestate.com)

**FOR SALE BY TENDER:** Burstall, RM of Deerfords, No. 232. Parcels SE 11-19-28 W3 (160 cult. acres) & S1/2 of SW 3-19-28 W3 (80 cult. acres). Currently larger parcel has 2 gas wells, smaller has 1 + a right-of-way. For more info, 306-662-9045. Deadline November 15th, 2017. Highest or any tender not necessarily accepted.

Advertise your unwanted equipment in the Classifieds. Call our toll-free number and place your ad with our friendly staff, and don't forget to ask about our prepayment bonus. Prepay for 3 weeks and get 2 weeks free! 1-800-667-7770.

**MANITOBA**  
6134

**FARMLAND FOR SALE BY TENDER**

**THE FOLLOWING LAND WILL BE SOLD BY TENDER ON THE 1ST DAY OF NOVEMBER, 2017, AT 12:00 NOON AT THE BRANDON COURT OF QUEEN'S BENCH CENTRE, 1104 PRINCESS AVENUE, BRANDON, MANITOBA, R7A 0P9:**

1. THE S 1/2 OF THE NW 1/4 OF SECTION 20-21-25 WPM  
SUBJECT TO SPECIAL RESERVATIONS  
AS TO MINES MINERALS AND OTHER MATTERS  
AS PARTICULARLY DEFINED IN THE ORIGINAL GRANT FROM THE CROWN.  
in the Rural Municipality of Rosburn, in the Province of Manitoba, as described in Certificate of Title No. 2734658/5.

2. THE SW 1/4 OF SECTION 29-21-25 WPM  
EXC. ROAD PLAN 1586 NLTO  
SUBJECT TO ALL RESERVATIONS CONTAINED IN "THE CROWN LANDS ACT"  
in the Rural Municipality of Rosburn, in the Province of Manitoba, as described in Certificate of Title No. 2734660/5.

3. THE SW 1/4 OF SECTION 27-21-25 WPM  
SUBJECT TO ALL RESERVATIONS CONTAINED IN THE CROWN LANDS ACT  
in the Rural Municipality of Rosburn, in the Province of Manitoba, as described in Certificate of Title No. 2734662/5.

4. A JOINT INTEREST IN  
THE S 1/2 OF SECTION 34-21-25 WPM  
SUBJECT TO SPECIAL RESERVATIONS AS TO MINES MINERALS AND OTHER MATTERS AS PARTICULARLY DEFINED IN THE ORIGINAL GRANT FROM THE CROWN  
in the Rural Municipality of Rosburn, in the Province of Manitoba, as described in Certificate of Title No. 2734663/5/5.

The plaintiff, Twin Valley Co-op Ltd., represents that a Judgment was granted by The Honourable Mr. Justice Menzies of the Court of Queen's Bench, Portage La Prairie Centre on July 20th, 2014 and that it has the power to sell the Land.

The purchaser shall be deemed to have relied on the Purchaser's own inspection and knowledge of the Land, its true condition, possible liabilities and the Title thereto independent of any representations by or on behalf of the plaintiff, Twin Valley Co-op Ltd., and no error, misstatement or mistake shall annul this sale nor shall any compensation be allowed to the purchaser in respect thereof.

The plaintiff makes no representation regarding the presence of any chattels which maybe on the land or as to tenants on the land.

The plaintiff makes no representation with respect to the number of cultivated or uncultivated acres provided within any parcel of land.

The tax adjustment date for this sale will be January 1st, 2018. The purchaser will be responsible for taxes from January 1st, 2018 onwards and the vendor is responsible for all of the taxes, including any arrears and/or penalties, to December 31st, 2017.

**TERMS:**  
1. All tenders must be placed in a sealed envelope addressed to:  
"Tenders"  
"Court of Queen's Bench"  
Brandon Centre  
1104 Princess Avenue,  
Brandon, Manitoba, R7A 0P9  
ATTENTION: Master Erick Harrison

2. All tenders shall be accompanied by a minimum cash deposit of \$5,000.00 per parcel (such deposit to be made by way of bank draft or certified cheque payable to the law firm McNeill Harasymchuk McConnell) and to be placed in the sealed envelope.  
3. Envelopes must have the following phrase printed on the front of the envelope:  
"Not to be opened prior to November 1st, 2017 at 12:00 noon by any other person except Master Harrison in open court."  
4. The balance payable is due 45 days after the tender is accepted.  
5. An individual may bid on a single parcel.  
6. An individual may bid on as few or as many parcels as they desire.  
7. An individual may make a single bid contingent on receiving as many specific parcels as designated so long as they indicate this as part of their written bid.  
8. The prospective purchaser will be responsible for payment of all 2018 Real Property Taxes against the property.  
9. The Vendor shall be responsible for payment of all taxes, including any arrears and/or penalties, up to and including December 31, 2017 against the property.  
10. The purpose of the November 1, 2017 hearing is for the opening of the sealed envelopes by Master Harrison at 12:00 noon at the Brandon Court of Queen's Bench, to review all of the offers as received and for his Honour Master Harrison to exercise his authority and to approve the best offer as presented, it being understood that the highest price does not necessarily constitute the best offer and may not necessarily be accepted.

**FURTHER INFORMATION MAY BE OBTAINED FROM:**  
MCNEILL, HARASYMCHUK, MCCONNELL  
BARRISTERS AND SOLICITORS  
BOX 520  
VIRIDEN, MANITOBA  
R0M 2C0  
ATTN: MR. GLEN HARASYMCHUK  
PHONE: (204) 748-1220  
EMAIL: [GLEN@MHMLAW.CA](mailto:GLEN@MHMLAW.CA)

**MANITOBA**  
6134

**CANADIAN FARM REALTY**

**FARMLAND FOR SALE BY TENDER, RM OF PEMBINA**

Sealed bids for the purchase of the following parcel of land, located in the RM of PEMBINA, Manitoba will be received up to 5:00 pm on November 14, 2017 at the offices of CanadianFarmRealty.com, Box 7, Graysville, MB R0G 0T0 Attention: Dolif Feddes NE 9-2-8W, 160.00 acres

Conditions of Tender:

- Interested parties must rely on their own inspection and knowledge of the property.
- Tenders must be accompanied by a deposit in the form of a certified cheque or bank draft of 5% of the amount offered, payable to Royal LePage Riverbend Realty in Trust. Deposit cheques accompanying unaccepted bids will be returned.
- Highest or any tender not necessarily accepted.
- The purchaser(s) shall be responsible for payment of GST or shall self-assess for GST.
- Successful bidders will be asked to enter into a formal Purchase agreement covering the terms and conditions of sale. Possession date will be December 14, 2017.
- Tenders will be held in confidence and not be released to the public.

Any questions regarding this parcel or this tender can be directed to: Dolif Feddes, REALTOR for CanadianFarmRealty.com 204-828-3371 (office) or 204-745-0451 (cell) or look for more information on [www.canadianfarmrealty.com](http://www.canadianfarmrealty.com)

Visit our farm listings and videos at [www.canadianfarmrealty.com](http://www.canadianfarmrealty.com)

IMMEDIATE POSSESSION in RM of ARM-STRONG. Cozy mid 1950's farmhouse on 80 acres of fenced pasture and hayland. Asking \$160,000 OBO. Call after 6:00 PM, 204-643-5697, Fraserwood, MB.

**EQUINE FACILITY, KELWOOD** PTH#5: 34 acres, 6 corrals w/waterers. Fenced & cross fenced, MLS# 1725242, \$204,000; Also 2 bdrm. modern 2 bath bungalow nearby, MLS# 1700991. Call Liz Sumner, Gilly-Schmall Agencies, 204-476-6362.

2 HALF SECTIONS pasture for sale in RM of St. Laurent. Treated posts, high tensile barbed wire, crossed fenced, good water and some trees. For info. call 204-981-9378.

**MANITOBA**  
6134

**MANITOBA**  
6134

**CANADIAN FARM REALTY**

**GRAIN FARMS FOR SALE**

1400 acre grain farm, 1000 acres workable. Excellent grain production operation in the RM of Riding Mountain.

3290 acre grain farm with seed plant near Killarney, MB. 9000 bushel grain storage. Fenced land available.

Sheldon Froese	204-371-5131
Stacey Hiebert	204-371-5930
Dolif Feddes	204-745-0451
Junior Thevenot	204-825-8378
Henry Carels	204-573-5396
Catharina Carels	204-720-4779

Visit our farm listings and videos at [www.canadianfarmrealty.com](http://www.canadianfarmrealty.com)

**JOE AND NANCY JO MOLLER** are offering the following private land for sale: N1/2 of 10-16-13 W; SE 10-16-13 W; S1/2 of 11-16-13 W; SW 24-16-13 W; E1/2 of 26-16-13 W. The successful purchaser will be considered by Manitoba Agriculture for possible transfer of the Crown land forage lease associated with this ranch unit. This forage lease currently consists of the following: NE 11-17-13 W; SE 11-17-13 W. If you wish to purchase the private land contact the Lessees Joe and Nancy Jo Moller at Box 179, Plumas, MB R0J 1P0. If you wish to comment on or object to the eligibility of this Unit Transfer write the Director, Manitoba Agriculture, Agricultural Crown Lands, PO Box 1286, Minnedosa MB R0J 1E0; or Fax 204-867-6578.

**HARVEY YOUNG, SR.** of Roblin, MB is offering the following private land for sale: SE 25-29-28W; N 1/2 24-29-28W; SE 24-29-28W; S 1/2 23-29-28W; NE 23-29-28W; SE 26-29-28W. The successful purchaser will be considered by Manitoba Agriculture for possible transfer of the Crown land forage lease associated with this ranch unit. This forage lease consists of the following: SW 24-29-28W, N 1/2 26-29-28W. If you wish to purchase the private land, contact the lessee Harvey Young, Sr., Box 1678, Roblin, MB. R0L 1P0. If you wish to comment on or object to the eligibility of this Unit Transfer write the Director, Manitoba Agriculture, Agricultural Crown Lands, PO Box 1286, Minnedosa, MB. R0J 1E0 or fax 204-867-6578.

**GARRY DIDYCHUK** of Rorketon, MB. is offering the following private land for sale: NW 2-28-16 W; E 1/2 of 3-28-16 W; NW 10-28-16; NE 17-28-15. The successful purchaser will be considered by Manitoba Agriculture for possible transfer of the Crown land forage lease associated with this ranch unit. This forage lease currently consists of the following: NE 10-28-16 W; SE 10-28-16 W; SW 11-28-16. If you wish to purchase the private land contact the Lessee Gary Didychuk, at Box 101, Rorketon, MB. R0L 1R0. If you wish to comment on or object to the eligibility of this Unit Transfer write the Director, Manitoba Agriculture, Agricultural Crown Lands, PO Box 1286, Minnedosa, MB. R0J 1E0; or Fax 204-867-6578.

**EXCELLENT LIVESTOCK FARMS:** 1) Excellent horse ranch in Erickson, MB., Riding arena and buildings in fantastic cond. 2) 640 acre mixed farm within 15 min. of Brandon. 3) 800 acre cattle farm, Rorketon, MB., 1500 sq. ft. home, heated shop. 4) Modern house and 160 acres of pasture, 15 mins. to Brandon. 5) 320 acre farm, Carnduff, SK. Jim McLachlan 204-724-7753, Re/Max Valleyview Realty Inc., Brandon, MB.

**RURAL** water, farms, acreages. Multi-pure membrane system; 2000 gal./day. No more water softeners. The Water Clinic, [www.thewaterclinic.com](http://www.thewaterclinic.com) 1-800-664-2561.

**PASTURES**  
6136

**MULCHING- TREES, BRUSH,** Stumps. Call today 306-933-2950. Visit us at: [www.maverickconstruction.ca](http://www.maverickconstruction.ca)

Call our toll-free number to take advantage of our Prepayment Bonus. Prepay for 3 weeks and we'll run your ad 2 more weeks for free. That's 5 weeks for the price of 3. Call 1-800-667-7770 today!

**ACREAGES**  
6139

20 ACRES w/1742 sq. ft. 3 bdrm., 2.5 bath house, full basement, 300 sq. ft. screened room, 2 side(s) wrap-around deck, 3 car garage, wired, 2 sheds, open end shelter, large barn, some bush, approx. 7 acres landscaped. For sale by owner, \$325,000 OBO. Call 306-886-2227 or 306-852-8483, Bjorkdale, SK. Email: [bjork@sasktel.net](mailto:bjork@sasktel.net)

**RURAL** water, farms, acreages. Multi-pure membrane system, 2000 gal./day. No more water softeners. The Water Clinic, [www.thewaterclinic.com](http://www.thewaterclinic.com) 1-800-664-2561.

**MISCELLANEOUS**  
6140

**WOW**



This is not how you normally dress for October in Manitoba, yet I'm oddly warm.

**ALTHOUSE HONEY FARMS INC.** 1/2 mile south Porcupine Plain, SK. 500 McAllister Avenue. 7 positions required for 2018 season, May to October. Wages \$13-\$18/hr. depending upon experience. Job duties: assisting in spring hive inspection, unwrapping, and splitting, supering, building supers and honey frames, honey removal and extracting, fall feeding, applying mite control and wrapping hives for winter. No education required. WCB coverage. Phone Ron Althouse 306-278-7345, Email: althousehoney@sasktel.net

**PERMANENT FULL-TIME POSITION** available on cow/calf grain farm, Tynan, SK. Position focused towards the farming & equipment side of the operation. Opportunity to advance and take on more responsibility for the right, willing to learn, dedicated applicant. Must possess skills and knowledge of, but not limited to, maintaining, repairing & operating various farm and construction equipment, welding, grain farming, feed production, facility maintenance and truck driving. 1A licence is a must or be willing to acquire. Scheduled work days. Competitive wages. Benefit plan & on-site accommodations avail. Applications to Youngs Land & Cattle at youngslandc@gmail.com 306-263-3232.

**NOW ACCEPTING TENDERS** for Eagle Lake Grazing Corp. Pasture Rider position. Duties will include but not limited to: all aspects of care and supervision of 700 cow/calf pairs between May 1 and Oct. 31 of each year. Opportunity for on premise housing. For more info. contact Jason Petrie 306-460-8569 or Joel Kampen 306-219-8081. Tenders close Oct 26, 2017.

**PASTURE MANAGER:** Now accepting Tenders for Smiley Grazing Corp Pasture Manager position. Duties will include, but not limited to all aspects of care and supervision of 1000 cow/calf pairs between May 1st to October 31st of each year. Modern home on premises. Tenders will close November 15th at Midnight. For more info, contact Wade Boisjoli at 306-460-9936, harmony.wade@sasktel.net; Or Jason Stimson at 306-628-8212, stimson99@sasktel.net

**TRADES/TECHNICAL**  
FULL-TIME HD TRUCK Technician/HD Truck Apprentices. Northland Logistics Corp. is hiring the above positions. We offer competitive wages, stability, comprehensive benefits and free on-site accommodations. Please send your resume to: safety@northlandtank.ca northlandtank.ca

**GENERAL MACHINIST REQUIRED** to operate and maintain: Lathe, milling machine, drill press, band saw, iron worker, hydraulic press, grinders, welders, and portable line boring. Must be able to repair pumps, hydraulic motors, cylinder, gear boxes, etc. Wages: \$25-28/hr. Contact 204-966-3221 or by email: pennosmachining@gmail.com Visit on-line: www.pennosmachining.com

**TRUCK DRIVERS**  
FULL-TIME HEAVY HAUL Class 1 truck drivers. Northland Logistics Corp. located in Debolt and Grande Prairie, AB. is hiring experienced lowbed and heavy haul truck drivers. Experience with 8-trains, equipment hauling, specialized oversize hauling, multi-wheel configurations. Winch and oilfield off road experience is an asset. We offer competitive wages, comprehensive Health Care benefits and free on-site accommodations for out of town workers. Send resumes to: safety@northlandtank.ca or fax to 780-957-3338. northlandtank.ca

**OWNER OPERATORS WANTED:** DJ Knoll is hiring Owner Operators to run western Canada/USA. 306-216-7417, 306-757-4722 ext. 36807, https://my.hirehive.io/canadacartage-system/jobs/30760/class-1-drivers-owner-operator-company-local-hwy

**CLASS 1A DRIVERS** to haul oil in Peace River, AB area \$400/day, 7 days on, 7 off. Accommodation and crew car supplied out of Lloydminster. Call Ross 780-872-1849, or email rmgknight@sasktel.net

**FAVEL TRANSPORT** is hiring Leased Operators. Livestock, Bulk, Reefer. Call us at 306-692-8488, Moose Jaw, SK.  
**LOG TRUCK DRIVERS** wanted for winter run. Tractor/trailer experience a must. Will train for logs. Ph 780-836-2538. Send resume to: Albert Greschner Holdings Ltd., Box 447, Manning, AB. T0H 2M0.

**WATER PUMPS**  
7150

**RURAL WATER, FARMS,** acreages. Multi-pure membrane system, 2000 gal./day. The Water Clinic, www.thewaterclinic.com 1-800-664-2561.

**WATER TREATMENT**  
7200

**WATER PROBLEMS? ELIMINATE** total dissolved solids and E.Coli, plus many more! The Water Clinic, www.thewaterclinic.com 1-800-664-2561.

**WATER problems?** Canada's Largest rural water purification company. No more water softeners or bottles. The Water Clinic, 1-800-664-2561, www.thewaterclinic.com

**NEVER...HAUL OR** purchase those heavy bags of water softening salt or expensive bottle water again! The Water Clinic, www.thewaterclinic.com 1-800-664-2561.

**WELL DRILLING**  
7300

**KORNUM WELL DRILLING,** farm, cottage and acreage wells, test holes, well rehabilitation, witching. PVC/SS construction, expert workmanship and fair pricing. 50% government grant now available. Indian Head, SK. 306-541-7210 or 306-695-2061

**CAREER TRAINING**  
8001

**U-DRIVE TRACTOR TRAILER Training,** 30 years experience. Day, 1 and 2 week upgrading programs for Class 1A, 3A and air brakes. One on one driving instructions. 306-786-6600, Yorkton, SK.

**DOMESTIC SERVICES**  
8008

**EXPERIENCED LIVE-IN Care giver** with 12 yrs experience, is looking to care for a senior lady. Please call 306-551-7300.

**FARM/RANCH**  
8016

**FARM BOSS WANTED** at Stump Lake Ranch, Stump Lake, BC. Duties include: Seeding/Fertilizing/Irrigation/Harvesting crops for cattle & horse feed; Responsible for care & maintenance of all farm machinery & implements; Winter feeding of livestock; Passion for farming, equipment & ranch life a must; Compensation commensurates with skills and experience; Other farm duties as may be required. Submit CV/resume to: info@stumplake.com Suitable candidates will be contacted.

**FULL-TIME FARM LABOURER HELP.** Applicants should have previous farm experience and mechanical ability. Duties include operation of machinery, including tractors and other farm equipment, as well as general farm laborer duties. \$25/hour depending on experience. Must be able to cross US border. Location: Pierson, MB. Feland Bros. Farms, Greg Feland and Wade Feland, Box 284, Pierson, MB. ROM 1S0. 701-756-6954.

**FULL-TIME DAIRY FARM employee.** Must have a good work ethic, be teachable, compliant and work well with others. Experience with dairy cattle and machinery important. 306-850-8516, Delisle, SK.

**GENERAL FARM WORKER:** Full-time position at Michaelsen Farms Ltd., 10,000 ac. farm in Lampman SK. Successful candidate has: Driver's licence w/clean abstract; Farming apprenticeship or equivalent education; Experience operating JD & Case equip. w/ability to program and operate JD's AMS technology. Duties include: Equipment & building maintenance; Seeding; Spraying; Swathing; Harvesting and tillage. Extended working hours during seeding, spraying and harvesting. English required. \$18/hr. Box 291 Lampman, 306-487-7816, michaelsen.farms@gmail.com

**RIVER VALLEY SPECIALTY FARMS:** Seeking seasonal workers for 2018. Position will be seasonal full-time, 40+ hrs/week. Wage \$11.18/hour. Period of employment anticipated to be from April 2018 until August 2018. Duties include: Harvesting and packing of asparagus, planting and weeding of pumpkins, squash and onions as well as weeding of organic fields. Must be willing to work long hours and do repetitive tasks as well as bending and some heavy lifting. Applicants must be able to work in a variety of conditions in outdoor environments and must be able to work well with others. Education requirements not applicable, experience an asset. Location of work is MacGregor and area, Manitoba. Please apply by e-mail to: admin@rivervalleyfarms.ca or in writing to: Box 33, Bagot, MB. R0H 0E0.

**FARM LABOURER REQUIRED** for livestock operation. Duties include: operating, maintaining seeding & harvesting equip. Smoke free enviro., \$17/hr. Housing avail. Lyle Lumax, 204-525-2263, Swan River, MB.

**FULL-TIME RANCH HAND** wanted for cow/calf operation and caring for Draft horses. Experience an asset but can also train. Beautiful Lumsden, SK. area. Call 306-731-2821 or 306-596-0507.

**FULL-TIME YEAR ROUND MECHANIC/FARMHAND** required for grain farm. Must possess Class 1A. Apprenticeship available. Wages dependant upon experience. Located 40 miles East of Saskatoon, SK. dtltd@sasktel.net Call 306-376-2021.

**HAY/STRAW**  
6510

**CUSTOM HAULING,** Super B trailer with racks for hire, can haul up to 44 bales, 306-544-2598, 306-227-0744, Hanley, SK.

**HAY BALES,** small squares, grass and alfalfa. 306-781-4988 or 306-537-4072, Pilot Butte, SK.

**HORSE QUALITY HAY** bales - small squares, grass or alfalfa. Call 306-290-8806, Dundurn, SK.

**ROUND BALE PICKING** and hauling, small or large loads. Travel anywhere. Also hay for sale. 306-291-9658, Vanscoy, SK.

**65 BARLEY BALES,** net wrapped, 2090 lbs., \$65 each. 306-397-2677 or 306-441-0677, Edam, SK.

**SQUARE HAY BALES** alfalfa/brome mixed, tarped, \$3 to \$5/each. Call 306-837-7418 or 306-837-7634, St. Walburg, SK.

**FERTILIZER**  
6530

**COVER CROPS.** The season is over. Thank you for your business. Share your experience, I share mine. Feel free to call 9 to 5, 204-851-2101, Virden, MB.

**TANKS**  
6925

**POLY TANKS:** 15 to 10,000 gal.; Bladder tanks from 220 to 88,000 gallon; Water and liquid fertilizer; Fuel tanks, single and double wall; Truck and storage, gas or dsl. Wilke Sales, 306-586-5711, Regina, SK.

**TARPAULINS**  
6925

**TARPCO, SHUR-LOK, MICHEL'S** sales, service, installations, repairs. Canadian company. We carry aeration socks and grain bags. Also electric chute openers for grain trailer hoppers. 1-866-663-0000.

**TIRES**  
7050

**GOOD USED TRUCK TIRES:** 700/8.25/900/1000/1100x20s; 11R22.5/11R24.5; 9R17.5, matched sets available. Pricing from \$90. K&L Equipment and Auto. Ph Ladimer, 306-795-7779, Ituna, SK; Chris at 306-537-2027, Regina, SK.

**MR. TIRE CORP.** For all your tire needs, call Mylo at 306-921-6555 or Jeremy at 306-921-0068. Serving all Saskatchewan.

**TIRES TIRES TIRES** Radial, Bias, New, Used. 20.8x42, 18.4x42, 20.8x38, 18.4x38, 20.8R34, 18.4x34, 900/60R32, 800/65R32, 24.5x32, 18.4x30, 23.1x30, 16.9x28, 28Lx26, 18.4x26, 19.5Lx24 & more! Semis, skid steers. Best price & value guaranteed! 1-800-667-4515, www.combineworld.com

Hit our readers where it counts... in the classifieds. Place your ad in the Manitoba Co-operator classified section. 1-800-667-7770.

**TRAVEL**  
7095

**AGRICULTURAL TOURS 2018**

- Australia/New Zealand
- Costa Rica/Panama Canal
- South America
- Tanzania/Victoria Falls
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- Vietnam/Cambodia/Thailand
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Portion of tours may be Tax Deductible.  
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**CUBA FARM TOUR, 2 weeks!** Jan. 15-29 Unwind 3 days at 5 star Melia Varadero then head to the countryside for an 8 day farm tour. Visit large co-op farms in 4 provinces. Take Russian army truck into mountains for pig roast. Visit farm markets and organoponicos. Enjoy lobster on Cayo Coco. Finish in Santiago de Cuba w/city tour & 2 nights 5-star Melia. Fly to Havana for 3 nights 5-star Hotel Nacional. All inclusive. Deductible. 20th year. Escort: Award-winning farm columnist Wendy Holm. Hurry! 25 only! Call 604-417-2434, Bowen Island, BC. Visit: wendyholm.com E-mail: wendy@wendyholm.com

**FEED GRAIN**  
6505



**Vanderveen Commodity Services Ltd.**  
LICENSED AND BONDED GRAIN BROKERS  
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*A Season to Grow... Only Days to Pay!*

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**WE BUY OATS**  
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**BUYING: HEATED CANOLA & FLAX**

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**WESTCAN "ON FARM PICK UP"**  
1-877-250-5252

**LACKAWANNA PRODUCTS CORP.** Buyers and sellers of all types of feed grain and grain by-products. Contact Bill Hajt or Christopher Lent at 306-862-2723. clent@lpctrade.com bhajt@lpctrade.com

**ATTENTION**

**NUVISION COMMODITIES** is currently purchasing feed barley, wheat, peas and milling oats. 204-758-3401, St. Jean, MB.

**WANTED: FEED BARLEY** Buffalo Plains Cattle Company is looking to purchase barley. For pricing and delivery dates, call Kristen 306-624-2381, Bethune, SK.

**WANTED: OFF-GRADE PULSES,** oil seeds and cereals. All organic cereals and specialty crops. Prairie Wide Grain, Saskatoon, SK., 306-230-8101, 306-716-2297.

Call our toll-free number to take advantage of our Prepayment Bonus. Prepay for 3 weeks and we'll run your ad 2 more weeks for free. That's 5 weeks for the price of 3. Call 1-800-667-7770 today!

**HAY/STRAW**  
6510

**ROUND ALFALFA/ALFALFA GRASS** solid core greenfeed 5x6 JD hay bales for sale. Call 306-237-4582, Perdue, SK.

**200 FIRST CUT** Alfalfa bales, no rain, 1400 lbs., 5.5x5', 65c/lb. OBO. 306-526-8318, Qu'Appelle, SK.

**200 HAY BALES** from 2016, 100 from 2015. Tame hay, 5x5.5', avg. 1300 lbs., good cond., tested. 204-223-9253, Sundown, MB.

**DAIRY QUALITY ALFALFA** Bales, 3x4 square, stored inside. 1st cut 201 RFV. 2nd cut 183 RFV. 3rd cut 193 RFV. Sold in semi loads. Delivery available. 204-746-4505, Morris, MB., siemens426@hotmail.com

**FIRST AND SECOND CUT** small square alfalfa bales, can deliver. 204-326-3109, Steinbach, MB.

**HAY FOR SALE,** Alfalfa/Timothy mix, large net wrapped bales, starting at .02/lbs; CO-OP 550 SP swather, 18', diesel eng., taking offers. 204-642-7684, Gimli, MB.

**1000 ROUND GRASS** HAY bales, net-wrapped, avg. 1350 lbs., \$30 to \$40 per bale OBO. 204-642-2572, Riverton, MB.

**LARGE ROUND BALES,** 5x6' alfalfa grass mix and alfalfa, 1st and 2nd cut. Feed test available. 204-749-2194, 204-526-0733, Rathwell, MB.

**300 ALFALFA GRASS BALES,** 1500 lbs., no rain. Ph 204-836-2434, Swan Lake, MB.

**HAY AND ALFALFA** round and large square bales for sale. Can deliver. Call 306-434-6038.

**ROUND HAY BALES,** first/second cut, approx. 1550 lbs., grass/alfalfa, no rain, \$60/bale. 204-539-2453, Swan River, MB.

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